

2009**FULL YEAR RESULTS****Investor presentation**

28 October 2009

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National Australia Bank Limited ABN 12 004 044 937



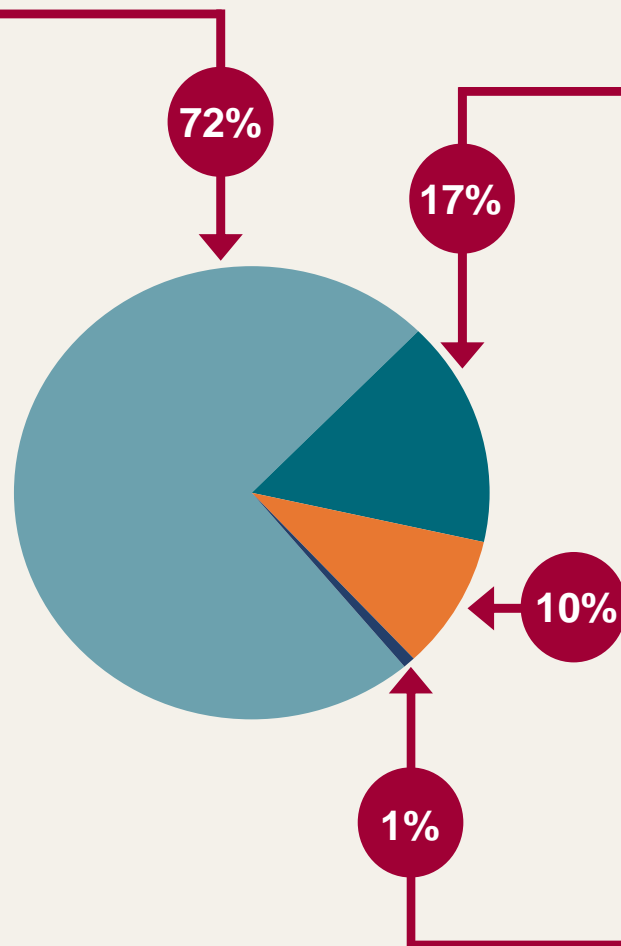
Solid performance in challenging environment

| | Sep 09 Full year | Change on Sep 08 | Sep 09 Half year | Change on Mar 09 |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|
| Revenue (\$m) | 16,906 | 9.7% | 8,392 | (1.4%) |
| Costs (\$m) | (7,580) | (4.2%) | (3,810) | (1.1%) |
| Underlying Profit (\$m) | 9,326 | 14.6% | 4,582 | (3.4%) |
| B&DDs (\$m) | (3,815) | (53.3%) | (2,004) | (10.7%) |
| Cash Earnings (\$m) | 3,841 | (1.9%) | 1,814 | (10.5%) |
| Cash ROE (%) | 11.8 | (250bps) | 10.9 | (180bps) |
| Dividend (100% franked) (cps) | 146 | (48) | 73 | - |
| Tier 1 ratio | 8.96% | 161bps | 8.96% | 65bps |

Outlook – cautious optimism

Australia

- ▶ Business confidence has improved sharply
- ▶ Growth brought forward by stimulus
- ▶ Below productive capacity
- ▶ Expect GDP growth approx 2% for 2010 but 3% by Q4
- ▶ Benefits from growth by non-Japan Asia and China
- ▶ RBA has started raising rates
- ▶ Expect unemployment peak of 6.7% in 2010



United Kingdom

- ▶ Expect GDP growth to re-commence but slowly <1% in 2010
- ▶ Indicators suggest past worst:
 - > Housing markets have modestly strengthened
 - > Commercial property prices stabilising
- ▶ Large government deficit will need to be corrected
- ▶ Sterling depreciation to support exports

New Zealand

- ▶ Emerged from long recession
- ▶ Housing market stabilising
- ▶ Consumer spending starting to increase
- ▶ GDP forecast 2.3% in 2010

United States

- ▶ Responding to government stimulus
- ▶ Modest increase in house prices
- ▶ Higher confidence levels
- ▶ Unemployment continues to increase
- ▶ Mid-West region faring better. GWB above our expectations

2010 Priorities

- ▶ Leadership, culture and talent
- ▶ Balance sheet strength
- ▶ Efficiency and cost management
- ▶ Supporting customers and improving reputation
- ▶ Continuing to address portfolio priorities

FY09 Financials

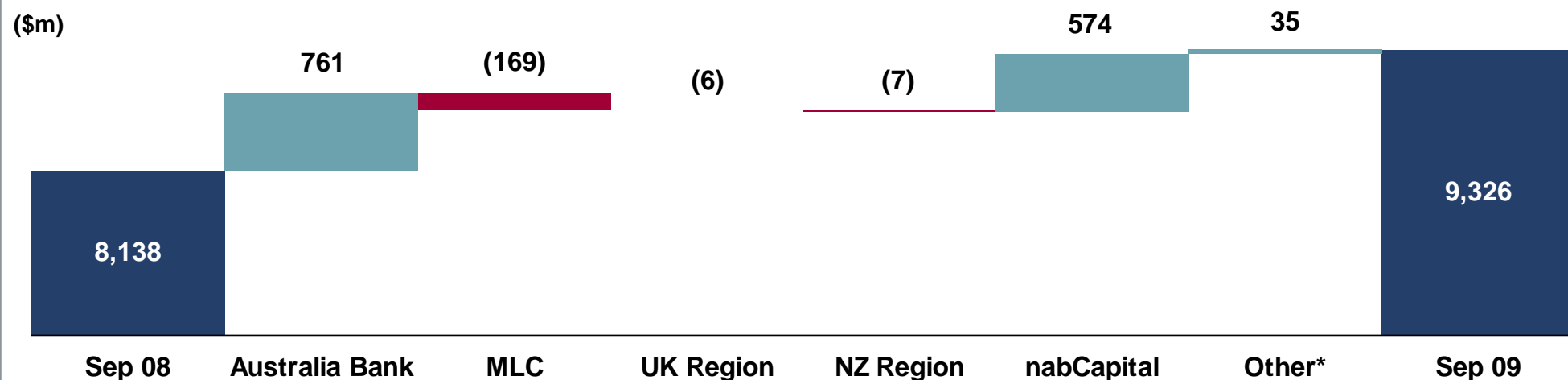
Group financial result

| (\$m) | Full year to | | | Half year to | | |
|-----------------------------------|--------------|---------|------------|--------------|---------|------------|
| | Sep 09 | Sep 08 | Change (%) | Sep 09 | Mar 09 | Change (%) |
| Net interest income | 12,072 | 11,142 | 8.3% | 6,188 | 5,884 | 5.2% |
| Other operating income (incl MLC) | 4,834 | 4,272 | 13.2% | 2,204 | 2,630 | (16.2%) |
| Net operating income | 16,906 | 15,414 | 9.7% | 8,392 | 8,514 | (1.4%) |
| Operating expenses | (7,580) | (7,276) | (4.2%) | (3,810) | (3,770) | (1.1%) |
| Underlying profit | 9,326 | 8,138 | 14.6% | 4,582 | 4,744 | (3.4%) |
| B&DDs | (3,815) | (2,489) | (53.3%) | (2,004) | (1,811) | (10.7%) |
| Cash earnings | 3,841 | 3,916 | (1.9%) | 1,814 | 2,027 | (10.5%) |
| ROE | 11.8% | 14.3% | (250bps) | 10.9% | 12.7% | (180bps) |
| Tier 1 ratio | 8.96% | 7.35% | 161bps | 8.96% | 8.31% | 65bps |
| RWA (\$bn) | 342.5 | 343.5 | (0.3%) | 342.5 | 352.4 | (2.8%) |
| Diluted Cash EPS (cents) | 197.5 | 237.3 | (16.7%) | 90.1 | 107.4 | (16.1%) |
| Dividend payout ratio | 73.6% | 81.4% | (9.6%) | 80.6% | 67.4% | (19.6%) |

Underlying business performance

| Home currency (m) | Full year to | | | Half year to | | |
|--------------------------------|--------------|--------------|-------------|--------------|--------------|--------------|
| | Sep 09 | Sep 08 | Change (%) | Sep 09 | Mar 09 | Change (%) |
| Underlying profit | | | | | | |
| Business and Private Banking | 3,664 | 3,205 | 14.3 | 1,856 | 1,808 | 2.7 |
| Retail Banking | 1,831 | 1,529 | 19.8 | 935 | 896 | 4.4 |
| MLC | 407 | 576 | (29.3) | 198 | 209 | (5.3) |
| UK Region | £529 | £518 | 2.1 | £291 | £238 | 22.3 |
| NZ Region | NZ\$776 | NZ\$763 | 1.7 | NZ\$359 | NZ\$417 | (13.9) |
| nabCapital | 1,883 | 1,309 | 43.9 | 848 | 1,035 | (18.1) |
| Other* | (212) | (247) | 14.2 | (129) | (83) | (55.4) |
| Group underlying profit | 9,326 | 8,138 | 14.6 | 4,582 | 4,744 | (3.4) |

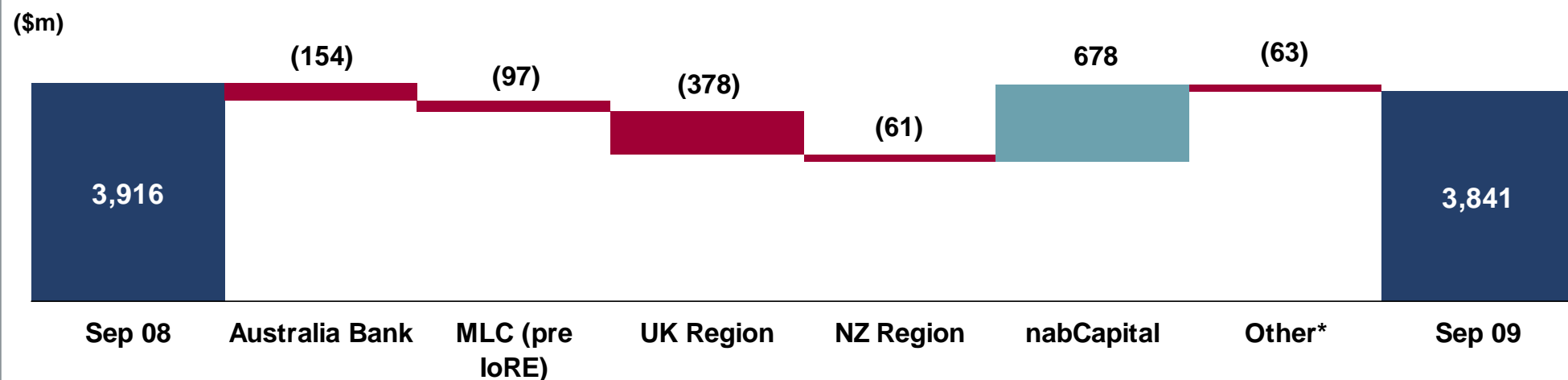
Underlying Profit – Ongoing Operations



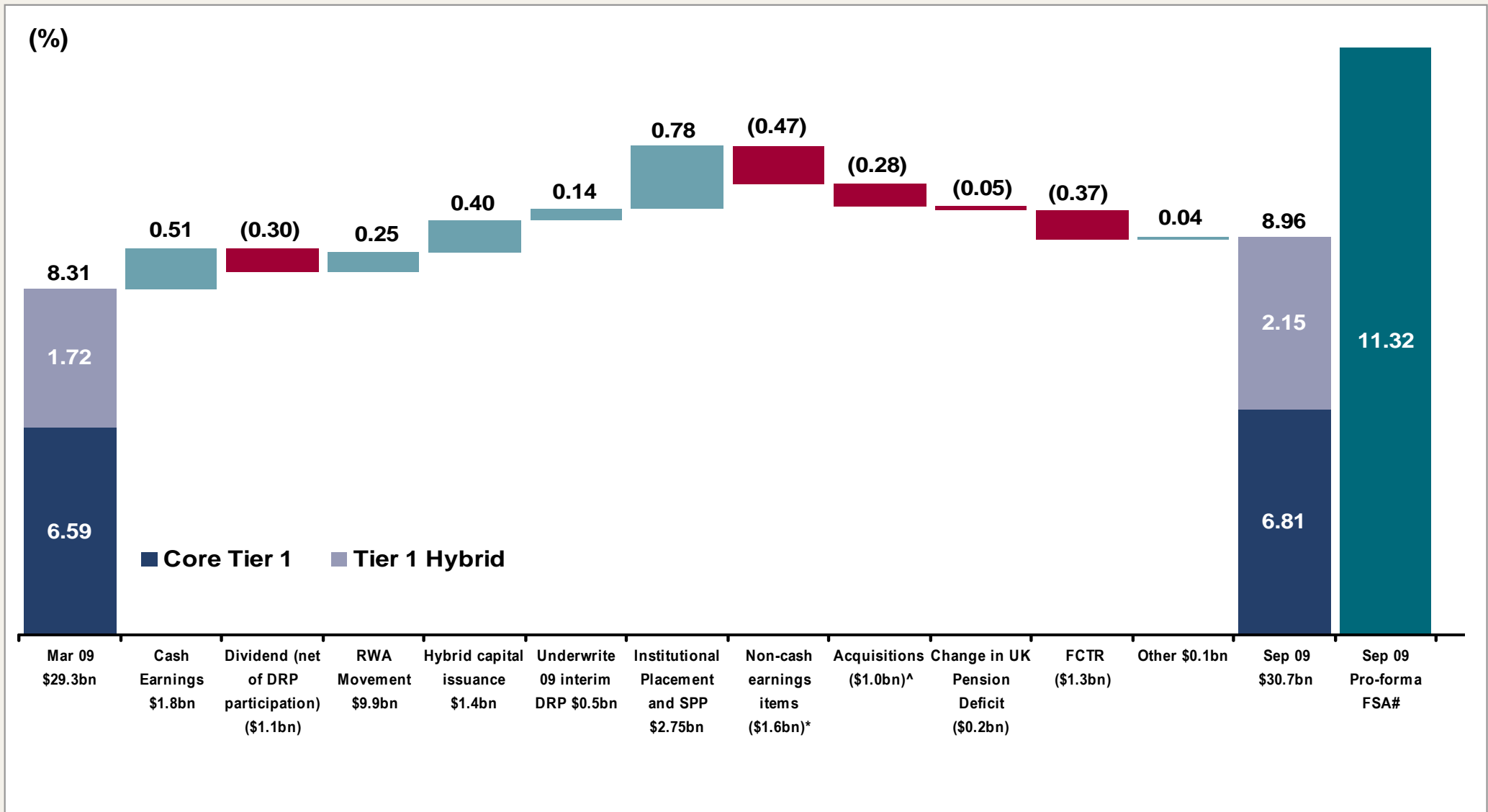
Contribution to cash earnings

| Home currency (m) | Full year to | | | Half year to | | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | Sep 09 | Sep 08 | Change (%) | Sep 09 | Mar 09 | Change (%) |
| Cash Earnings | | | | | | |
| Business and Private Banking | 1,811 | 2,028 | (10.7) | 796 | 1,015 | (21.6) |
| Retail Banking | 963 | 900 | 7.0 | 508 | 455 | 11.6 |
| MLC (pre IoRE) | 311 | 408 | (23.8) | 153 | 158 | (3.2) |
| UK Region | £78 | £249 | (68.7) | £28 | £50 | (44.0) |
| NZ Region | NZ\$420 | NZ\$482 | (12.9) | NZ\$192 | NZ\$228 | (15.8) |
| nabCapital | 634 | (44) | Large | 289 | 345 | (16.2) |
| Other* | (385) | (322) | (19.6) | (138) | (247) | 44.1 |
| Group cash earnings | 3,841 | 3,916 | (1.9) | 1,814 | 2,027 | (10.5) |

Cash Earnings – Ongoing Operations



Tier 1 capital position

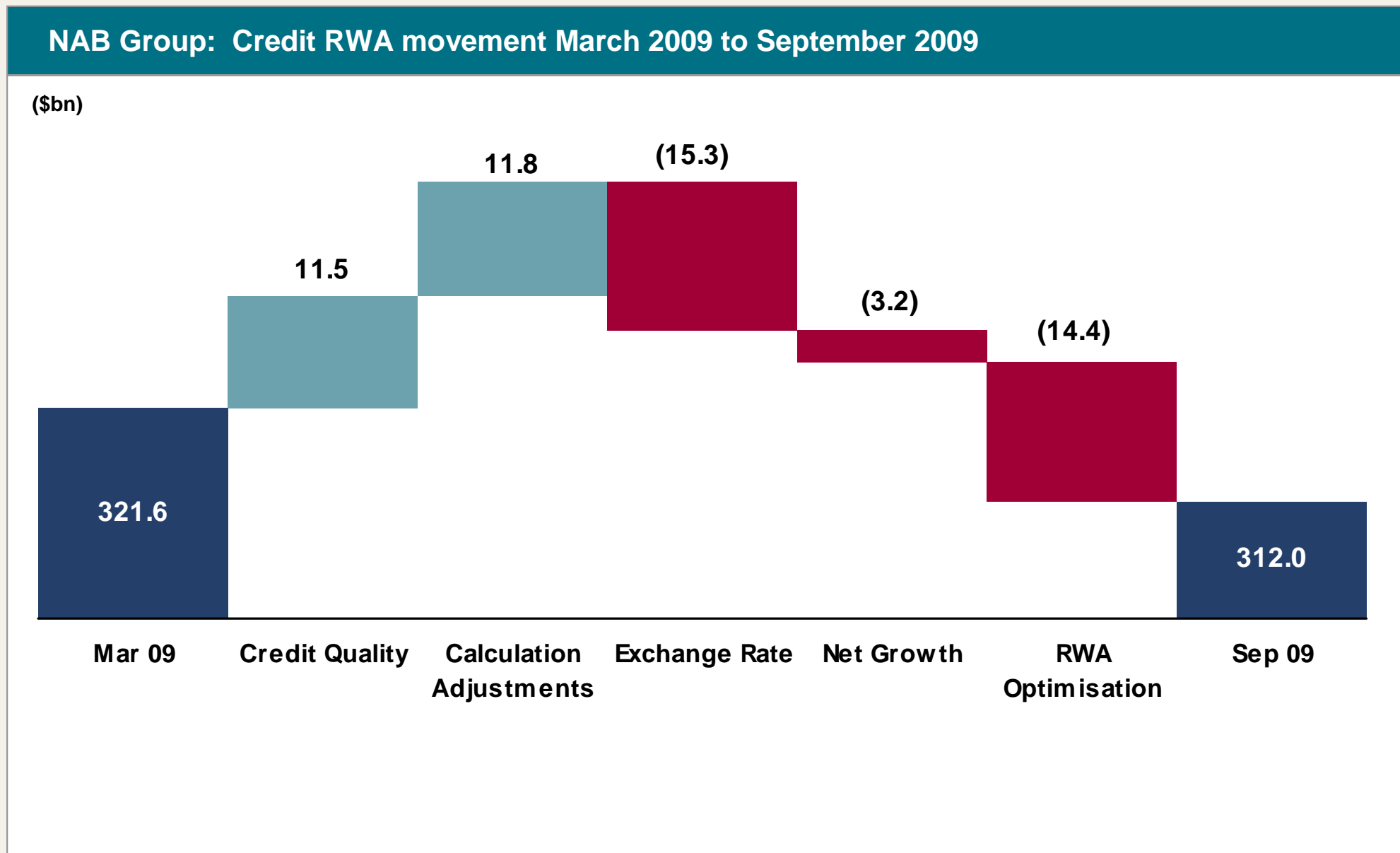


* Non-cash earnings items affecting Tier 1 after adjusting for Distributions and Treasury Shares.

^ Acquisitions of Aviva \$525m (-15bps), JBWere \$99m (-3bps), Challenger \$312m (-9bps) and TierOne branches \$35m (-1bp). RWAs from acquisitions (-8bps) will not affect the Capital ratio until completion (all expected Q1 FY10).

