

## DISCLOSURE PACKAGE FOR OVERSEAS INCORPORATED AUTHORISED INSTITUTION

# NATIONAL AUSTRALIA BANK LTD (HONG KONG BRANCH)

For the financial year ended 30 September 2021

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## I. INCOME STATEMENT

·	,486
,	',486
Interest expense (170.569) (581	
(27.0)000)	,825)
Net Interest Income 209,814 215	5,661
Gains less losses arising from dealing in foreign currencies 32,333 108	3,869
Gains less losses on securities held for dealing purpose 125	800
Gains less losses from other dealing activities (369)	3,116
Fees and commission income 53,847 36	,255
Other income 194,923 (70	),375)
Total other operating income 280,859 78	3,665
Total Income 490,673 294	,326
Staff expenses (105,628) (166	5,189)
Rental expenses (40,226) (41	,062)
Other expenses 7,134	(247)
Total Expenses (138,720) (207	7,498)
Net (charges) / credit for impaired loans and receivables 24,698 (13	3,512)
Profit / (loss) on sale of fixed assets -	(26)
Profit before taxation 376,651 73	3,290
Tax expense (66,029) (17	,499)
Profit after taxation 310,622 55	,791

## II. BALANCE SHEET

	As at 30 Sep 2021	As at 31 Mar 2021
	нк\$'000	HK\$'000
Assets		
Cash and balances with banks	115,981	185,602
Amount due from overseas offices	25,551,264	31,691,060
Trade bills	1,909,091	3,346,807
Certificates of deposit held	856,614	855,245
Loans and advances to customers	737,861	289,083
Investment securities	25,741,302	25,295,940
Property, plant and equipment	236,907	252,666
Other assets	2,552,152	3,193,013
Total assets	57,701,172	65,109,416
Liabilities		
Deposits and balances from banks	2,762,549	3,603,476
Amount due to overseas offices	43,720,739	51,316,166
Deposits from customers:		
- Demand deposits and current accounts	967,289	791,217
- Savings deposits	9,801	9,976
- Time, call and notice deposits	5,784,849	5,820,412
Other liabilities and provisions	4,455,945	3,568,169
Total liabilities	57,701,172	65,109,416

## III. ADDITIONAL BALANCE SHEET INFORMATION

#### 1 Loans and advances to customers

#### As at 30 Sep 2021

	HK\$'000
Loans and advances to customers	750,602
Collective provisions to customers	(17,263)
Impaired loans to non-bank customers	4,522
Specfic provisions to customers	-
Percentage of imparied loans to non-bank customers to total advances to customers	1%
Net loans and advances to customers	737,861
As at 31 Mar 2021	НК\$'000
Loans and advances to customers	316,878
Collective provisions to customers	(32,441)
Impaired loans to non-bank customers	4,646
Specfic provisions to customers	-
Percentage of imparied loans to non-bank customers to total advances to customers	1%
Net loans and advances to customers	289,083

#### III. ADDITIONAL BALANCE SHEET INFORMATION

#### 2 Overdue and rescheduled assets

As at 30 Sep 2021	Non-bank customers	Banks	Total	
	НК\$'000	HK\$'000	HK\$'000	
Gross amount of loans and advances to customers which have been overdue for				
- More than 3 months but not more than 6 months	24	-	24	
- More than 1 year	985	-	985	
% of the overdue to the total gross total loans and advances to customers	0.13%	0%	0.13%	
Value and type of collateral of the overdue loans and advances to customers				
- Residential property	8,539	-	8,539	
Specific provision made on the overdue loans and advances to customers	-	-	-	
Gross amount of loans and advances to customers which have been rescheduled, excluding those have been overdue for more than 3 months and reports in above	-	-	-	
% of the reschedule loans and advances to the total loans and advances to customers, excluding those have been overdue for more than 3 months and reports in above	0%	0%	0%	
As at 31 Mar 2021	Non-bank	Banks	Total	
	customers HK\$'000	HK\$'000	HK\$'000	
Gross amount of loans and advances to customers which have been overdue for				
- More than 1 year	854	-	854	
% of the overdue to the total gross total loans and advances to customers	0.27%	0%	0.27%	
Value and type of collateral of the overdue loans and advances - Residential property	8,696	-	8,696	
Specific provision made on the overdue loans and advances to customers	-	-	-	
Gross amount of loans and advances to customers which have been rescheduled, excluding those have been overdue for more than 3 months and reports in above	-	-	-	
% of the reschedule loans and advances to the total loans and advances to customers, excluding those have been overdue for more than 3 months and reports in above	0%	0%	0%	
There were no repossessed assets as at 30 September 2021 and 31 March 2021.				