FSA calculation is approximate

Credit RWA movement

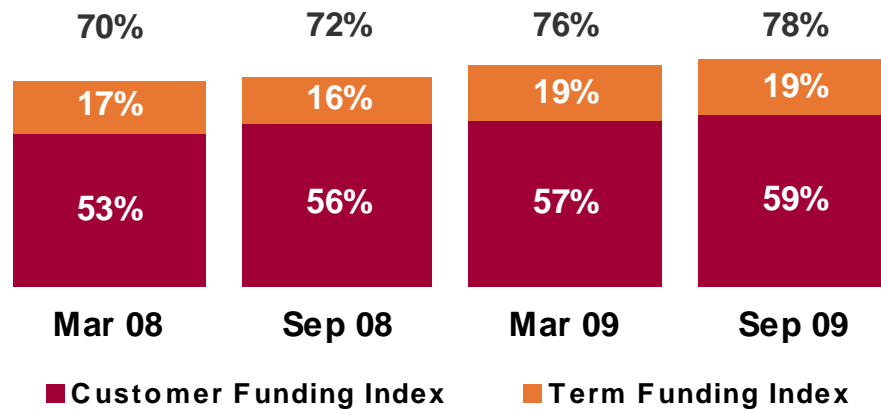


Non-cash earnings items (after tax)

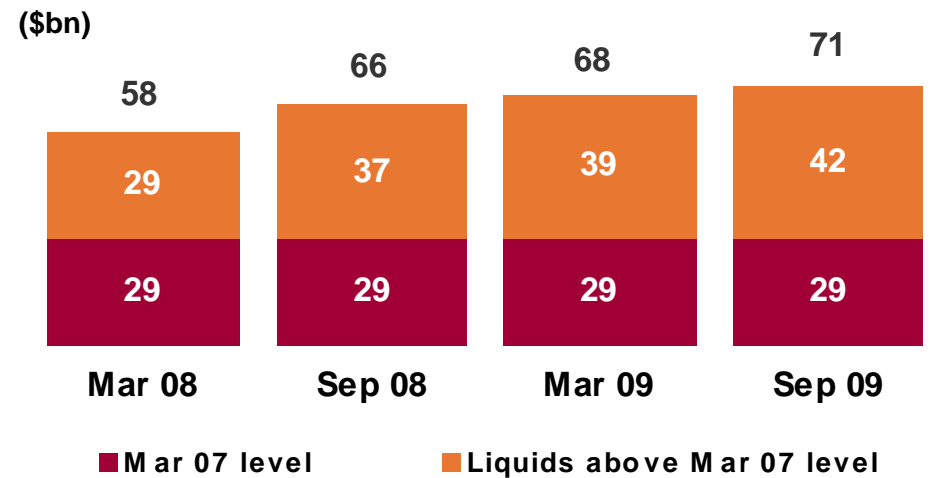
| (\$m) | Full year to | | | Half year to | | |
|----------------------------------|--------------|--------------|----------------|--------------|--------------|----------------|
| | Sep 09 | Sep 08 | Change (%) | Sep 09 | Mar 09 | Change (%) |
| Cash earnings (incl IoRE) | 3,841 | 3,916 | (1.9%) | 1,814 | 2,027 | (10.5%) |
| Distributions | 245 | 312 | (21.5%) | 101 | 144 | (29.9%) |
| Treasury shares | (256) | 375 | Large | (344) | 88 | Large |
| FV & HI | (79) | (89) | 11.2% | (555) | 476 | Large |
| EQS initiatives | (179) | - | Large | (137) | (42) | Large |
| Tax litigation | (851) | - | Large | (851) | - | Large |
| Other litigation | (110) | - | Large | (64) | (46) | (39.1%) |
| Other | (22) | 22 | Large | (39) | 17 | Large |
| Net profit after tax | 2,589 | 4,536 | (42.9%) | (75) | 2,664 | Large |

Funding and liquidity

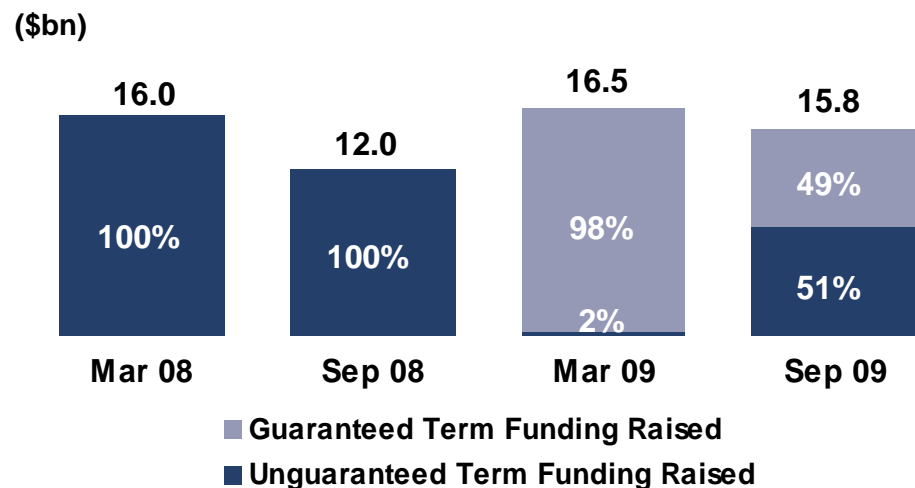
Group Stable Funding Index (SFI)



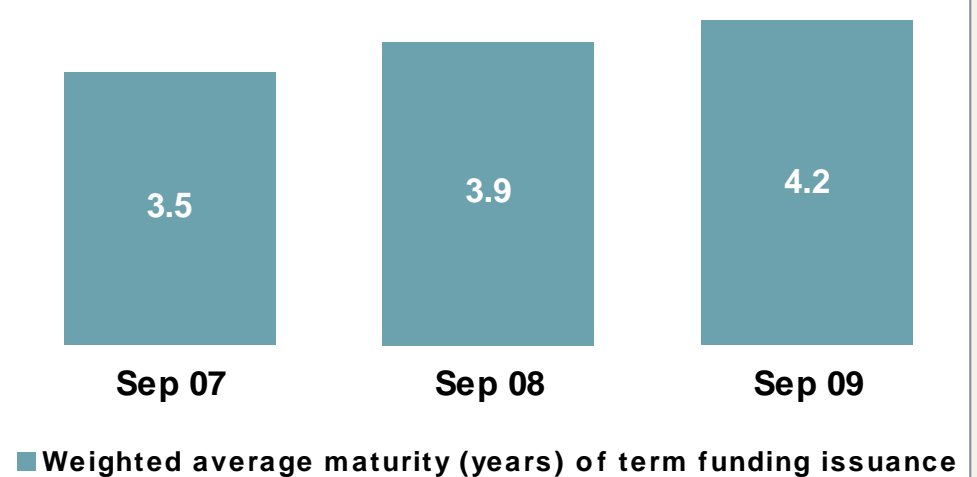
Liquid asset holdings



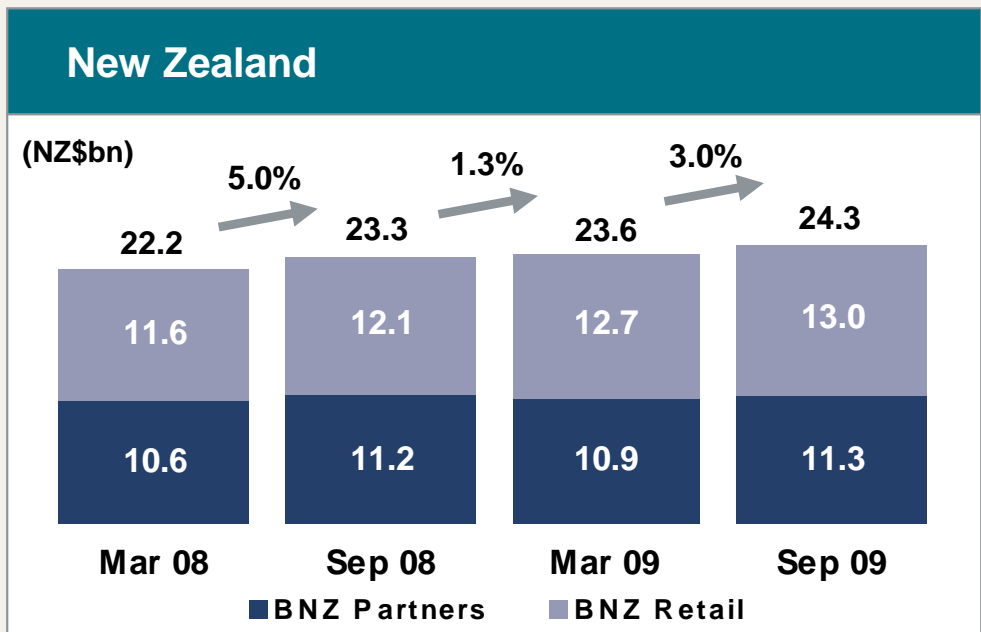
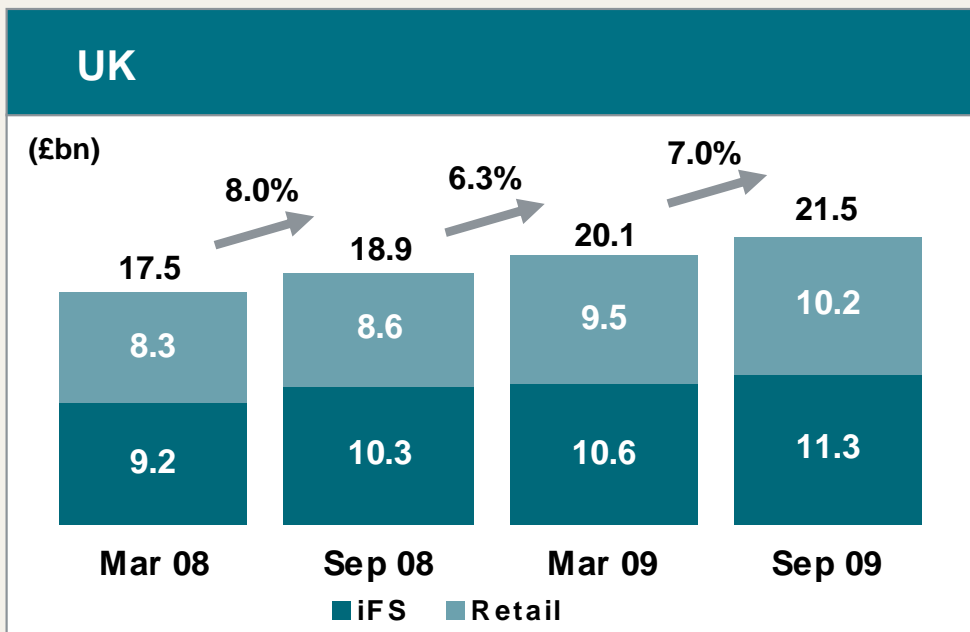
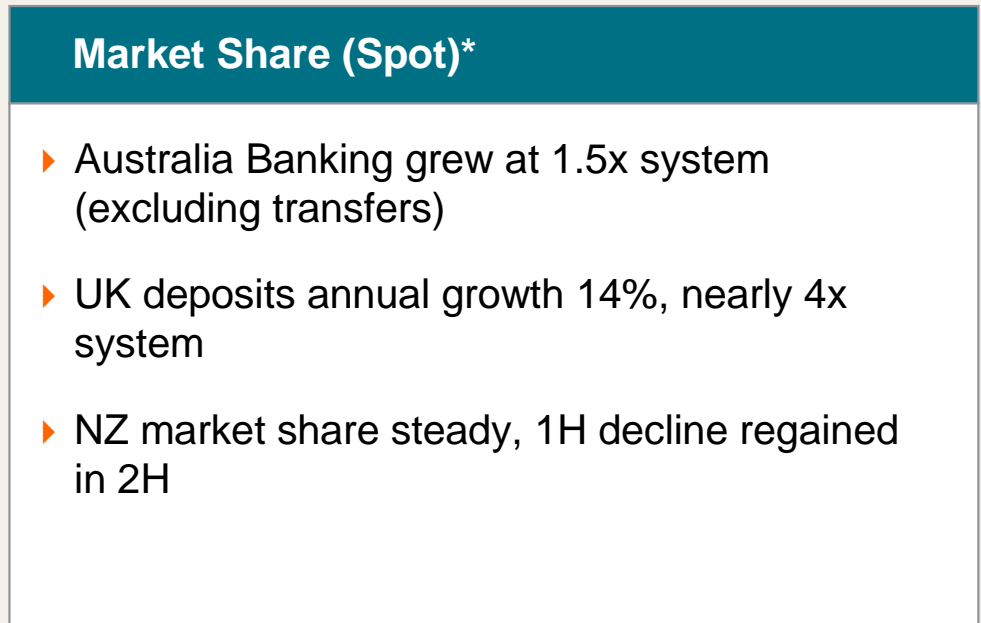
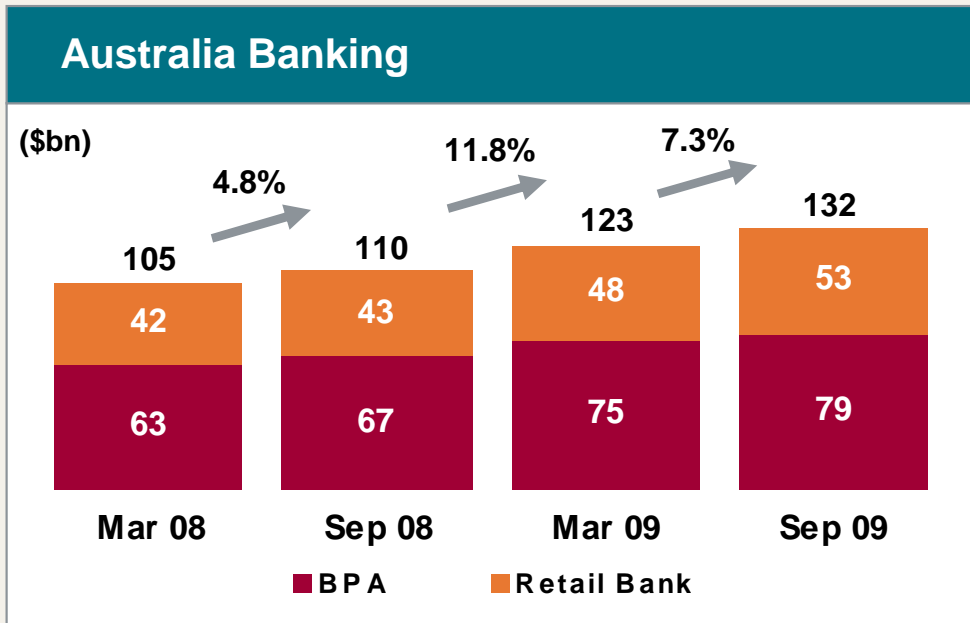
Term funding



Term funding tenor



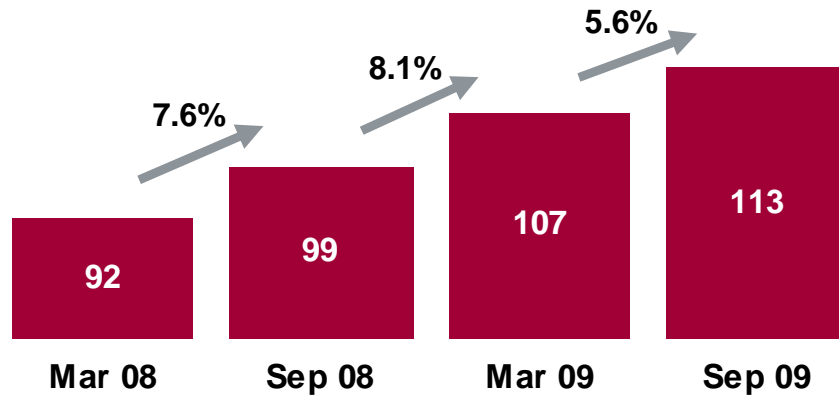
Retail Deposit Volumes



Business Lending Volumes

Australia Banking

(\$bn)

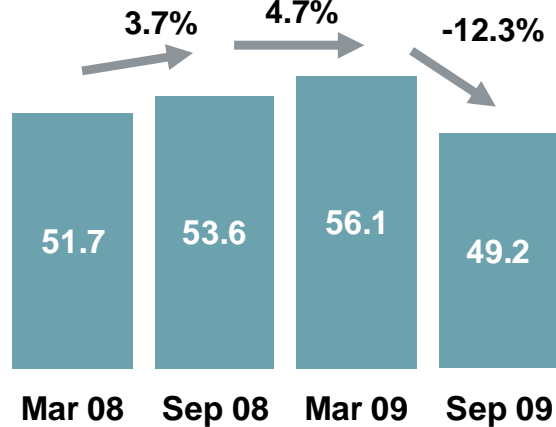


Market Share (Spot)*

- ▶ All Australia + 3.7% vs system - 3.5%. Australia Banking SME up + 7.7%
- ▶ UK region – average volumes - 0.5% vs system - 2.2%
- ▶ NZ Region – increase in market share in key business segments

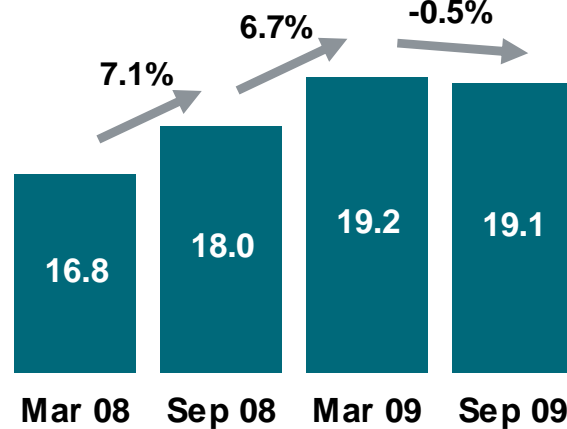
nabCapital

(\$bn)



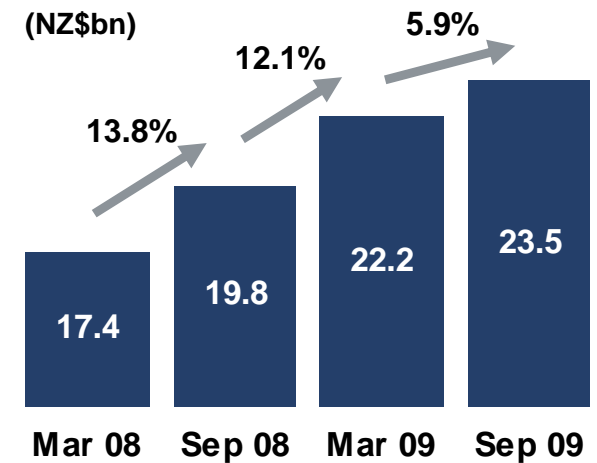
UK Region

(£bn)



NZ Region

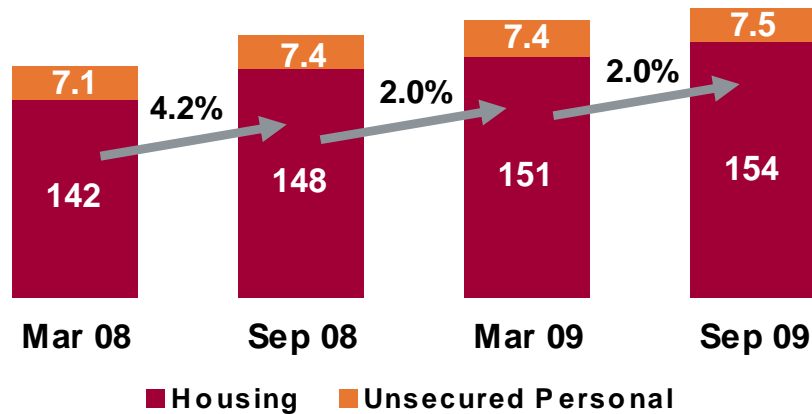
(NZ\$bn)



Retail Lending Volumes

Australia Banking

(\$bn)



Market Share (Spot)*

▶ Mortgages

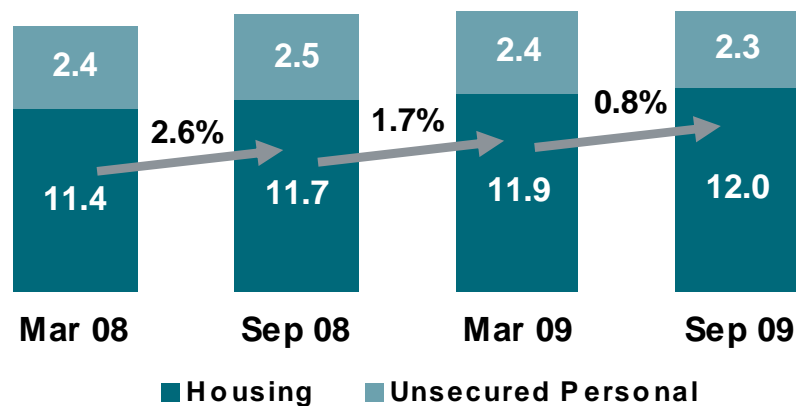
- > Australia Banking grew below system
- > UK and NZ – in line with system