## III. ADDITIONAL BALANCE SHEET INFORMATION (CONTINUED)

		As at 30 Sep 2021 HK\$'000	As at 31 Mar 2021 HK\$'000
3	Gross advances to customers by industry sector and loan usage		
	Loans and advances for use in Hong Kong		
	Individuals		
	- Loans for the purchase of residential properties	-	5,421
	Trade finance	741,921	301,913
	Loans and advances for use outside Hong Kong	13,203	14,190
		755,124	321,524
	Loans and advances which are covered by collateral or other securities	7,325	19,611

#### III. ADDITIONAL BALANCE SHEET INFORMATION (CONTINUED)

As at As at 30 Sep 2021 31 Mar 2021 HK\$'000 HK\$'000

#### 4 Gross advances to customers by geographical areas

Analysis of the gross amount of advances to customers by geographical areas according to the location of the counterparties for which exceed 10% of the aggregate gross amount to customers.

Hong Kong - Loans and advances to customers 753,503 319,737
- Overdue and impaired loans 4,522 4,646

#### 5 International claims

Analysis of the international claims by countries or geographical areas that constitute 10% or more of the total international claims according to the location of the counterparties and by the types of counterparties after taking into account transfer of risk.

			Non-bank private	
	Banks	Official sector	sector	Total
	HK\$M	нк\$м	нк\$м	нк\$м
As at 30 Sep 2021				
- Australia	36,044	-	63	36,107
- Japan	365	7,743	-	8,108
Total	36,409	7,743	63	44,215
As at 31 Mar 2021				
- Australia	42,279	-	93	42,372
- Japan	423	8,763	-	9,186
Total	42,702	8,763	93	51,558

## III. ADDITIONAL BALANCE SHEET INFORMATION (CONTINUED)

#### 6 Mainland Activities Disclosures

As at 30 Sep 2021	On-balance sheet exposures	Off-balance sheet exposures	Total
Type of counterparties	нк\$М	HK\$M	HK\$M
1. Central government, central government-owned entities and their subsidiaries and ioint ventures (JVs)	742	309	1,051
2. Local governments, local government-owned entities and their subsidiaries and $\ensuremath{JVs}$	-	-	-
3. PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	-	1,449	1,449
4. Other entities of central government not reported in item 1 above	-	-	-
5. Other entities of local governments not reported in item 2 above	-	259	259
6. PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	-	-	-
7. Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	-	-	-
Total	742	2,017	2,759
Total assets after provision	<u>57,701</u>		
On-balance sheet exposure as percentage of total assets	1.29%		
As at 31 Mar 2021	On-balance sheet	Off-balance sheet	
Type of counterparties	exposures HK\$M	exposures HK\$M	Total HK\$M
1. Central government, central government-owned entities and their subsidiaries and ioint ventures (JVs)	302	251	553
2. Local governments, local government-owned entities and their subsidiaries and $\ensuremath{JVs}$	-	-	-
3. PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	-	1,453	1,453
4. Other entities of central government not reported in item 1 above	-	-	-
5. Other entities of local governments not reported in item 2 above	-	238	238
6. PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	-	-	-
7. Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	-	-	-
Total	302	1,942	2,244
Total assets after provision	65,109		
On-balance sheet exposure as percentage of total assets	0.46%		

## III. ADDITIONAL BALANCE SHEET INFORMATION (CONTINUED)

#### 7 Currency risk

	USD HK\$M	AUD HK\$M	JPY HK\$M	CNY HK\$M	NZD HK\$M	SGD HK\$M	OTH HK\$M	Total HK\$M
As at 30 Sep 2021								
Hong Kong dollar equivalent								
- Spot assets	19,772	12,544	7,881	514	8,240	4,136	97	53,184
- Spot liabilities	(40,302)	(10,906)	(558)	(917)	(617)	(2,579)	(92)	(55,971)
<ul> <li>Forward purchases</li> </ul>	66,236	17,313	6,729	2,982	1,057	975	7,587	102,879
<ul> <li>Forward sales</li> </ul>	(40,592)	(18,942)	(14,029)	(2,569)	(13,041)	(2,519)	(7,600)	(99,292)
<ul> <li>Net options position</li> </ul>	-	-	-	-	-	-	-	-
Net Long/(short) position	5,114	9	23	10	(4,361)	13	(8)	800
Net Structural Position			<u> </u>	-				
As at 31 Mar 2021								
Hong Kong dollar equivalent								
<ul> <li>Spot assets</li> </ul>	33,645	7,618	8,951	412	8,029	4,048	65	62,768
<ul> <li>Spot liabilities</li> </ul>	(35,067)	(25,463)	(351)	(679)	(655)	(1,414)	(93)	(63,722)
<ul> <li>Forward purchases</li> </ul>	83,281	39,465	6,528	733	4,668	-	26,014	160,689
<ul> <li>Forward sales</li> </ul>	(81,007)	(21,611)	(15,109)	(458)	(11,904)	(2,625)	(25,991)	(158,705)
<ul> <li>Net options position</li> </ul>	-	-	-	-	-	-	-	-
Net Long/(short) position	852	9	19	8	138	9	(5)	1,030
Net Structural Position								

#### IV. OFF BALANCE SHEET EXPOSURES

1

	As at 30 Sep 2021	As at 31 Mar 2021
	НК\$'000	HK\$'000
Contingent liabilities and commitments at contractual amounts		
- Direct credit substitutes	11,931,446	11,611,181
- Trade-related contingencies	308,753	250,682
- Other commitments	1,847,651	1,875,341
<ul> <li>Others (including forward asset purchases, amounts owing on partly paid-up shares and securities, forward forward deposits placed, asset sales with recourse or other transactions with recourse)</li> </ul>	3,947	2,815,617

The contractual amounts of the above exposures represent the amount at risk.

## IV. OFF BALANCE SHEET EXPOSURES (CONTINUED)

#### 2 Derivative Financial Instruments

As at 30 Sep 2021	Contractual	Fair Value Favourable/ (Unfavourable)
Evehange rate contracts	HK\$'000	НК\$'000
Exchange rate contracts		
- Spot and Forwards	35,739,313	419,166
- Swaps	74,550,460	67,975
	110,289,773	487,141
Interest rate contracts		
- Swaps	29,804,464	(261,558)
	29,804,464	(261,558)
As at 31 Mar 2021	Contractual	Fair Value
	amount	Favourable/
	HK\$'000	(Unfavourable) HK\$'000
Exchange rate contracts		
- Spot and Forwards	72,666,352	787,260
- Swaps	94,694,017	136,388
	167,360,369	923,648
Interest rate contracts		
- Swaps	31,805,000	(154,326)
	31,805,000	(154,326)

There are no bilateral netting arrangements in derivatives contracts for the branch.

#### V. LIQUIDITY

Three months quarter ended 30 Sep 2021

Three months quarter ended 30 Sep 2020

Average liquidity maintainance ratio (LMR) for the financial period

144.82%

180.52%

The average liquidity maintenance ratio for the period is the arithmetic mean of each calendar month's average liquidity ratio.