▶ Unsecured personal lending

- > Flat for all businesses

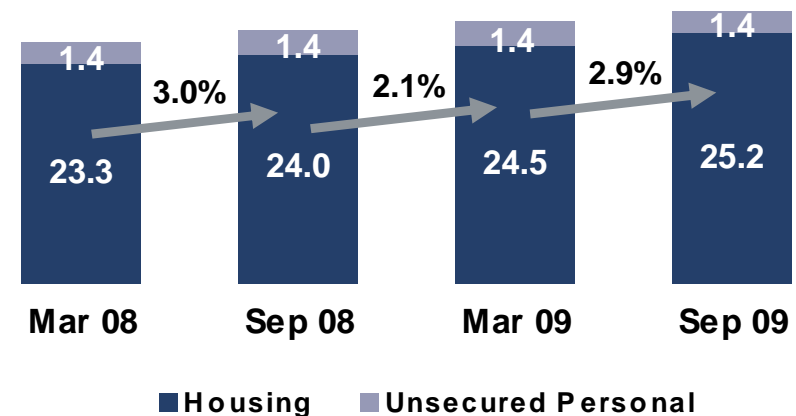
UK

(£bn)



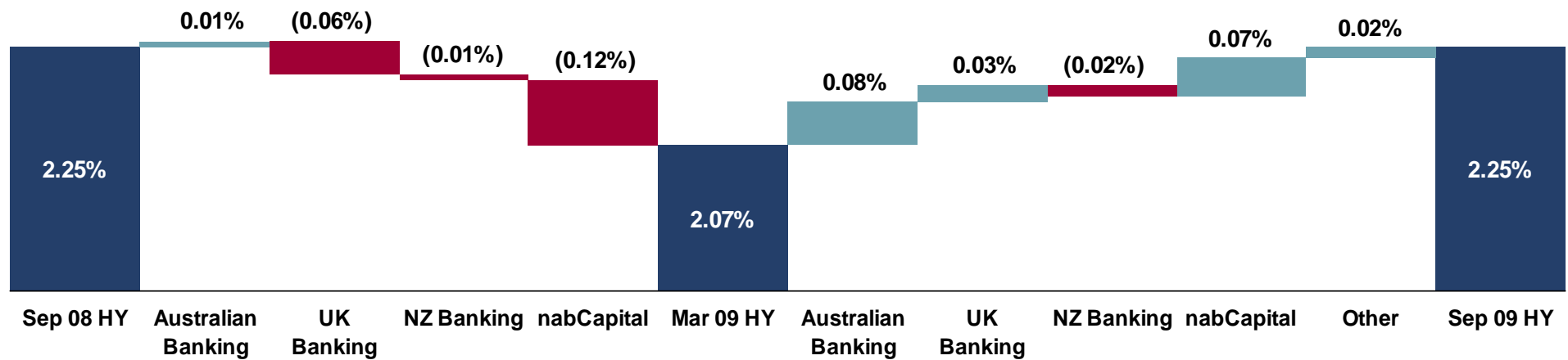
New Zealand

(NZ\$bn)

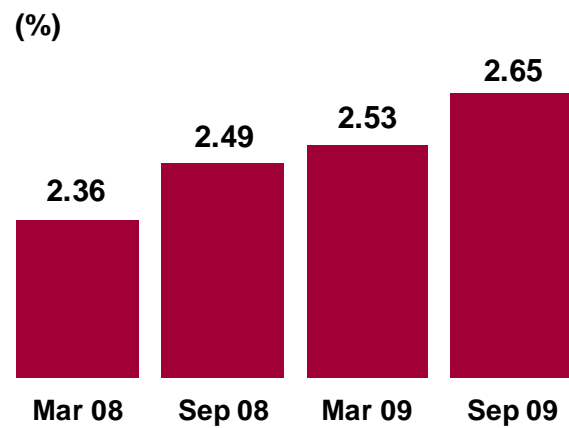


Net interest margin

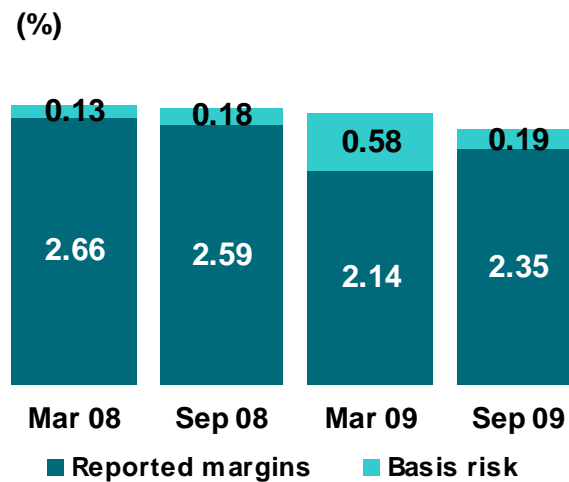
Group NIM – Attribution Analysis



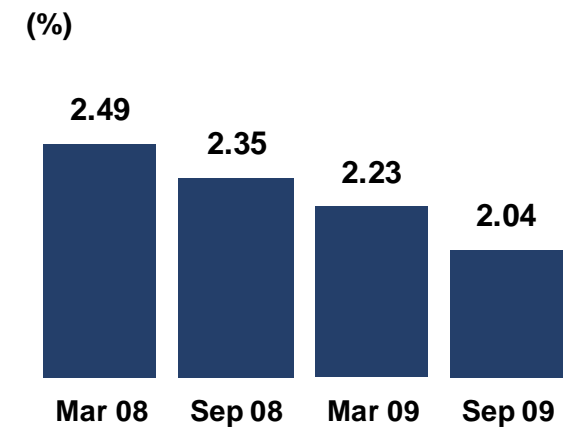
Australia Banking



UK Region



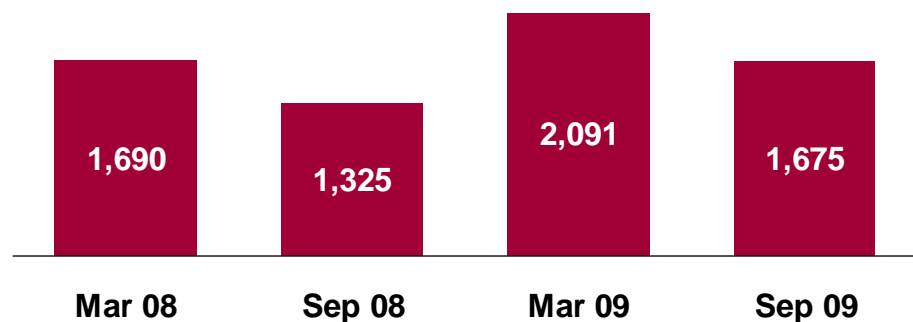
NZ Region



Other operating income

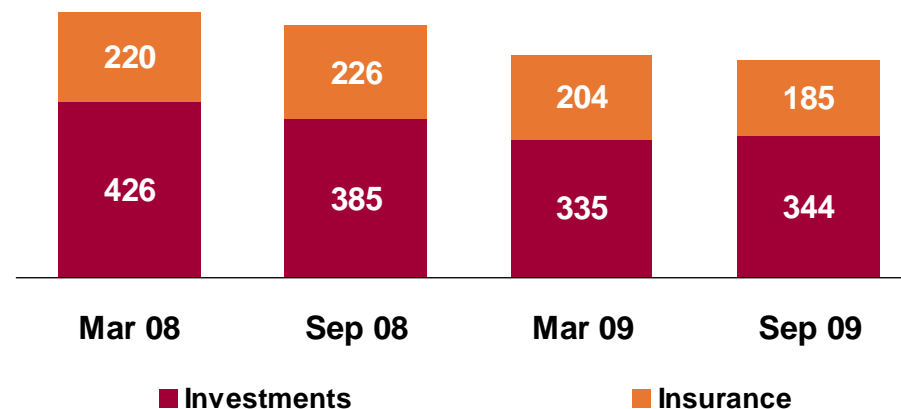
Other Operating Income (excl MLC)

(\$m)



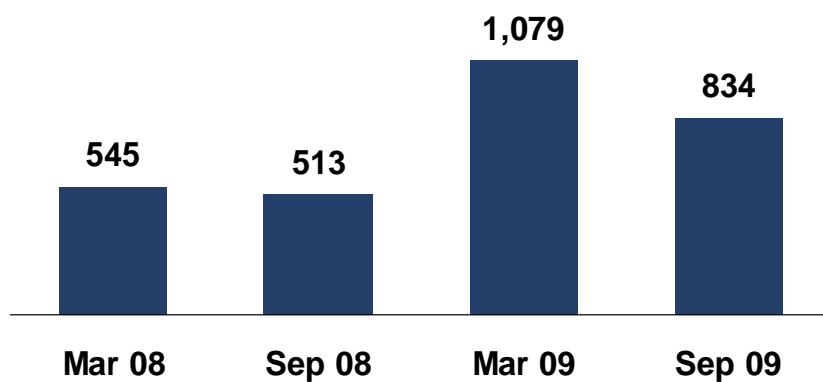
MLC Net Income

(\$m)



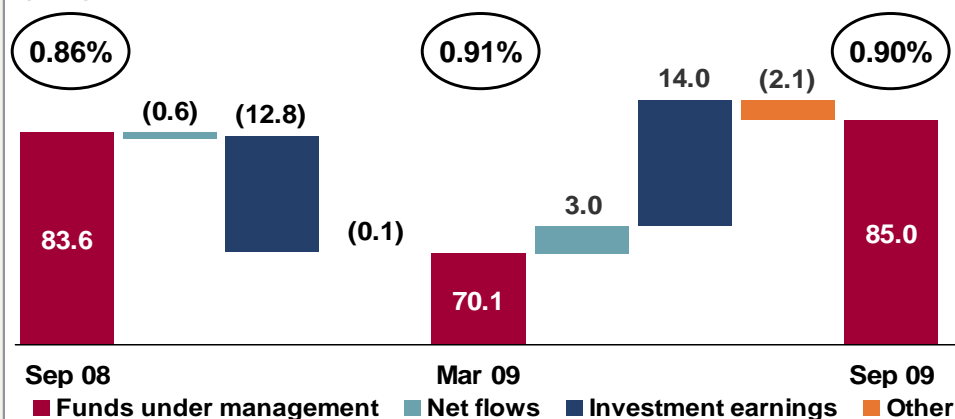
Global Markets (inc nabCapital Treasury) Income

(\$m)



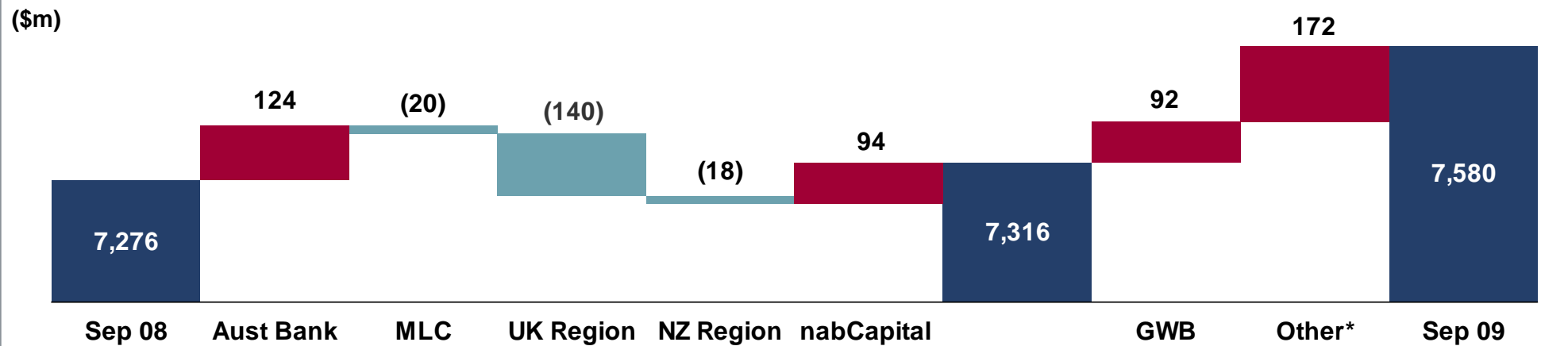
FUM

(\$bn)

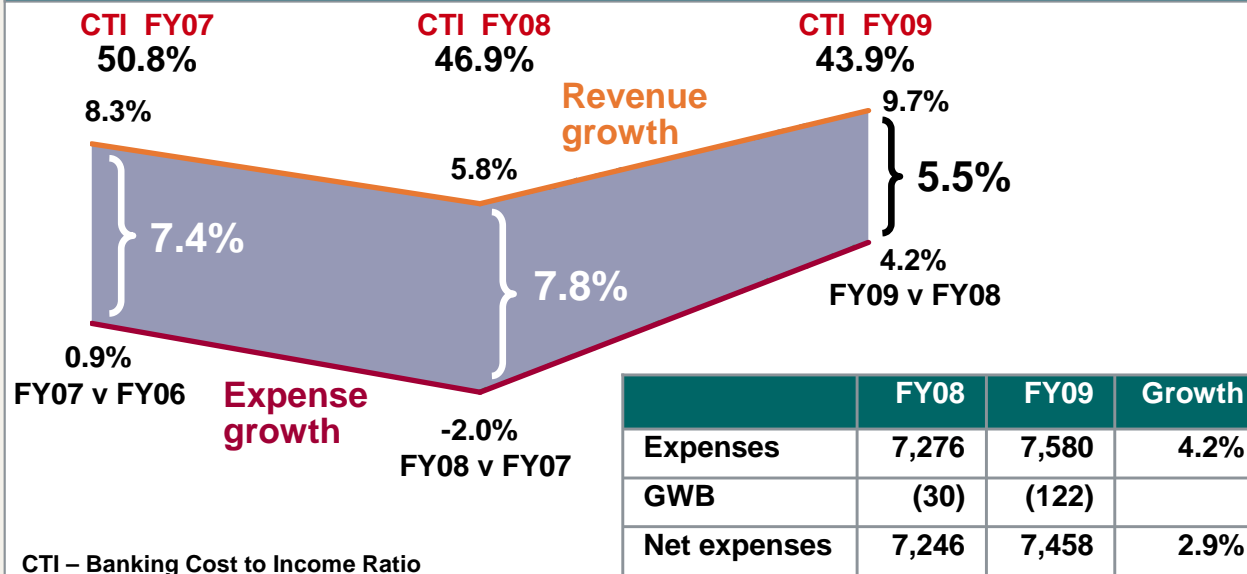


Costs (including MLC)

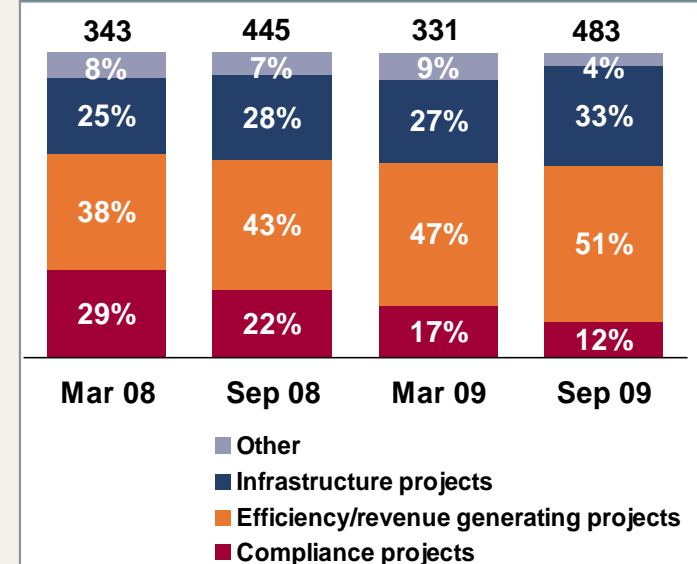
Operating expenses: Contribution to Net Increase



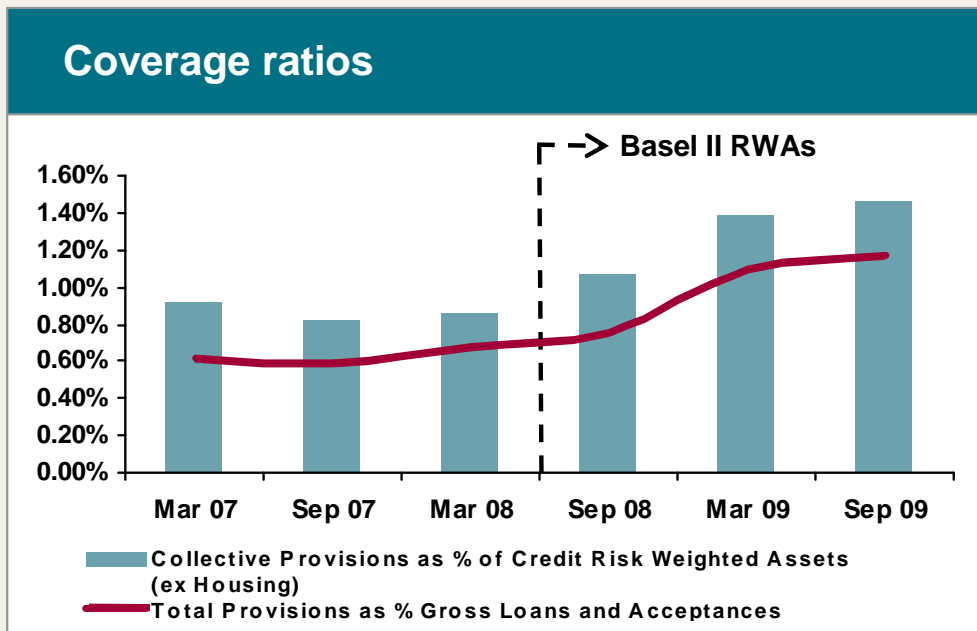
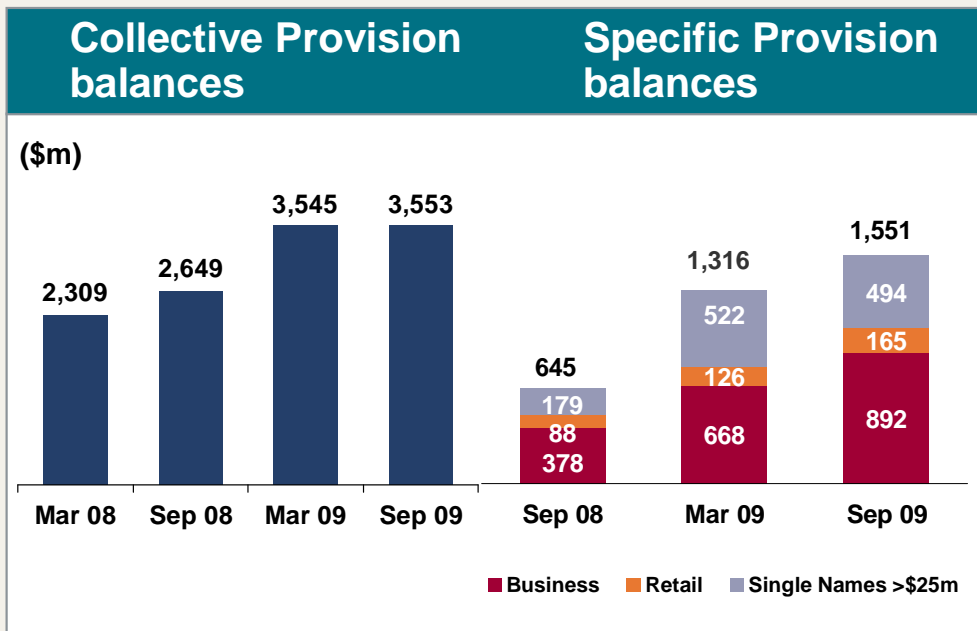
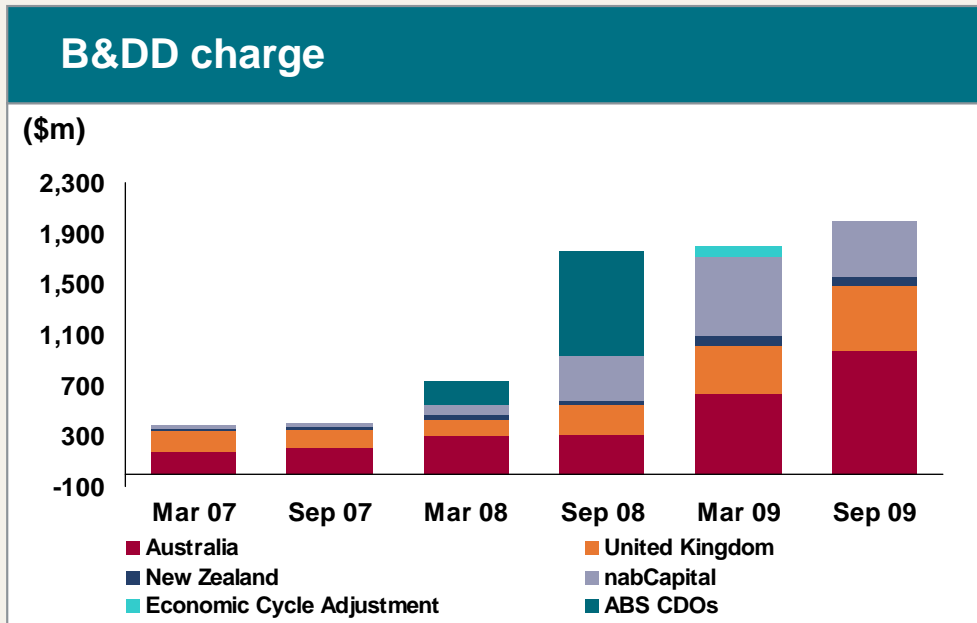
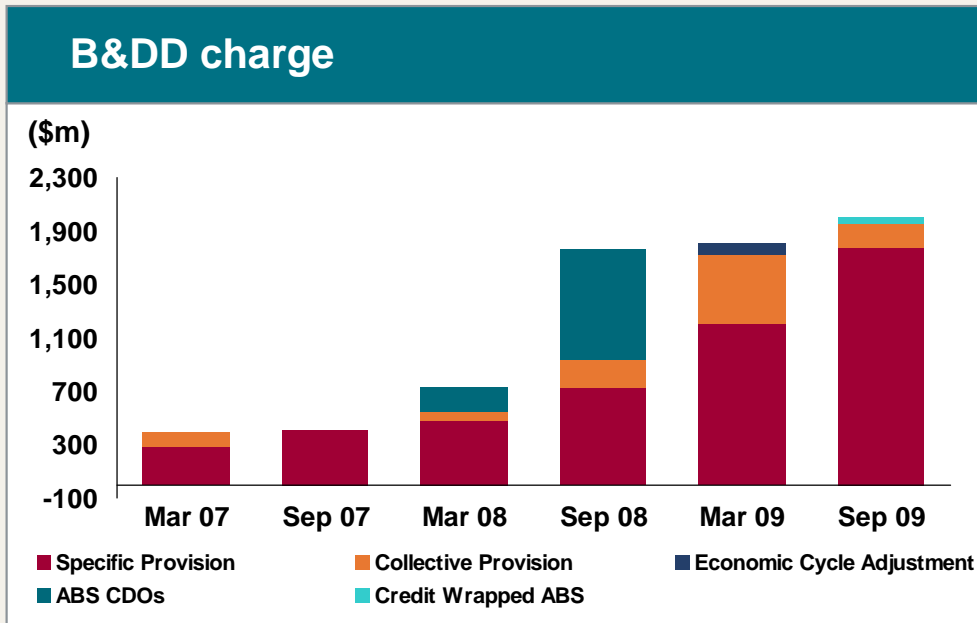
Jaws and CTI momentum



Investment spend (\$m)

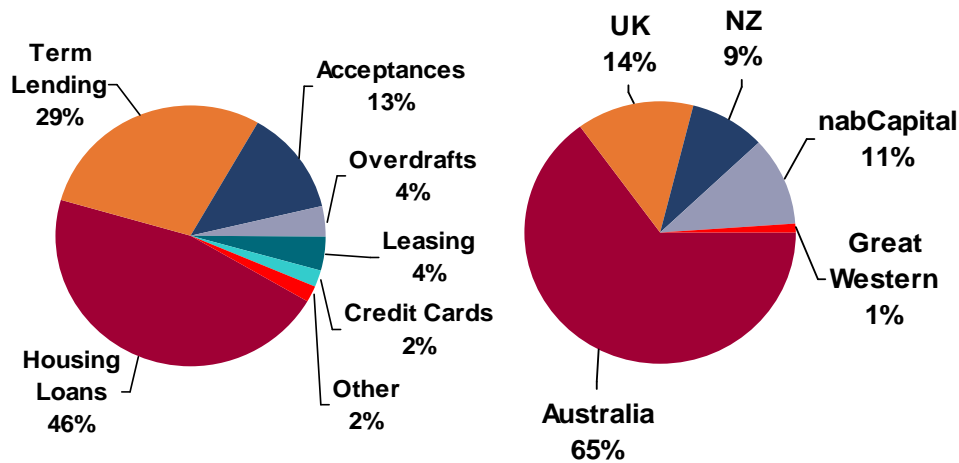


B&DD charge and provision coverage

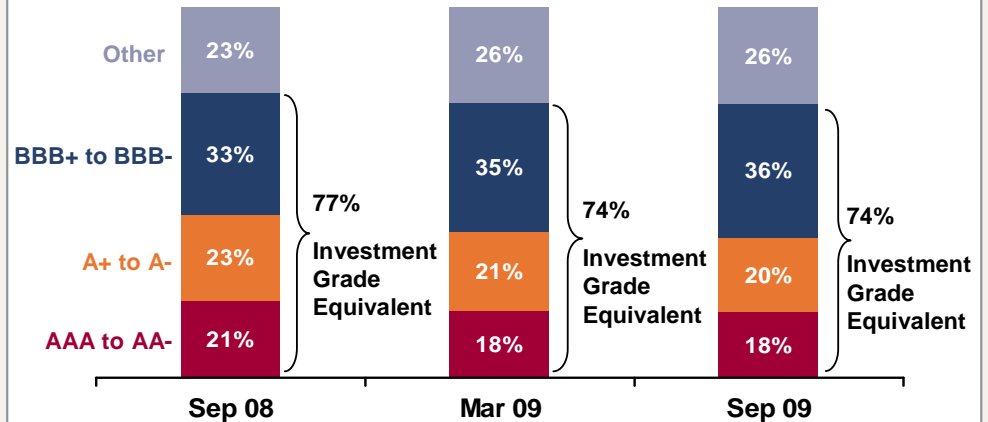


Group portfolio

Gross loans and acceptances by product and by region as at September 2009

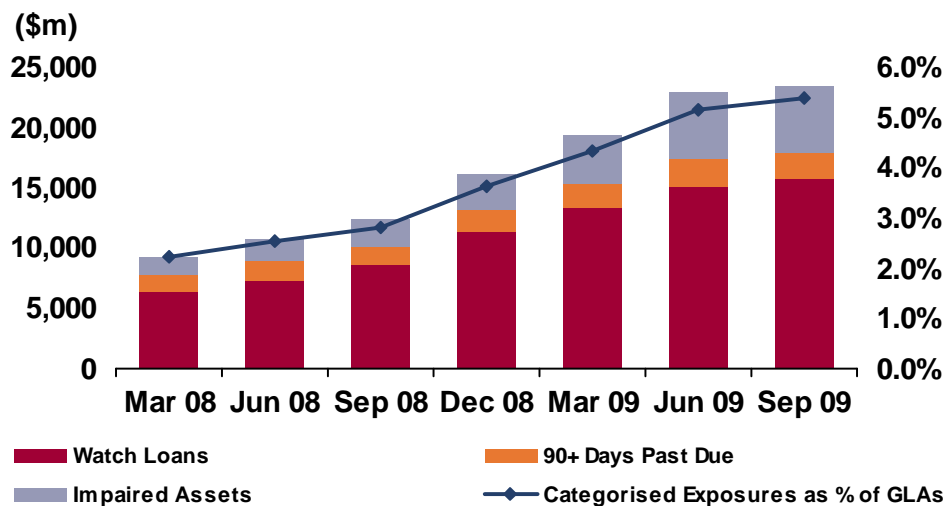


Risk rated non-retail exposures*

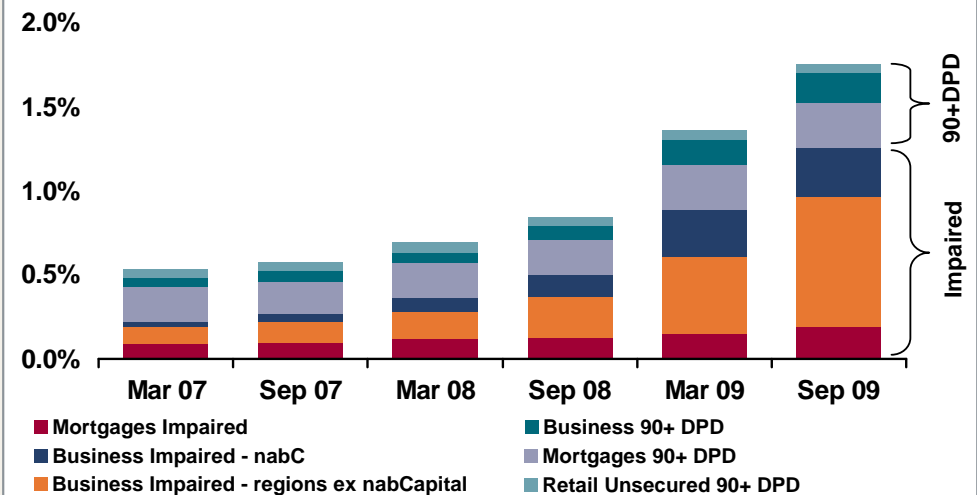


* Based on expected loss (probability of default x exposure at default x loss given default)

Group Categorised Assets by Balance

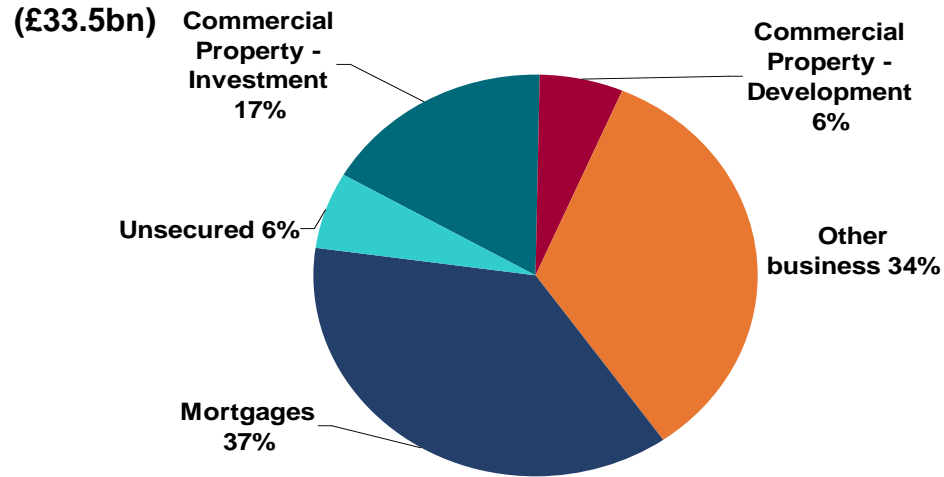


90+DPD & Impaired Assets as a % of gross loans and acceptances by product



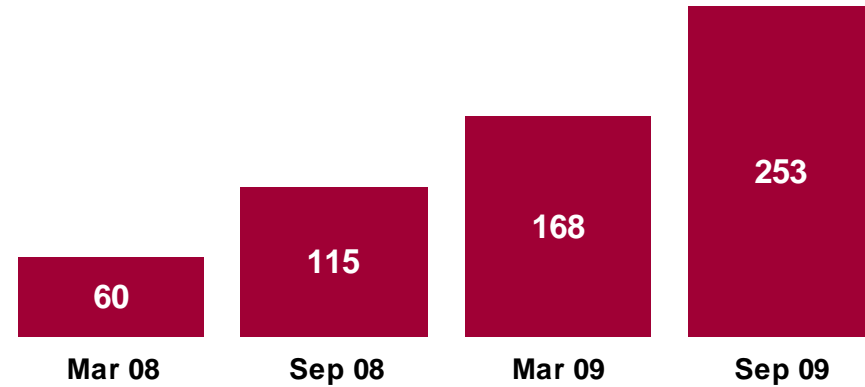
UK Region Asset Quality

Gross loans and acceptances by product as at September 2009

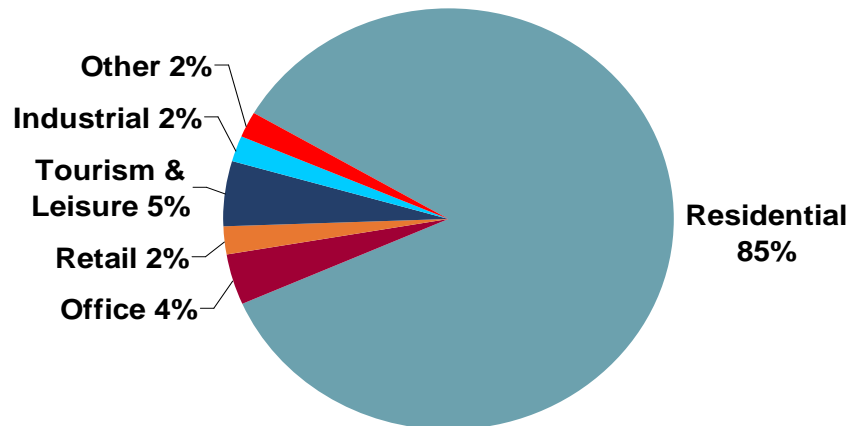


UK B&DD Charge

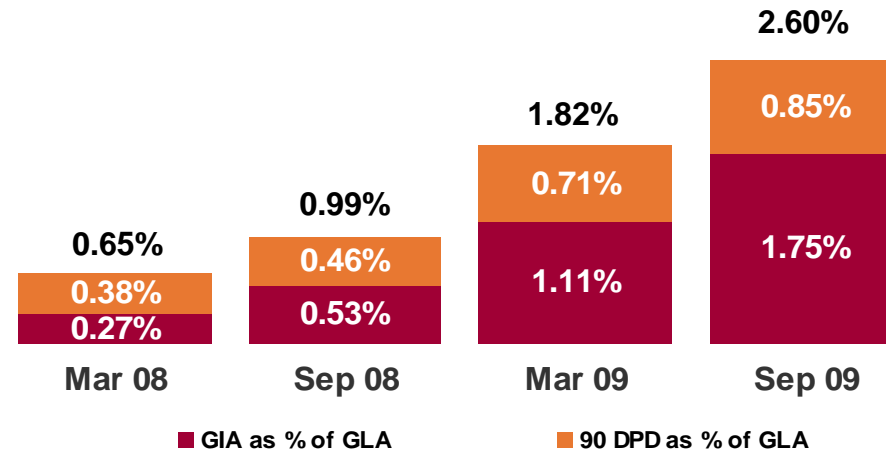
(£m)



Development lending



Gross impaired assets + 90 days past due to GLAs



Specialised Group Assets – Pro Forma Portfolio

- ▶ “Non-franchise” activity
- ▶ Approx A\$24bn credit risk weighted assets (CRWAs) representing approx A\$20bn of commitments, A\$17bn drawn
- ▶ Indicative CRWA split:
 - > Conduit transactions A\$9bn
 - > Vanilla corporate loans A\$8bn
 - > Leveraged loans A\$3bn
 - > Project finance/structured asset finance A\$2bn
 - > Credit wrapped bonds A\$1bn
 - > Market derivatives exposures A\$1bn
- ▶ Prior to transfer to SGA approx A\$13bn of the RWAs were managed by nabCapital from the UK, \$7bn from the US and the remainder from Australia
- ▶ Set for orderly run-off (weighted average contractual term approx 8 years)

nabCapital Securitisation Portfolio

Overall performance – FY09

- ▶ Portfolio \$13.1bn Sep 09 (\$17.0bn Mar 09). Exits of \$1.9bn in 2H09
- ▶ Portfolio performance in FY09 as expected: downgrades and credit events as anticipated
- ▶ Ongoing ratings methodology reviews and close management attention

SCDOs - \$1.6bn

- ▶ Broad signs of stabilisation in underlying portfolios with deterioration in reference entities slowing
- ▶ Exposures managed for ultimate risk of loss:
 - > Active management strategy
 - > Further downward ratings migration, with two SCDOs expected to move below investment grade (internal ratings)
 - > May consider further small hedges, in due course

Credit Wrapped ABS - \$0.8bn

- ▶ \$50m provision charge in 2H09 related to monoline ratings downgrades

2010 Priorities

- ▶ Leadership, culture and talent
- ▶ Balance sheet strength
- ▶ Efficiency and cost management
- ▶ Supporting customers and improving reputation
- ▶ Continuing to address portfolio priorities

Questions

Additional Information

Australia Banking and MLC

nabCapital

UK Region

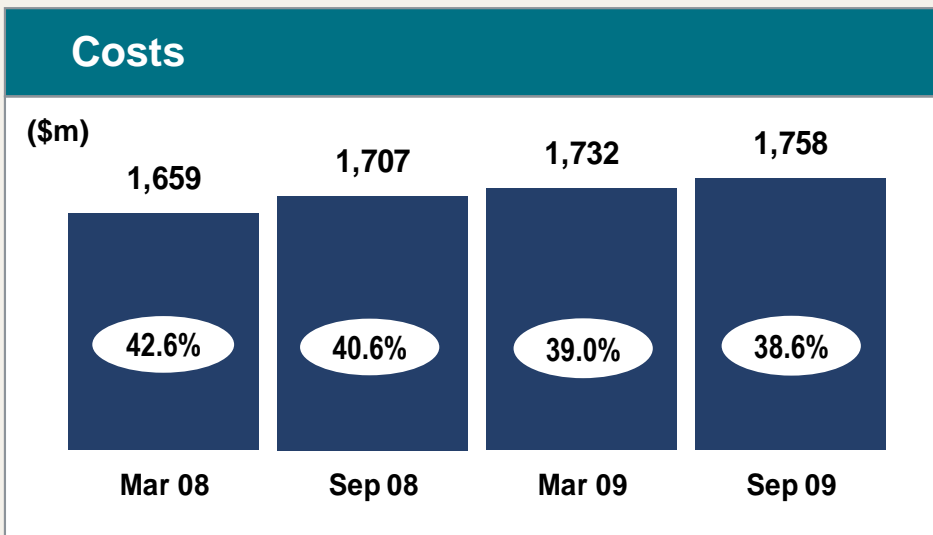
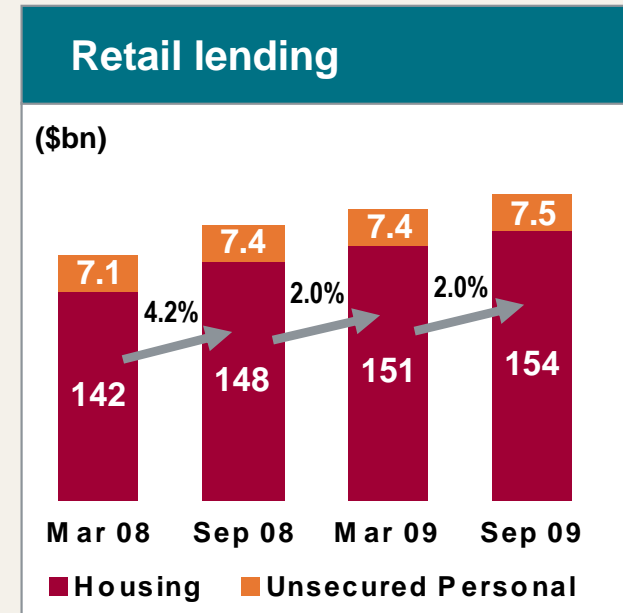
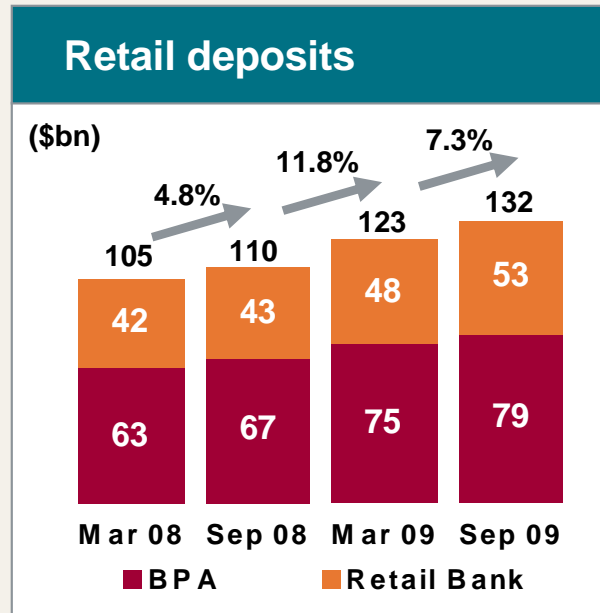
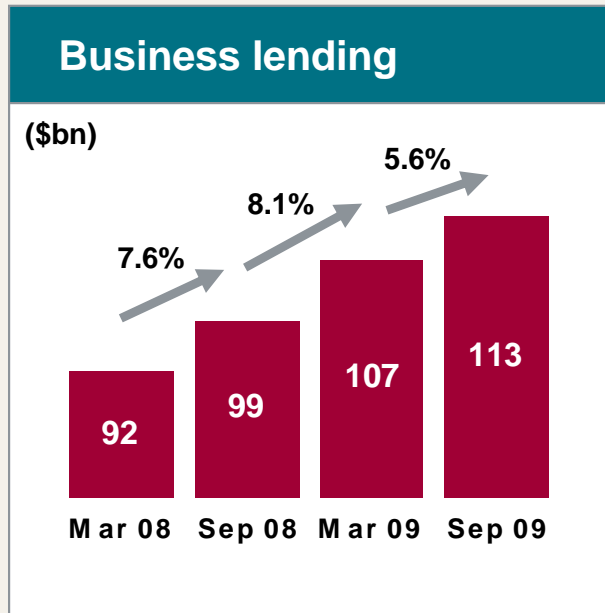
New Zealand and GWB