The liquidity risk management of National Australia Bank Hong Kong branch is aligned to the Group's liquidity risk management approach to manage its funding and liquidity risk. Further information can be found in the section of Liquidity Risk under Note 19 Financial risk management on Page 135 of the 2021 Annual Financial Report.

https://www.nab.com.au/content/dam/nab/documents/reports/corporate/2021-annual-financial-report.pdf

#### VI. DISCLOSURE ON REMUNERATION

National Australia Bank Limited's remuneration framework recognises and rewards performance consistent with general practices within the markets in which the Group (being National Australia Bank Limited and its controlled entities) operates while being linked to shareholder outcomes. The Group's remuneration philosophy is underpinned by principles that:

- link employee rewards to the creation of shareholder value; and
- provide competitive levels of remuneration within the markets in which the Group operates to attract and retain the best talent.

Please refer to the Remuneration Report on pages 52 to 84 of the 2021 Annual Financial Report of the Group for details.

#### VII. **DISCLOSURE ON LIQUIDITY RISK MANAGEMENT**

#### **Qualitative Disclosures**

<u>Liquidity Risk Management</u>		National Australia Bank Full Year Pillar 3 Report as at 30 Sep 2021	<u>Paragraph</u>
Governance of Liquidity Risk Management	t		
	(i) Risk tolerance	Section 9.1 - "Liquidity and Funding Risk Management Framework"	2
	(ii) Structure and responsibilities for liquidity risk management	Section 9.1 - "Introduction"	3
	(iii) Internal liquidity reporting	Section 9.1 - "Measurement, Monitoring and Reporting"	1
	(iv) Communication of liquidity risk strategy, policies and practices across business lines and with the board of directors	Section 9.1 - "Liquidity and Funding Risk Management Framework"	1
		Section 9.1 - "Measurement, Monitoring and Reporting"	1
Funding strategy			
	(i) Policies on diversification in the sources and tenors of funding	Section 9.1 - "Liquidity and Funding Risk Management Framework"	4
	(ii) Whether the funding strategy is centralised or decentralised	Section 9.1 - "Liquidity and Funding Risk Management Framework"	4
Liquidity risk mitigation techniques		Section 9.1 - "Liquidity and Funding Risk Management Framework"	3
Stress testing		Section 9.1 - "Liquidity and Funding Risk Management Framework"	2
Contingency Funding Plan		Section 9.1 - "Liquidity and Funding Risk Management Framework"	5

Source: National Australia Bank Pillar 3 Report as of 30 Sep 2021 Links: <a href="https://www.nab.com.au/about-us/shareholder-centre/regulatory-disclosures">https://www.nab.com.au/about-us/shareholder-centre/regulatory-disclosures</a>

#### VII. DISCLOSURE ON LIQUIDITY RISK MANAGEMENT

#### 2 Quantitative Disclosures

On and Off-balance sheet liquidity gaps
The table below analysis of on and off-balance sheet items by remaining maturity and the resultant liquidity gap as at 30 September 2021