Asset quality

Capital and Funding

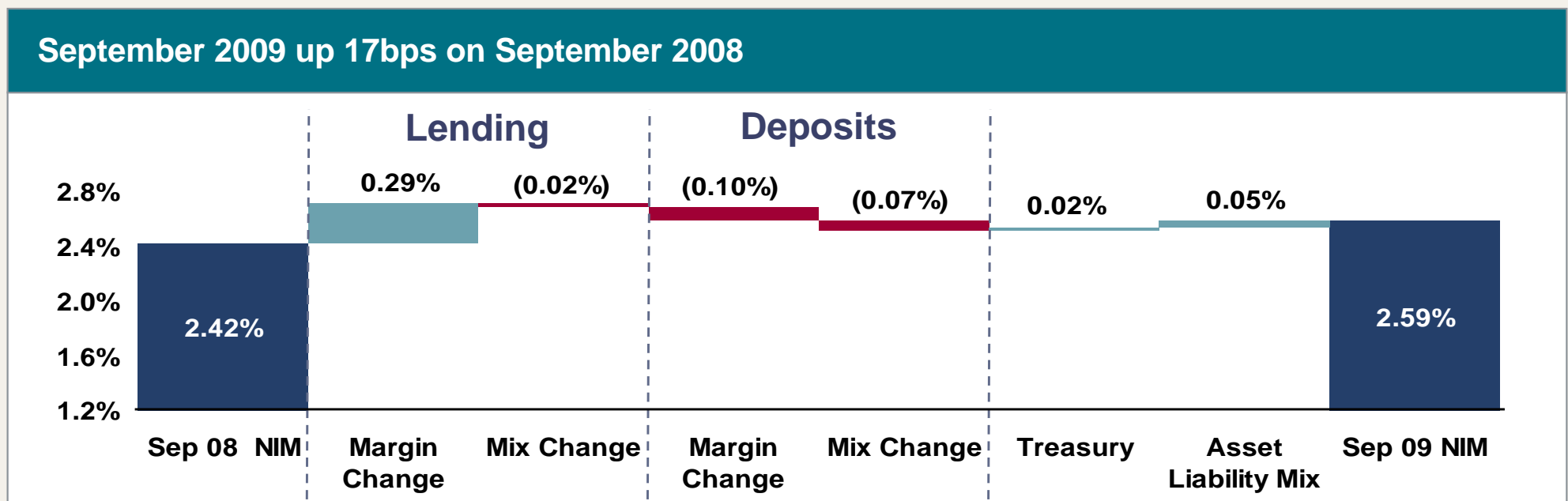
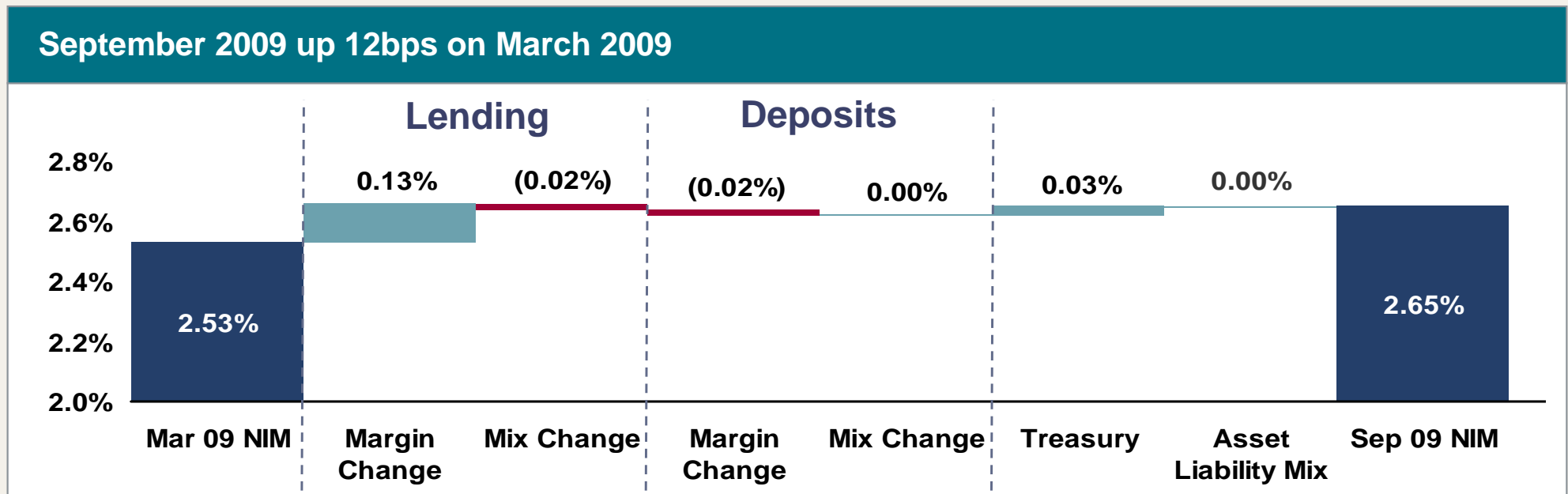
Economic outlook

Australia Banking



X% Cost to Income Ratio

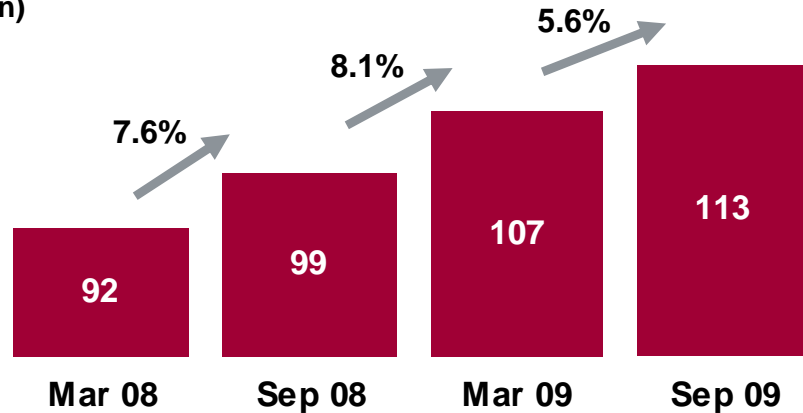
Australia Banking: Net interest margin



Business and Private Banking - Australia

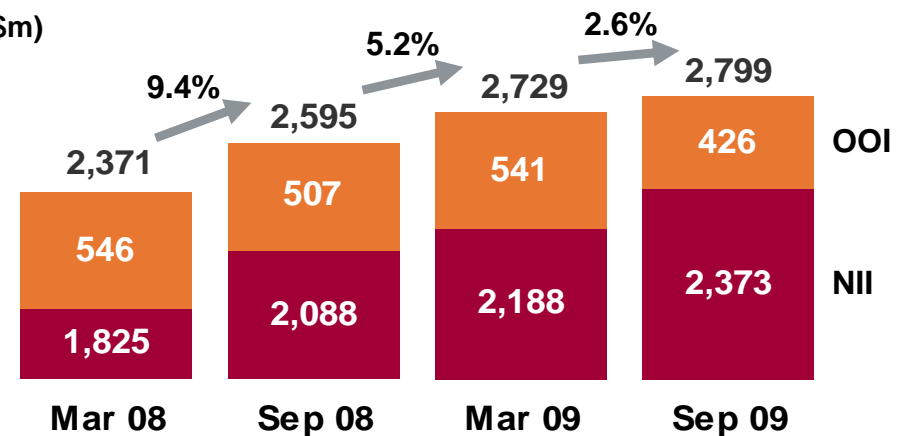
Business lending¹

(\$bn)



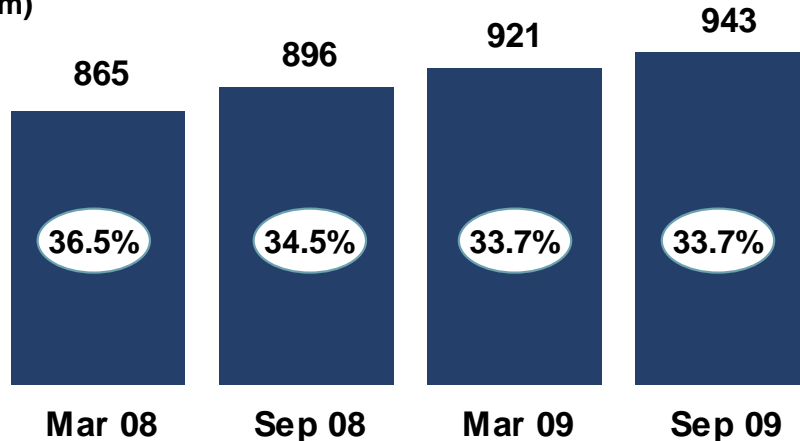
Revenue

(\$m)



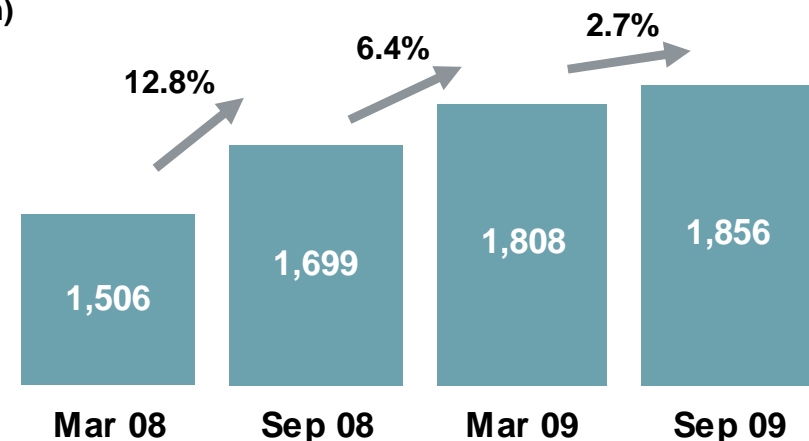
Costs

(\$m)



Underlying profit

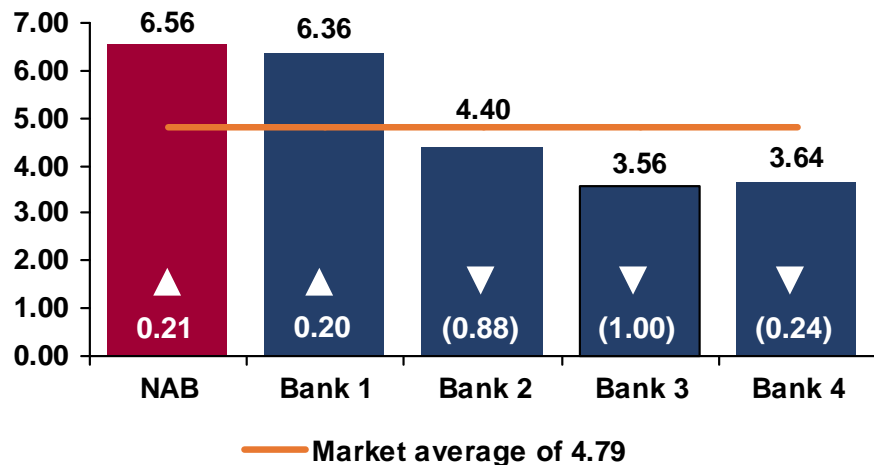
(\$m)



X% Cost to Income Ratio

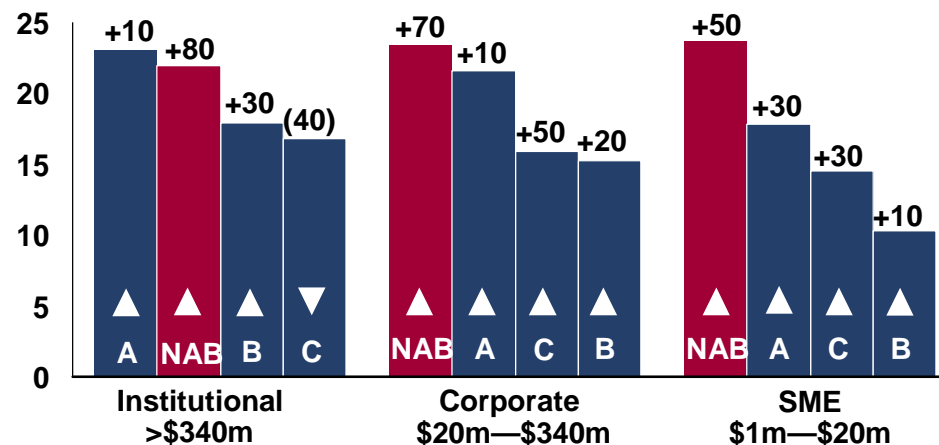
Business and Private Banking - Australia

Business customer satisfaction¹



Transaction banking market share and trend

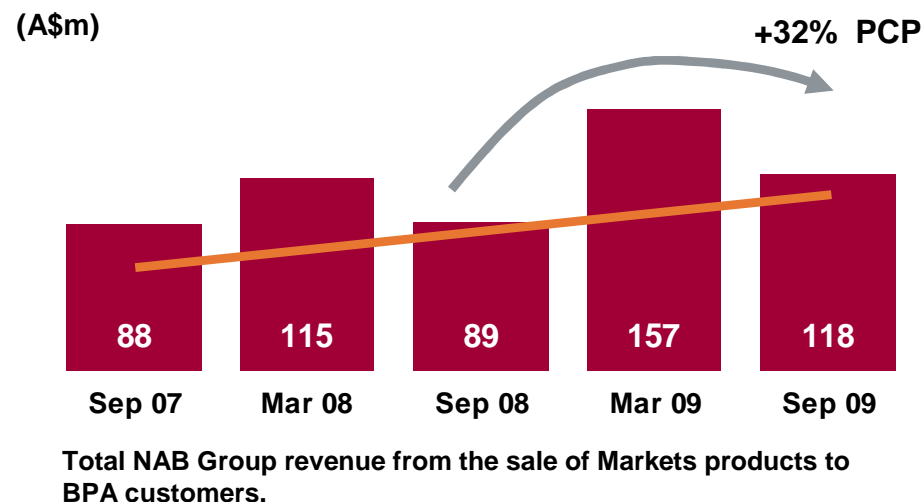
Percentage share and basis point change of primary relationships, by customer segment²



nabSpecialised banking (% growth Sep 09 v Sep 08)

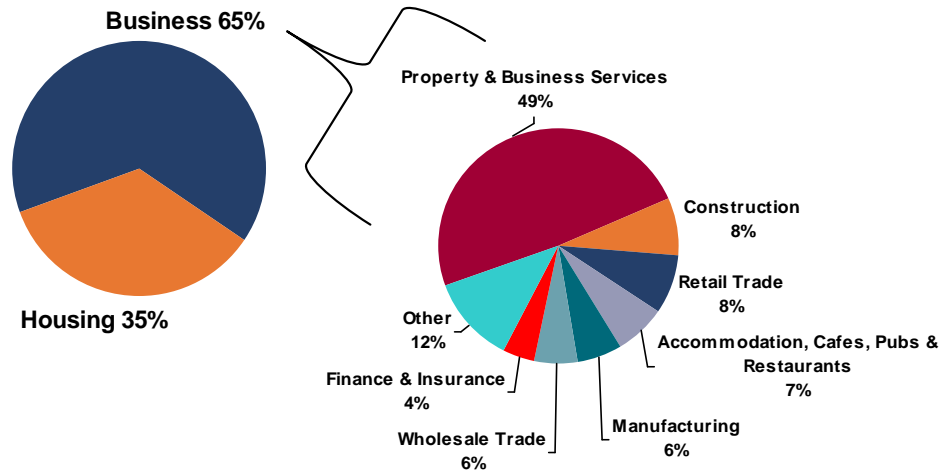
| | Year Established | Revenue | Lending | Deposits |
|--------------|------------------|---------|---------|----------|
| Agribusiness | 2000 | 11% | 11% | 9% |
| Health | 2007 | 26% | 16% | 30% |
| Education | 2007 | 27% | 18% | 38% |
| Government | 2007 | 92% | 51% | 64% |

Cross-sell nabCapital

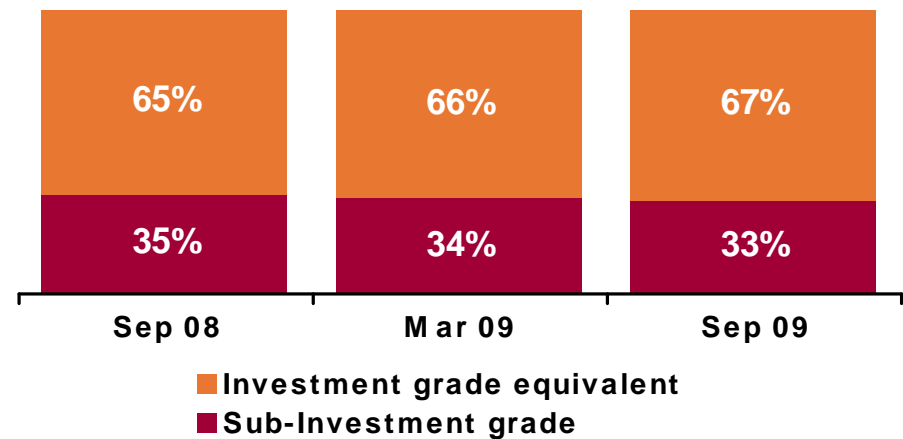


Business and Private Banking: SME Business*

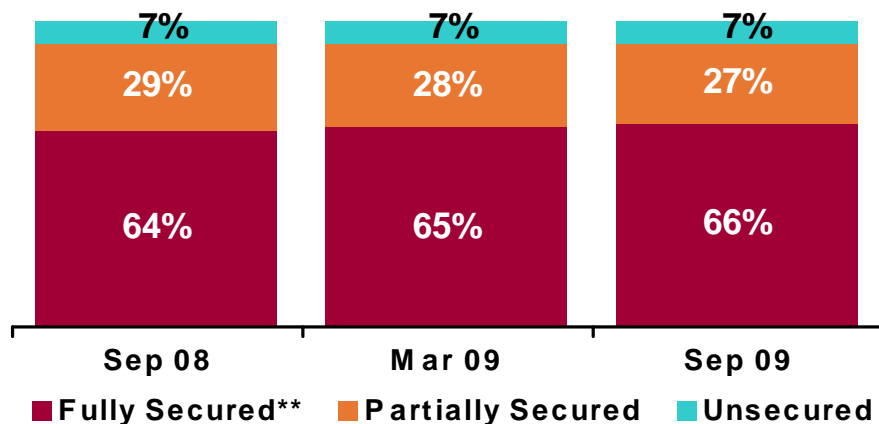
Diverse assets



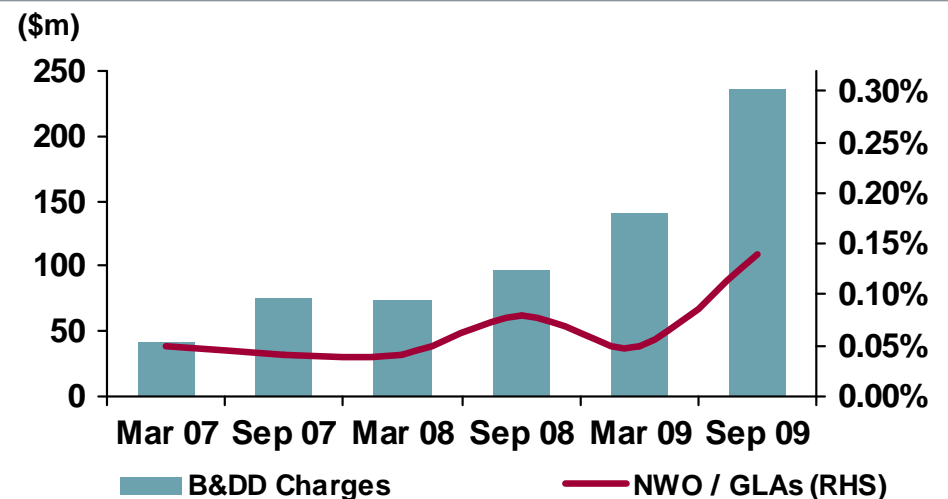
Portfolio quality***



Well secured – business products

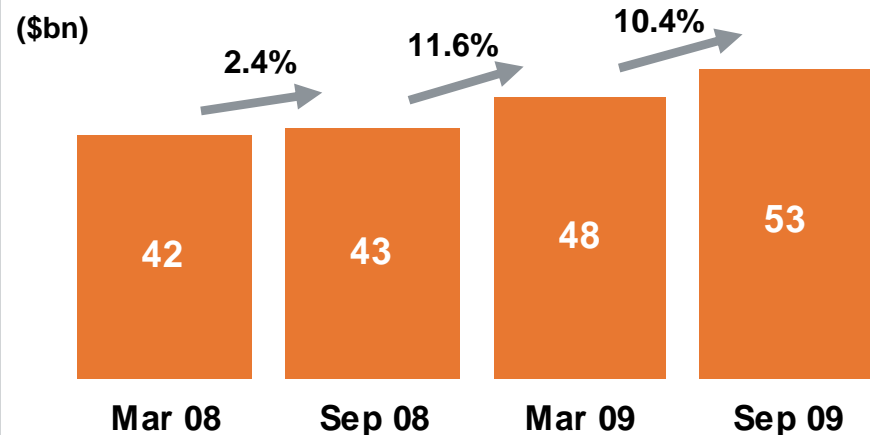


B&DD Charges have increased but Net Write Off rates remain low

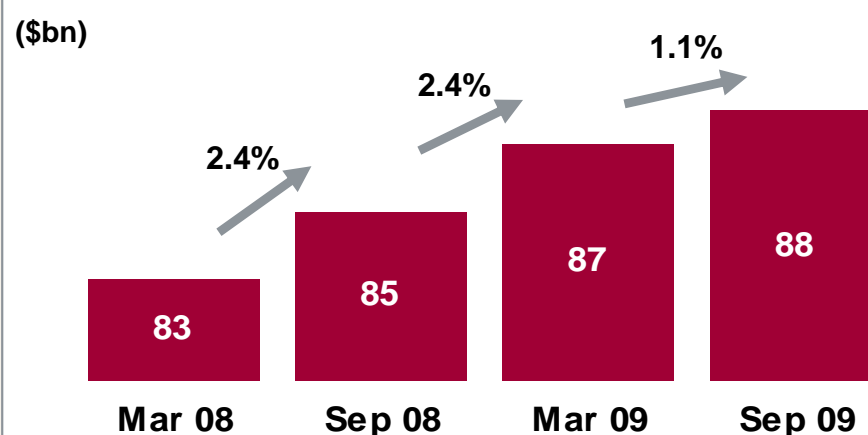


Retail Banking - Australia

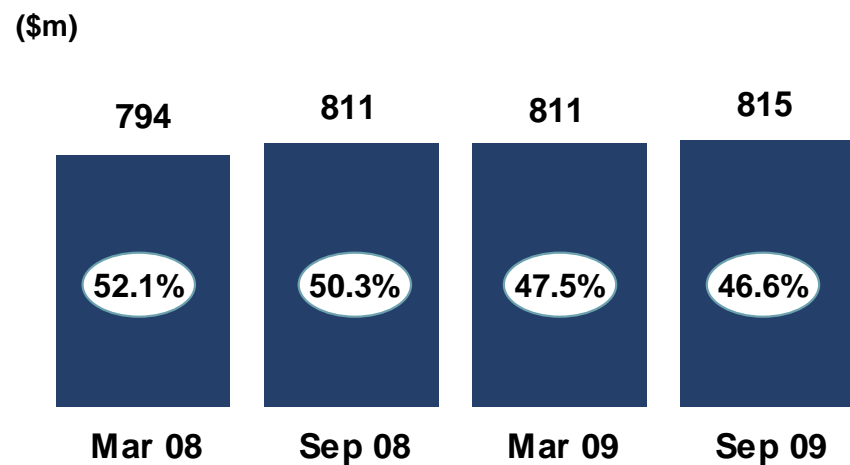
Retail deposits



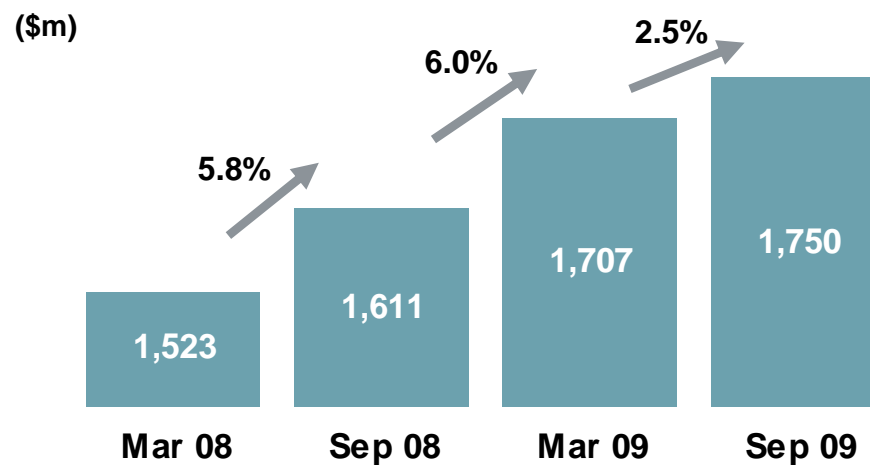
Housing loans



Costs



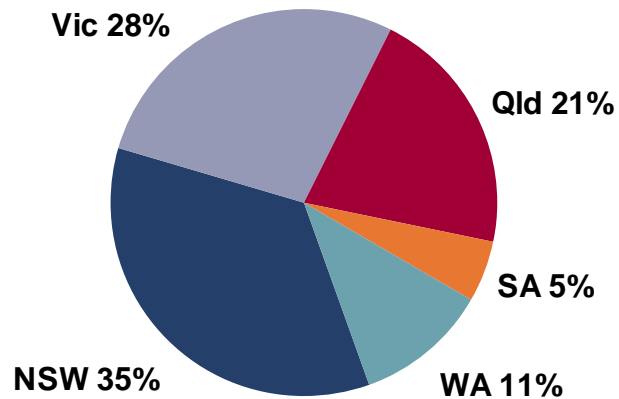
Revenue



X% Cost to Income Ratio

Australia Banking Mortgages Portfolio – \$157bn

Geography



Low doc loans

- ▶ \$3.1bn outstanding (2.0% of housing book)
- ▶ LVR capped at 60% (without LMI)

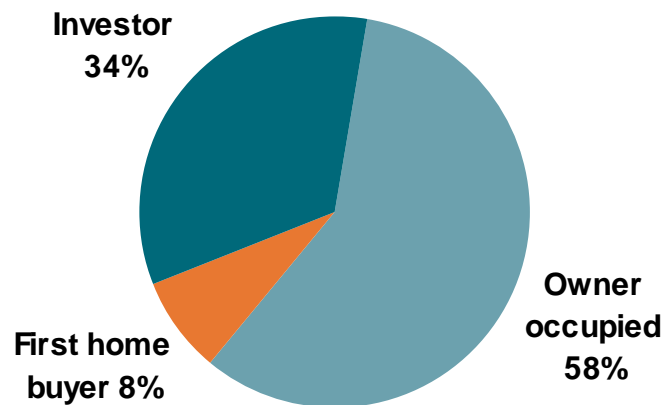
Inner-city apartments

- ▶ \$5.1bn outstanding
- ▶ Approx 3.3% of housing book

Other

- ▶ LVR on the portfolio remains stable

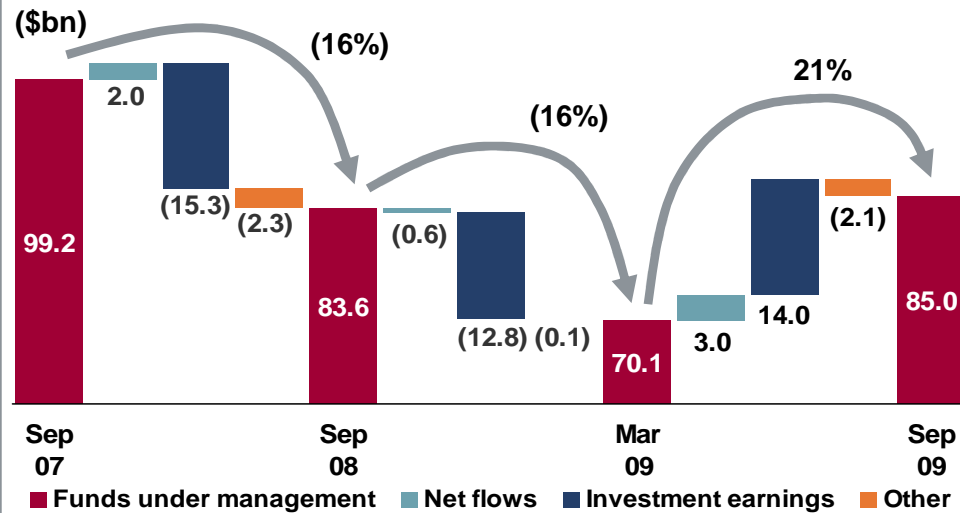
Customer segment



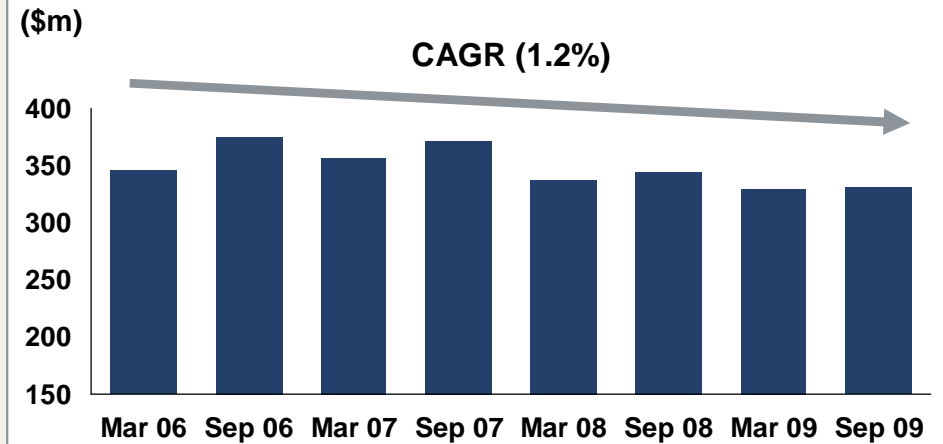
Origination source – flows (Australia)

| | Mar 08 | Sep 08 | Mar 09 | Sep 09 |
|-------------|--------|--------|--------|--------|
| Proprietary | 78% | 77% | 81% | 81% |
| Broker | 16% | 16% | 12% | 11% |
| Introducer | 6% | 7% | 7% | 8% |

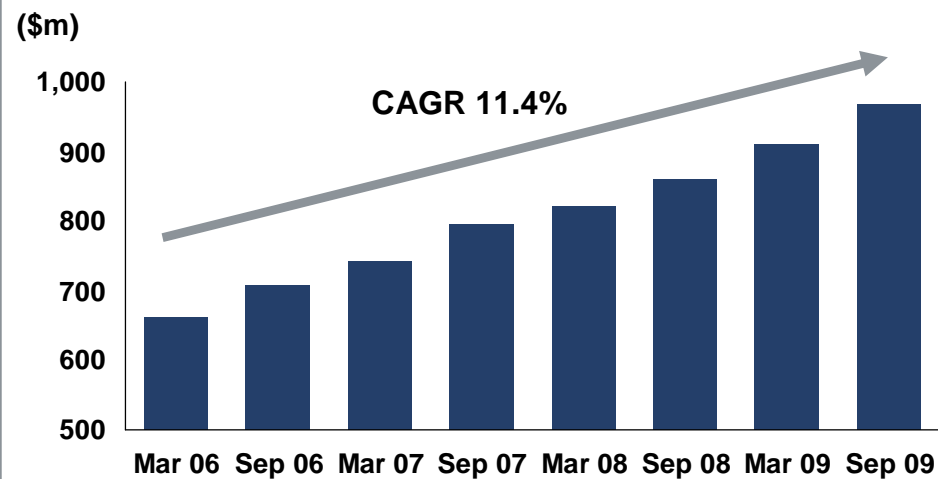
FUM



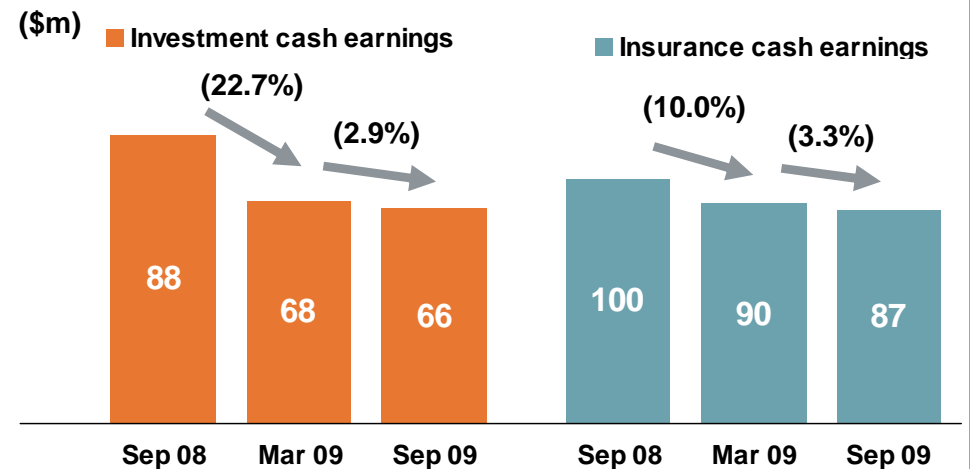
Expenses



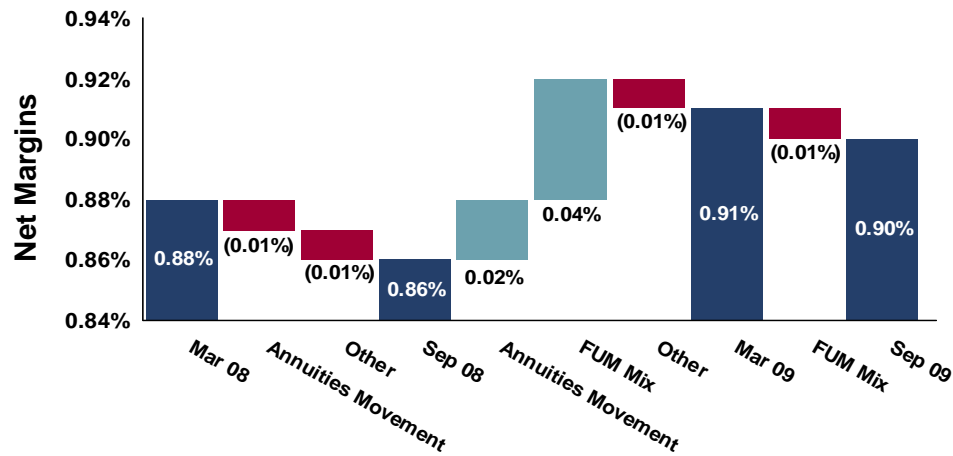
Premiums in force



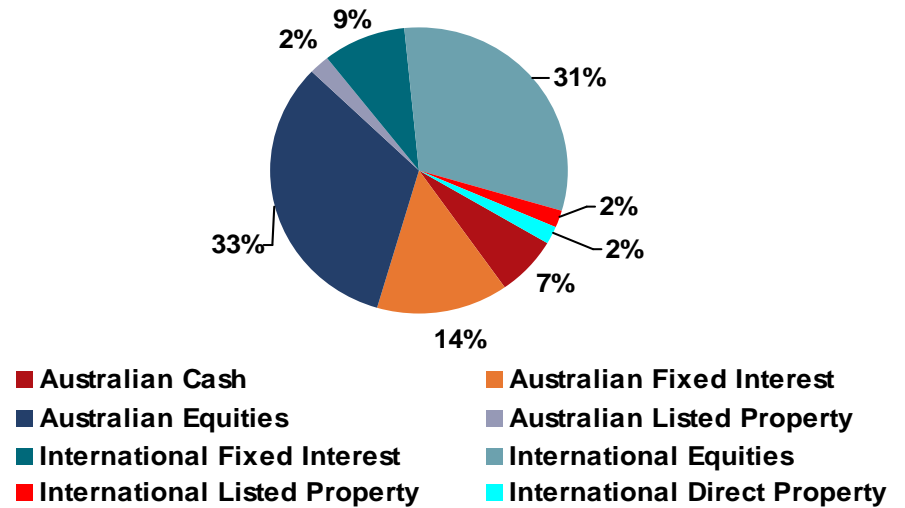
Cash earnings (before IoRE)