HK\$'000		Next day	2 to 7 days	8 days to 1 month	1 month up to 3 months	3 months up to 6 months	6 months up to 1 year	1 year up to 2 years	2 years up to 3 years	3 years up to 5 years	Over 5 years	Undated	Total amount
On-balance sheet liabilities													
Oil-balance sneet nabilities	Deposits from non-bank customers	1.550.552	52,605	227.774	2,994,342	1.506.139	443,644						6.775.056
	Amount payable arising from derivatives contracts	877.448	3,839,718	19.227,130	42,802,725	15,290,421	12,307,683	8,526,245	5,550,036	481.184	3,559,971		112,462,561
	Due to overseas central banks	-		-	-		-	-	-			-	
	Due to banks	1.785.548	13.630.251	7.291.051	17.362.556	6.230.222	-	-		-	187.105	-	46.486.733
	Other liabilities	2,432	900,097	703	531,573		64.801	294	-	711	226,423	-	1,727,034
	Capital reserves		-	-	-	-	-	-		-		823,680	823,680
	Total on balance sheet liabilities	4,215,980	18,422,671	26,746,658	63,691,196	23,026,782	12,816,128	8,526,539	5,550,036	481,895	3,973,498	823,680	
On-balance sheet assets				2.807.886									2.807.886
	Amount receiving arising from securities financing transactions Amount receivable arising from derivatives contracts	878.706	3,844,557	2,807,886	42,776,387	15.429.145	12,318,140	8,481,866	5,703,934	480.711	3,560,078	-	2,807,886
	Due from MA for a/c of Exchange Fund	18.523		19,248,343	42,770,387	15,429,145	12,318,140			480,/11	3,300,078		18,523
	Due from banks	6.671.504	4.386.945	7.410.249	4.366.666	7.519		-	-				22.842.883
	Debt securities, prescribed instruments and structured financial	6,671,504	4,380,945	7,410,249	4,300,000	7,519	-	-	-	-		-	22,042,003
	instruments held (net of short position)	18.793.648	_	_	_		_	_	5.076.239		2,727,446	_	26.597.333
	Acceptances and bills of exchange held	10,753,040	532.196	1.009.348	299.084	68.529		_	3,070,233		2,727,440		1,909,157
	Loans and advances to non-bank customers	60	253.185	501.266	280			_				1.026	755.817
	Other assets	428	-	302.719	100.417	268	7.192	24.651	-		216.877	20.031	672.583
	Total on balance sheet assets	26,362,869	9.016.883	31.280.011	47.542.834	15,505,461	12.325.332	8.506.517	10,780,173	480.711	6,504,401	21,057	
			.,,										
Off-balance sheet obligations	Total Off-balance sheet obligations	1,851,598	116,617	1,100,087	7,389,297	2,311,663	1,239,407	83,127	-	-		-	14,091,796
Off-balance sheet claims	Total Off-balance sheet claims	556,796	-	-	-	-	-	-	-	-		-	556,796
	Contractual Maturity Mismatch Cumulative Contractual Maturity Mismatch	20,852,087 20,852,087	-9,522,405 11,329,682	3,433,266 14,762,948	-23,537,659 -8.774,711	-9,832,984 -18.607.695	-1,730,203 -20,337,898	-103,149 -20,441,047	5,230,137 -15,210,910	-1,184 -15,212,094	2,530,902 -12.681.192	-	-
	Cumulative Contractual Maturity Mismatch	20,852,087	11,329,682	14,762,948	-8,774,711	-18,607,695	-20,337,898	-20,441,047	-15,210,910	-15,212,094	-12,681,192	-	-

#### VII. DISCLOSURE ON LIQUIDITY RISK MANAGEMENT

#### 2 Quantitative Disclosures

On and Off-balance sheet liquidity gaps

Contractual Maturity Mismatch Cumulative Contractual Maturity Mismatch 3,401,697 3,401,697 -2,964,849 436,848 11,389,092 11,825,940