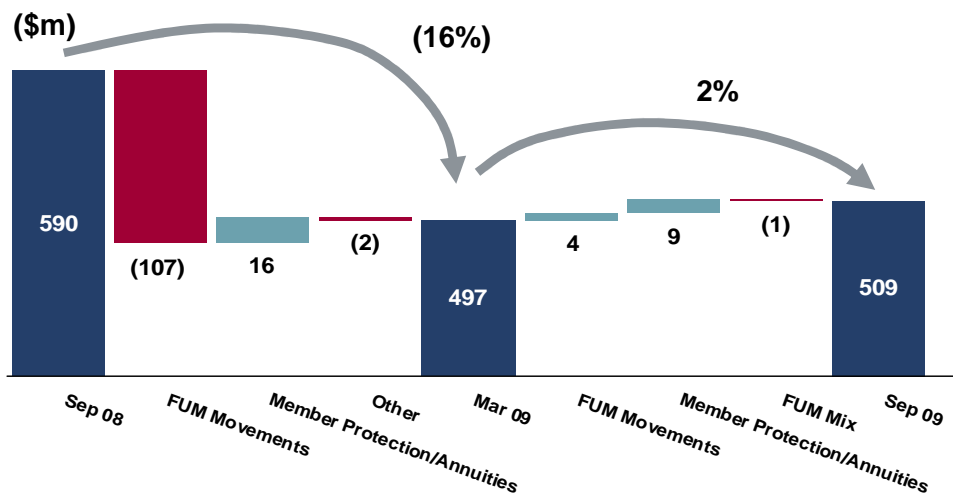
Investments Margins



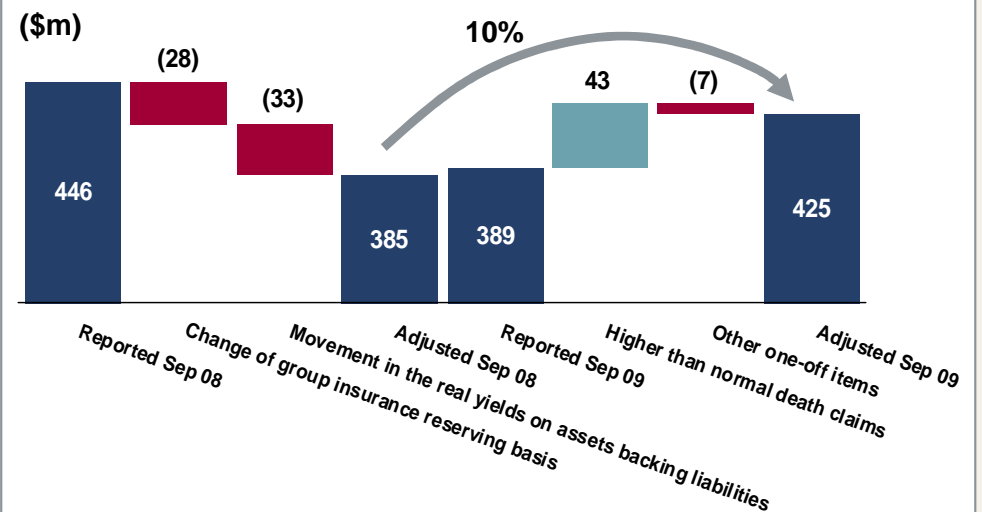
FUM by Asset Class



Investments Gross Income



Insurance Net Income



Additional Information

Australia Banking and MLC

nabCapital

UK Region

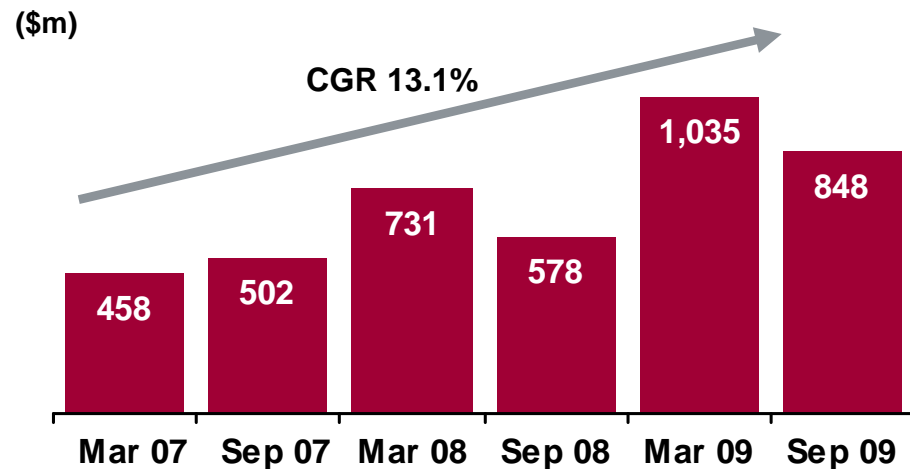
New Zealand and GWB

Asset quality

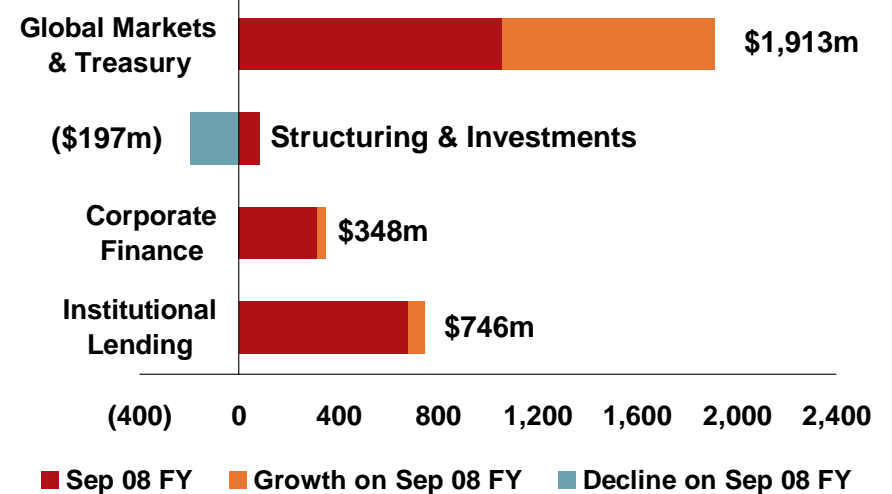
Capital and Funding

Economic outlook

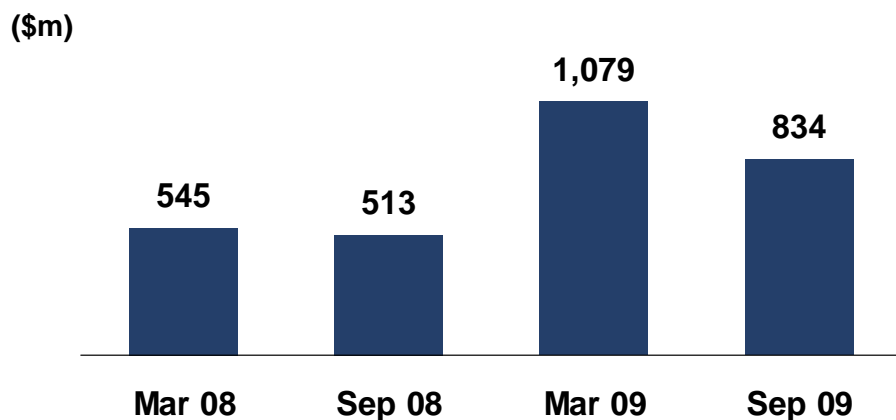
Underlying profit



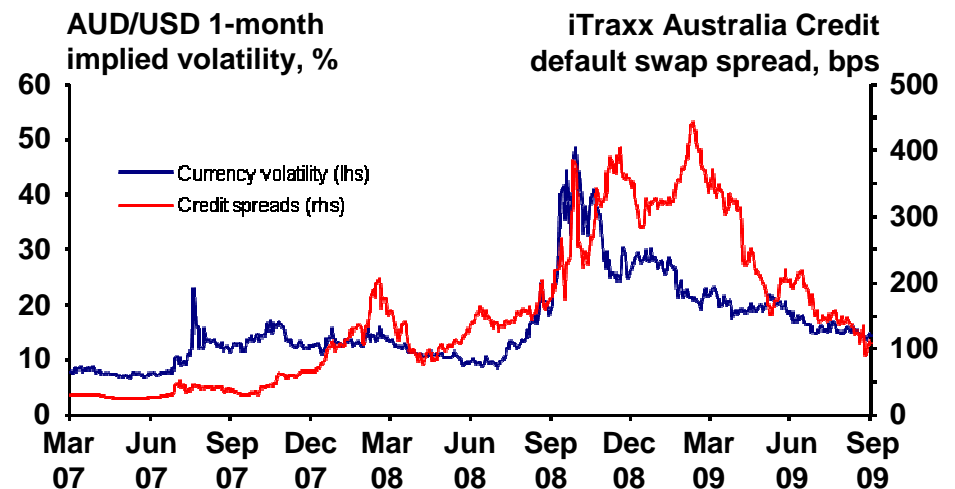
Revenue by line of business



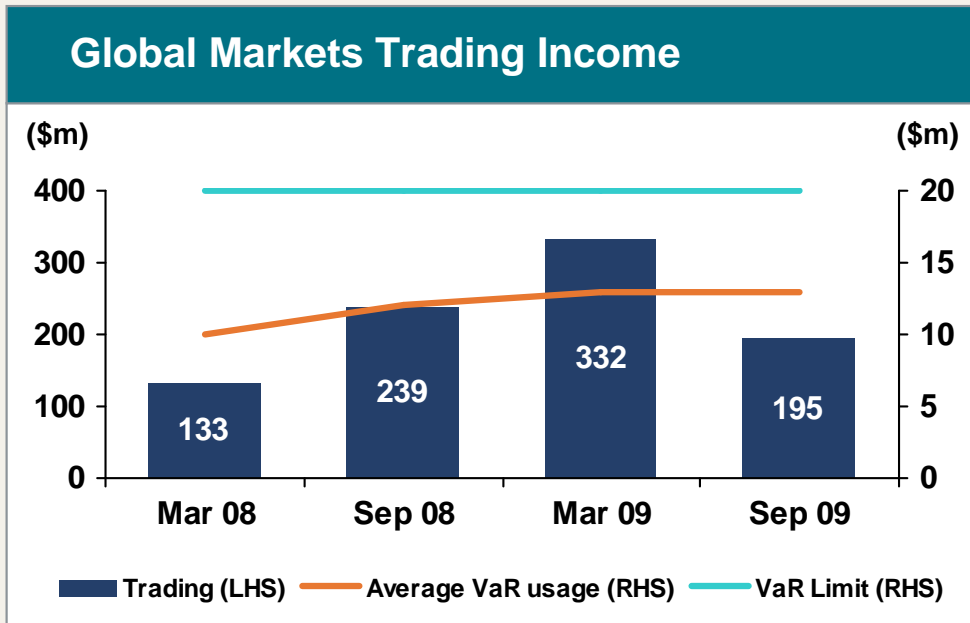
Global Markets (including Treasury) Income



Currency volatility and credit spreads

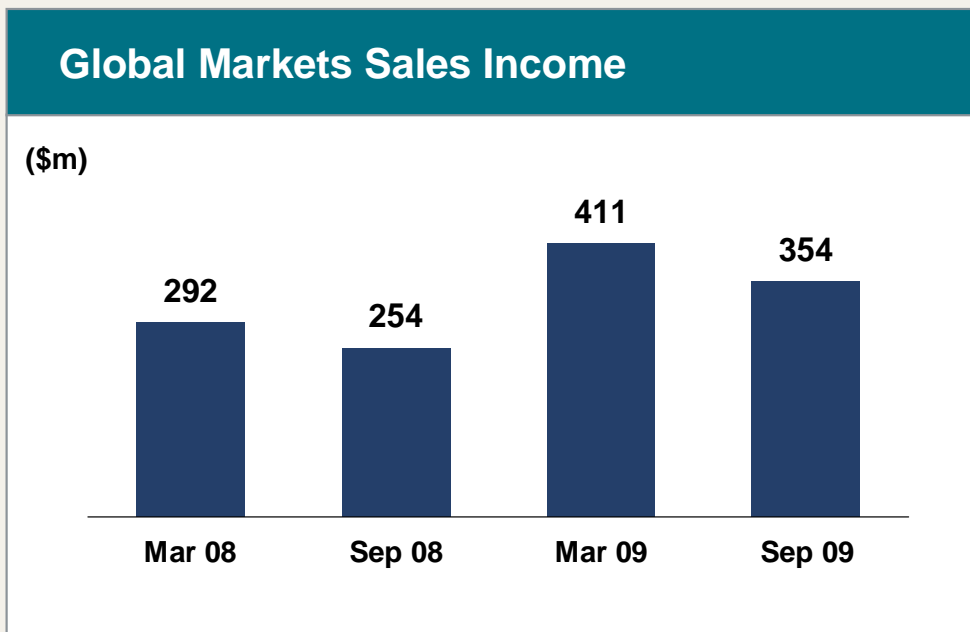


nabCapital - strong Global Markets Sales & Trading income in the September 2009 half albeit below the March 2009 half run rate



- ▶ External conditions have enabled Global Markets to perform strongly through:
 - > Increased customer flows
 - > Wider product margins
 - > Excellent positioning off the back of customer flows, against substantial market volatility and directional trends

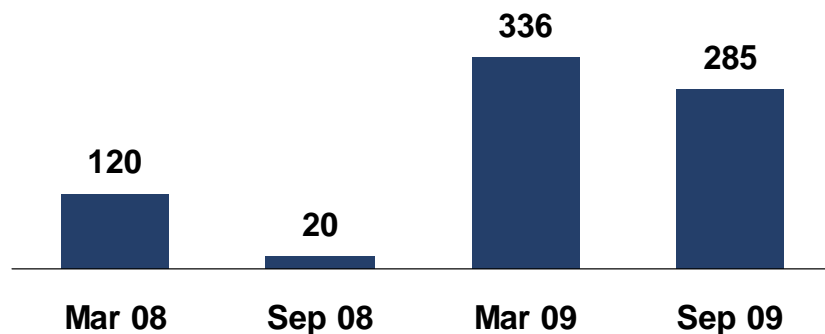
- ▶ VaR usage has increased with market volatility, but remains well within VaR limits



nabCapital - Treasury benefiting from large movements in interest rates

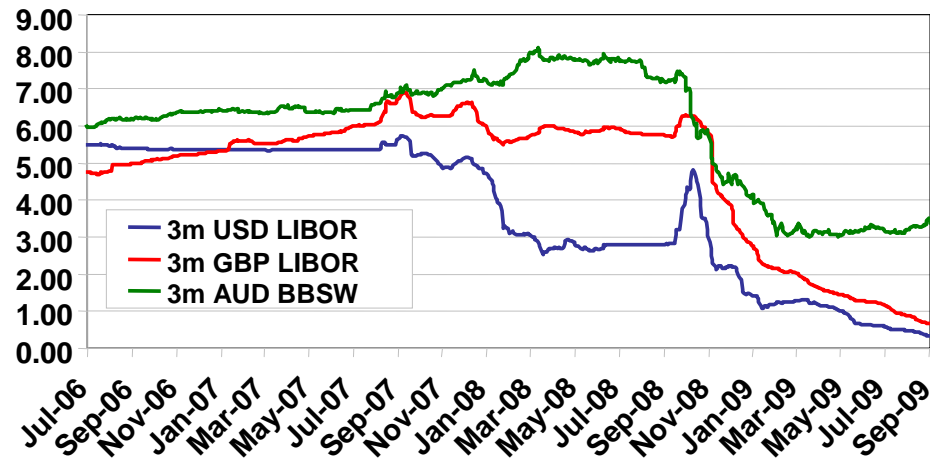
Markets Treasury Income

(\$m)



Interest Rate Movements

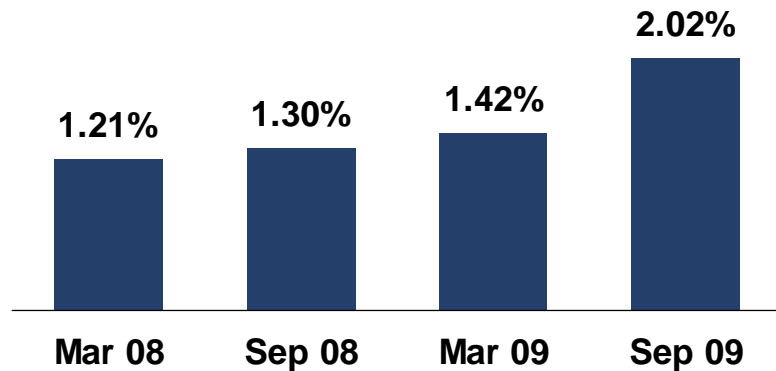
(%)



- ▶ Consistent with the Group's objective of keeping the balance sheet strong, nabCapital Treasury successfully:
 - > Managed short term wholesale funding (less than 12 months)
 - > Managed the Group's liquidity requirements (approximately \$71bn in Assets)
- ▶ The Treasury P&L contribution in 2009 was strong, based on:
 - > Good positioning with respect to quantitative easing by central banks
 - > Narrowing of credit spreads in the second half

nabCapital – ~ 70% of the Corporate Lending back book repriced

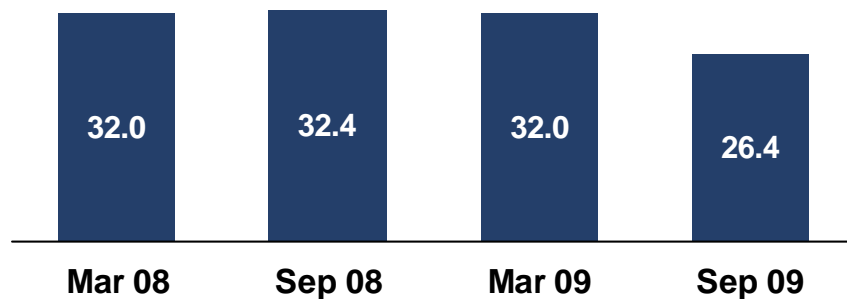
Corporate Lending Net Interest Margin



- ▶ Focus on total customer return and managing risk in the current environment
- ▶ Margins improving as the business reprices to reflect current market conditions and higher funding costs
- ▶ Average lending balances September 2009 half down 18% pcp as clients reduce expenditure and recapitalise to improve balance sheet ratios

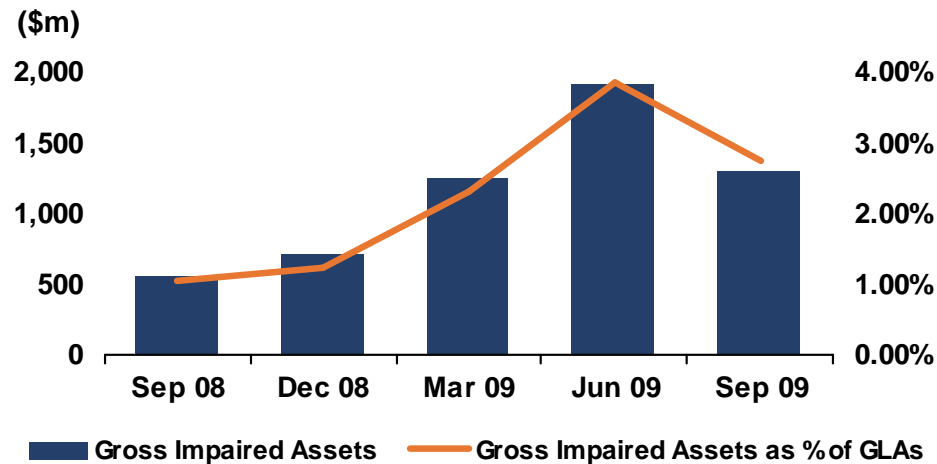
Corporate Lending Gross Loans and Acceptances

(\$bn)

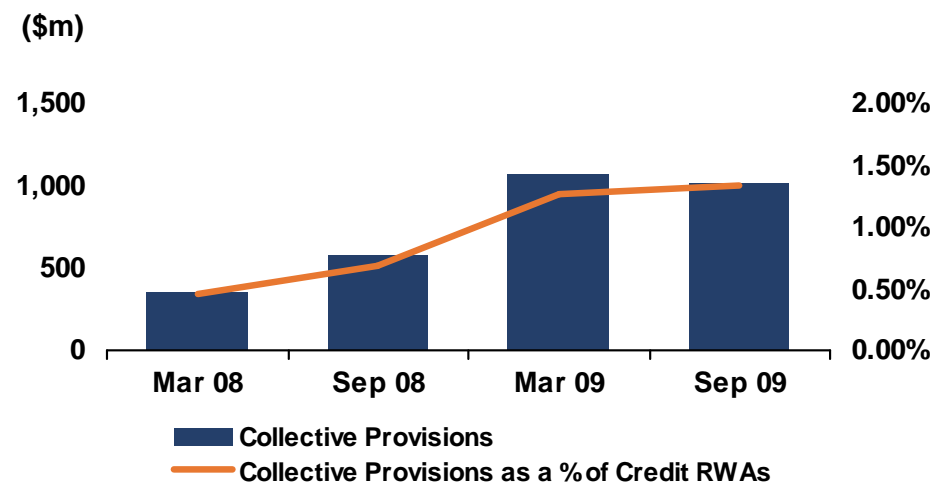


nabCapital: Rate of portfolio degradation slowing

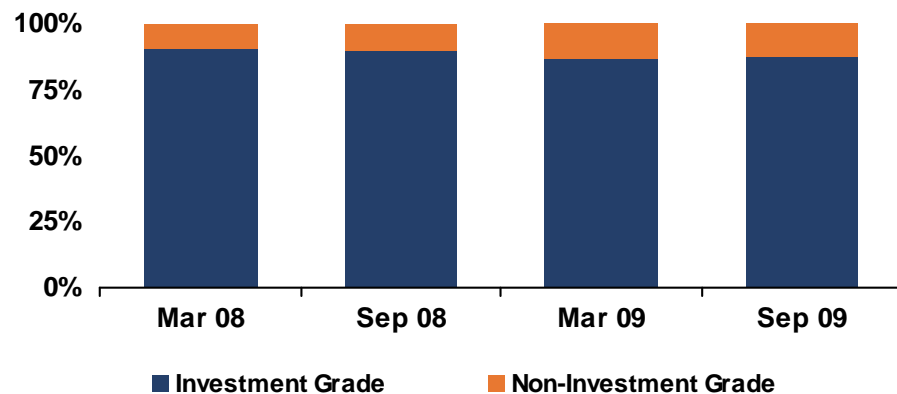
Gross impaired assets as % gross loans and acceptances decreased from June highs



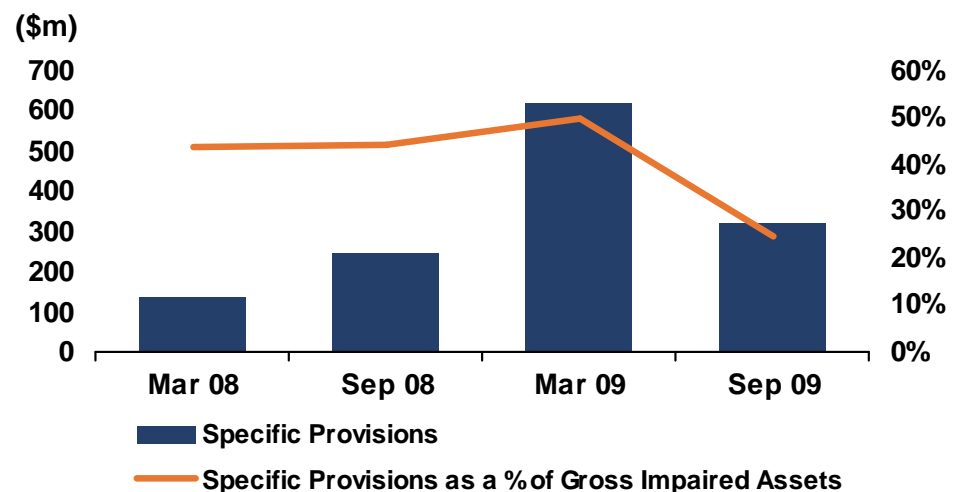
Stabilised Collective Provisions as a % of Credit RWAs



Portfolio asset quality



Specific Provisions to Gross Impaired Assets reduced due to write-offs



Securitisation Portfolio Summary

Corporates (SCDOs) – A\$1.6bn

| | Deal 1 | Deal 2 | Deal 3 | Deal 4 | Deal 5 | Deal 6 |
|--|--|--|--|--|--|--|
| Tranche size | A\$284 (US\$250m) | A\$227 (US\$200m) | A\$227 (US\$200m) | A\$300m | A\$246 (NZ\$300m) | A\$300m |
| Portfolio Notional Amount (A\$b) | \$53 | \$21 | \$18 | \$29 | \$23 | \$28 |
| Attachment Point – 30 Sept 2009 | 4.23% | 5.63% | 6.23% | 8.49% | 6.14% | 9.89% |
| Detachment Point – 30 Sept 2009 | 4.77% | 6.70% | 7.48% | 9.52% | 7.20% | 10.98% |
| Tranche Thickness | 0.54% | 1.07% | 1.25% | 1.03% | 1.06% | 1.09% |
| Recovery Rate | 70% | 50% | 40% | Floating | Floating | Floating |
| Maturity (years) | 4.47 | 3.98 | 4.22 | 7.77 | 7.52 | 7.79 |
| Number of Reference Entities | 116 | 137 | 133 | 107 | 117 | 103 |
| Individual Exposure Weighting | Max: 1.73% Avg: 0.86% Min: 0.43% | Max: 1.34% Avg: 0.73% Min: 0.27% | Max: 1.77% Avg: 0.75% Min: 0.34% | Max: 1.55% Avg: 0.93% Min: 0.26% | Max: 1.38% Avg: 0.85% Min: 0.32% | Max: 1.63% Avg: 0.97% Min: 0.54% |
| Portfolio Weighted Average Rating (30 Sep 08 / 30 Sep 09) | BBB-/BB | BBB+/BB+ | BBB+/BBB- | BBB+/BBB- | A-/BBB- | BBB+/BB+ |
| Pre risk mitigation activity - Number of credit events to incur loss at average/maximum concentration (assuming 20% recovery for deals 4, 5 and 6) | 7.3/3.8 ¹ | 1.6/0.9 | 4.0/1.7 | 4.7/3.1 | 1.2/0.8 | 0.8/0.5 |
| Number of credit events to incur loss at average/maximum concentration (assuming 20% recovery for deals 4, 5 and 6) ² | 16.4/8.2 ¹ | 15.4/8.4 | 13.8/5.9 | 11.4/6.9 | 9.0/5.6 | 12.7/7.6 |
| Rating 30 Sept 08 (external/internal) | AAA/BBB+ | AAA/A- | AAA/A- | AAA/A | AAA/BBB | AAA/BBB |
| Rating 30 Sept 09 (external/internal) | BBB*-/BBB- | A*-/BBB- | AA+*//BBB | AA*-/BBB- | A*-/BBB- | BBB*-/BBB- |

¹ The significant decrease in the number of credit events to loss at the maximum concentration results from completion of a merger between two highly rated, non-credit concern portfolio companies

² Credit events life to Sep 09: 8 (2H09 credit events: 3) (excludes 3 credit events which occurred prior to the risk mitigation trades in September 2008).