		Next day	2 to 7 days	8 days to 1 month	1 month up to 3 months	3 months up to 6 months	6 months up to 1 year	1 year up to 2 years	2 years up to 3 years	3 years up to 5 years	Over 5 years	Undated	Total amou
On-balance sheet liabilities													
	Deposits from non-bank customers	2.832.437	833.118	1.739.167	6.542.856	909.805	309.551			-	-		13.166.9
	Amount payable arising from derivatives contracts	11,310,701	7,336,026	41,572,822	73,697,587	8,973,151	9,249,039	10,754,819	8,517,126	749,801	3,615,765	-	175,776,8
	Due to overseas central banks	-			-	-	-	-		-	-		
	Due to banks	12,326,918	13,747,163	12,425,654	28,522,047	843,267	-	186,210		-	-		68,051,2
	Other liabilities	1,466	141,349	999	176,867	-	25,215	-	447	882	252,908	-	600,1
	Capital reserves	-	-	-	-	-	-		-	-	-	514,718	514,7
	Total on balance sheet liabilities	26,471,523	22,057,656	55,738,643	108,939,356	10,726,223	9,583,805	10,941,029	8,517,573	750,683	3,868,673	514,718	
	Amount receivable arising from derivatives contracts	11,344,631	7,310,617	41,295,693	73,434,775	9,034,608	9,343,463	10,909,557	8,682,894	749,683	3,615,898	-	175,721,
On-balance sheet assets													
	Amount receiving arising from securities financing transactions	11 244 621	7 210 617	41 205 602	1,491,353	0.024.609	0.242.462	10,000,557	9 593 904	740.692	2 615 909	•	1,491,3
	Due from MA for a/c of Exchange Fund	12.307	7,310,017	41,293,093	73,434,773	5,034,008	9,343,403	10,909,337	0,002,034	749,083	3,013,838		173,721,0
	Due from banks	249.651	10.542.351	25.021.997	14.393.137	750.190	-			-	-		50.957.3
	Debt securities, prescribed instruments and structured financial instruments held (net of short position)	18.224.774	_			_	_	4,781,210	_	_	2,564,410	_	25.570.3
	Acceptances and bills of exchange held	-	1,279,433	1,979,788	333.924	26.467	-			-	-		3,619,6
	Loans and advances to non-bank customers	57	10,482	28,699	12,201	-	-	3,839	-	-	-	13,224	68.5
	Other assets	687	-	-	124,952	395	17,177	288,997	22,411	-	268,840	1,850	725,3
	Total on balance sheet assets	29,832,106	19,142,883	68,326,178	89,790,343	9,811,660	9,360,640	15,983,604	8,705,305	749,683	6,449,148	15,074	

-25,845,741 -14,019,801 -3,165,636 -17,185,437 -949,554 -18,134,991 5,022,208 -13,112,783 187,732 -12,925,051

-1,000 -12,926,051

## SECTION B - BANK INFORMATION (CONSOLIDATED BASIS) ANNOUNCEMENT - 2020/2021 Group Full Year Financial Results for the year ended 30 September 2021

#### I. Capital and capital adequacy

	As at	As at	
	30 Sep 2021	31 Mar 2021	
Common equity tier 1 ratio	13.00%	12.37%	
Tier 1 ratio	14.64%	14.01%	
Total capital ratio	18.91%	17.90%	

As an authorised deposit-taking institution (ADI), the National Australia Bank Limited is subject to regulation by Australian Prudential Regulation Authority (APRA) under the authority of the Banking Act 1959 (Cth). APRA has set minimum regulatory capital requirements for banks that are consistent with the Basel III Framework.

	30 Sep 2021	31 Mar 2021
	A\$M	A\$M
Aggregate amount of shareholders' funds (Total Equity)	62,779	61,577
II. Other financial information		
	30 Sep 2021	31 Mar 2021
	A\$M	A\$M
Group total assets	925,968	871,573
Group total liabilities	863,189	809,996
Group total-loans and advances	621,156	588,603
Group total deposits and other borrowings	605,043	572,726
	Year ended	Year ended
	30 Sep 2021	30 Sep 2020
	A\$M	A\$M
Group total profit before tax	9,068	5,163

## Operations of the institution

National Australia Bank is an overseas bank incorporated in Australia. Our Branch provides personal and business banking services to our clients.

## Statement of compliance

To the best of my knowledge, the information disclosed complies with the Banking (Disclosure) Rules and is not false or misleading.

Edwina Yu

Alternate Chief Executive

National Australia Bank - Hong Kong Branch