► What to expect in the future

- > Defaults of names under pressure with concurrent reduction in credit enhancement expected and modeled in NAB's ongoing assessment of the transactions
- > Potential future modest risk mitigation from time-to-time
- > Active management of portfolio (using internal and external resources) to increase enhancement and reduce exposure to riskiest names

Securitisation Portfolio Summary

Credit Wrapped ABS – A\$0.8bn

| | Portfolio 1 | Portfolio 2 |
|---|-----------------------|-----------------------|
| Current NAB Exposure | A\$443m (US\$390m) | A\$343m (US\$302m) |
| Average Portfolio Rating (includes Bond Level Policies) | Ba2/BB+ | B3/B |
| Portfolio Guarantor | MBIA (B3/BB+) | AMBAC (Caa2/CC) |
| % of Underlying Asset with Wrap | 48.7% | 36.2% |
| Asset Breakdown | | |
| Residential Mortgage Backed Security* | 34.5% | 50.2% |
| Commercial Mortgage Backed Security | 0.0% | 4.7% |
| Insurance | 12.7% | 2.5% |
| Student Loans | 5.8% | 24.7% |
| Collateralized Debt Obligations | 24.8% | 0.0% |
| Transportation & Other ABS | 22.2% | 17.9% |

* Note that this includes Subprime, Prime, AltA, 2nd Lien, Heloc and other RMBS

- ▶ NAB owns a pro-rata share of two RMBS/ABS portfolios
- ▶ At issue, all bonds in the portfolios were rated AAA/Aaa by S&P and Moody's either directly or as the result of an insurance policy. Today, average rating is B/BB due to collateral deterioration and policy provider downgrades
- ▶ In addition to the bond-level policies covering a portion of each portfolio, there are also portfolio-wide policies from AMBAC and MBIA
- ▶ Much of the collateral in each portfolio is backed by residential mortgage backed securities and has experienced some credit deterioration due to the distressed housing market
- ▶ To date, A\$22m of losses have been covered under the bond-level insurance policies. Provided the insurers continue to perform under these policies, NAB will not incur a loss. However, NAB has estimated a maximum loss of 20-30% of principal assuming immediate default of both insurers and no recovery in respect of the policies
- ▶ \$50m provision charge in 2H09 relating to monoline ratings downgrades

Additional Information

Australia Banking and MLC

nabCapital

UK Region

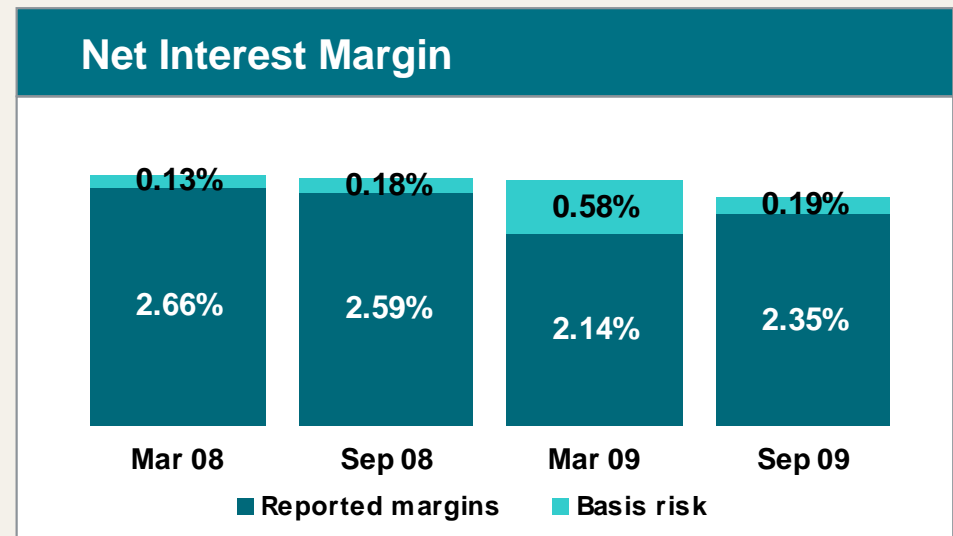
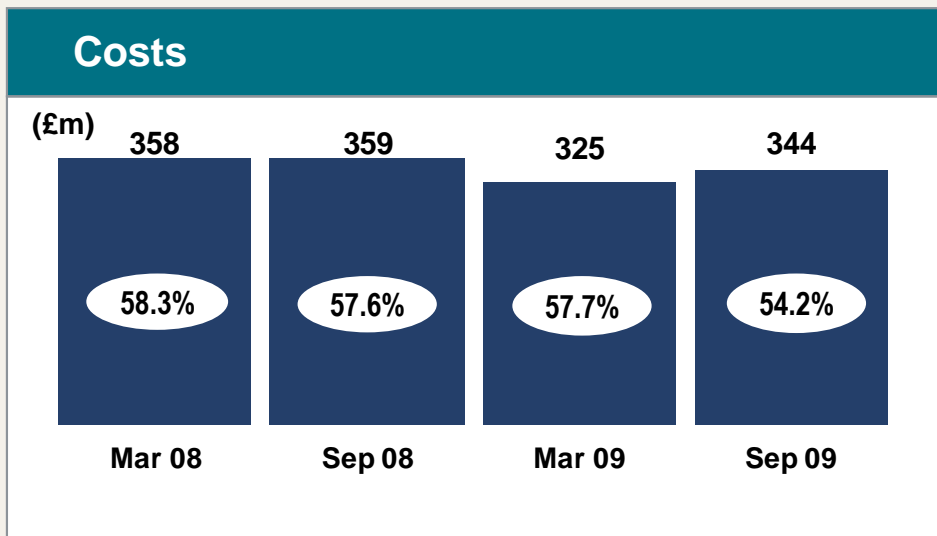
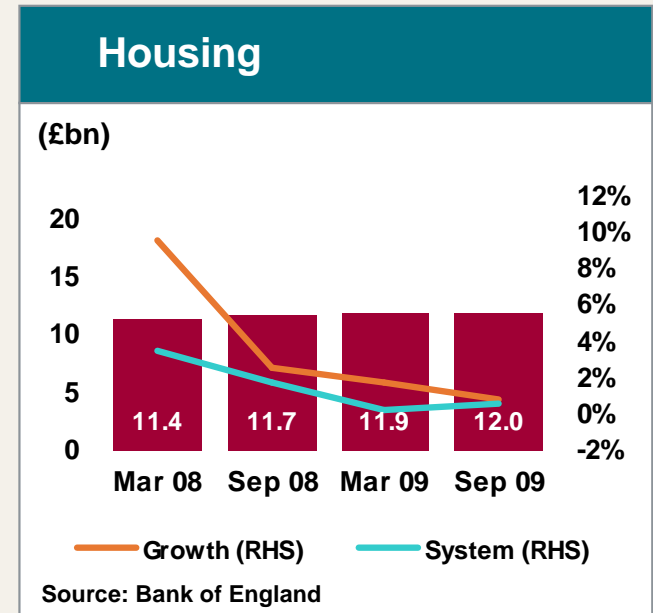
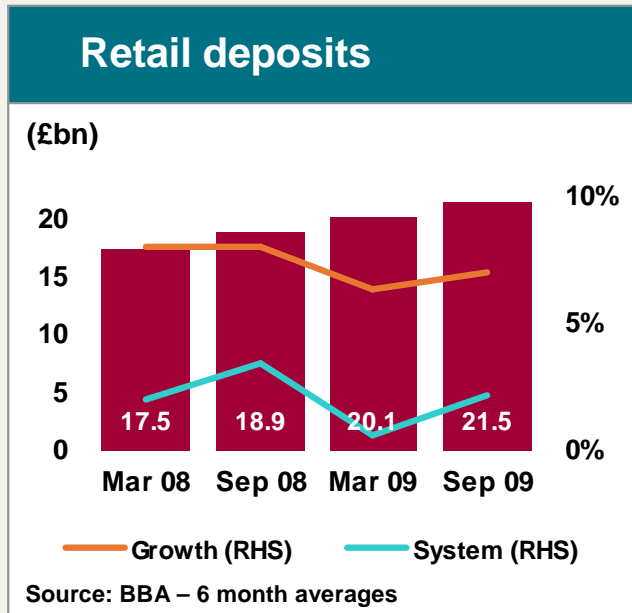
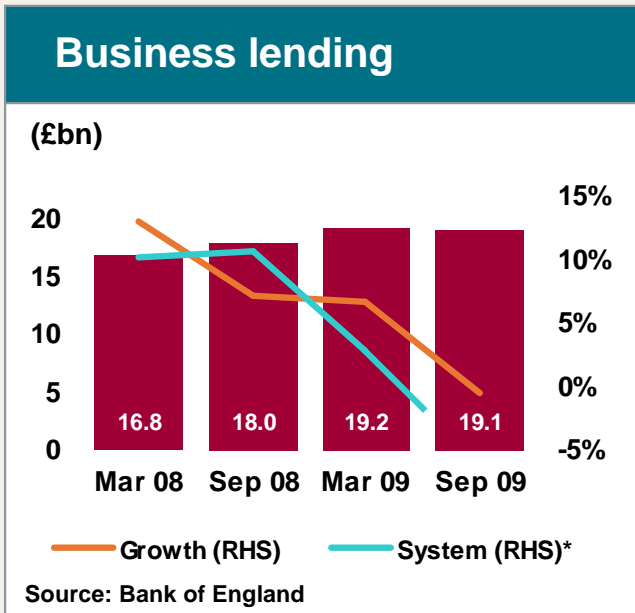
New Zealand and GWB

Asset quality

Capital and Funding

Economic outlook

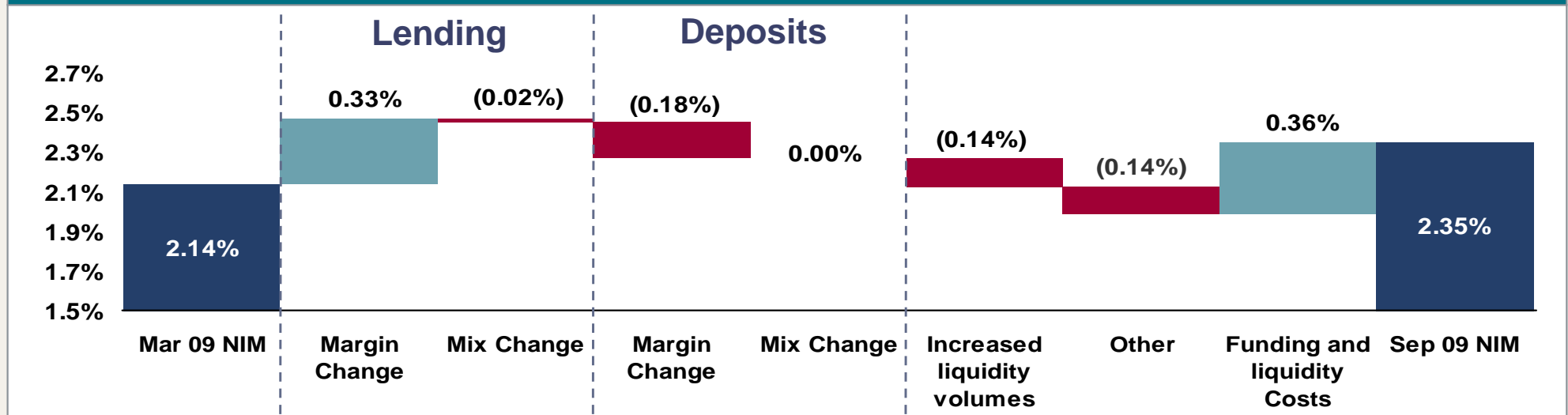
UK Region: Drivers



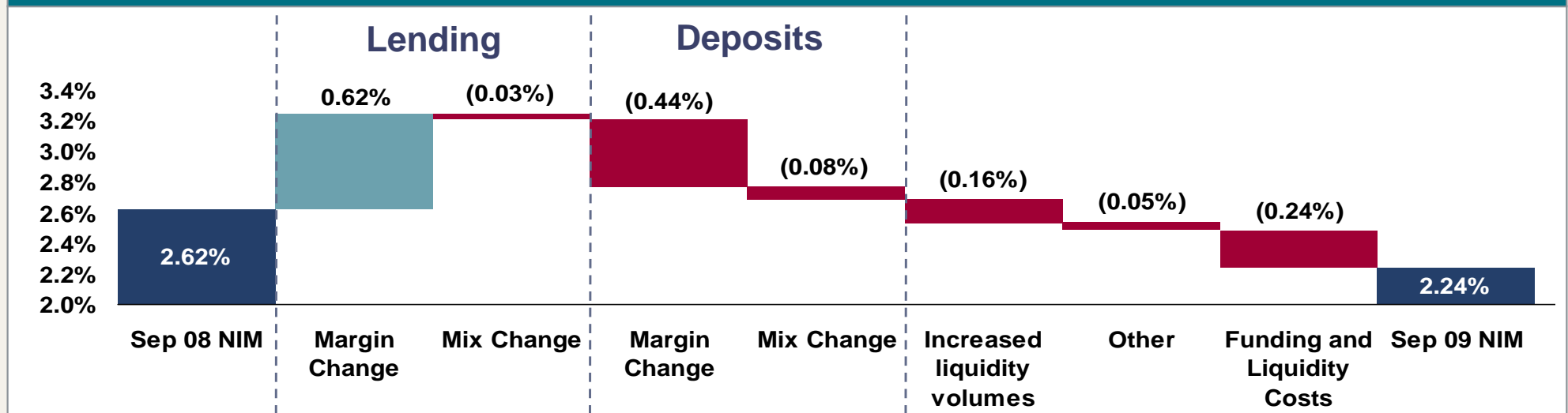
X% Cost to Income Ratio * System June09

UK Region: Net interest margin

September 2009 up 21bps on March 2009

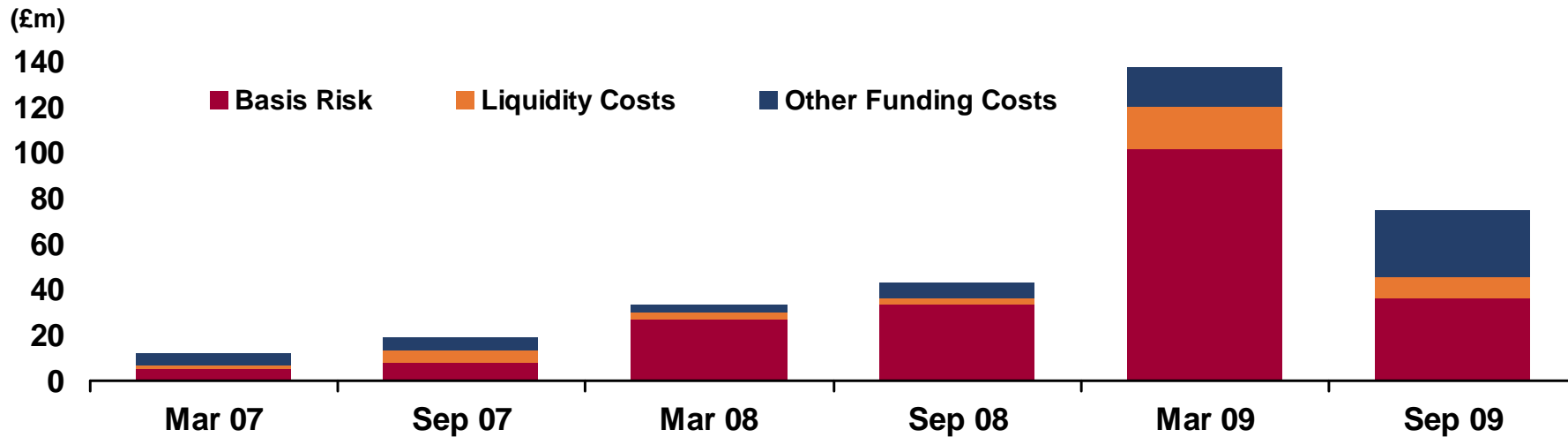


September 09 down 38 bps on September 2008

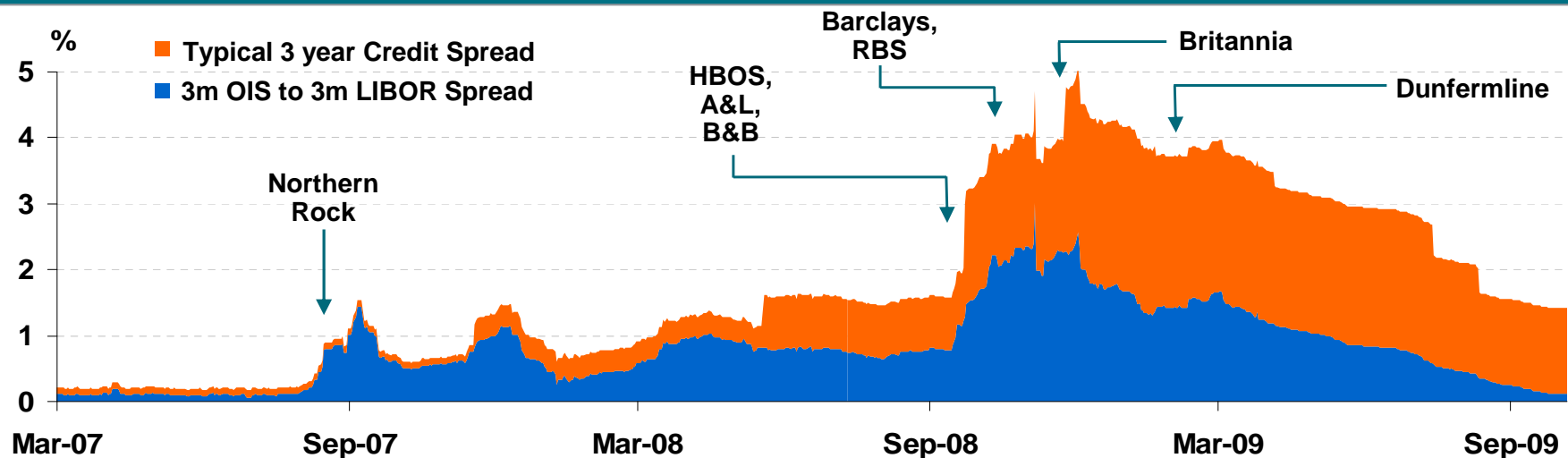


Basis risk, liquidity and funding costs impacts - UK

Market dislocation costs

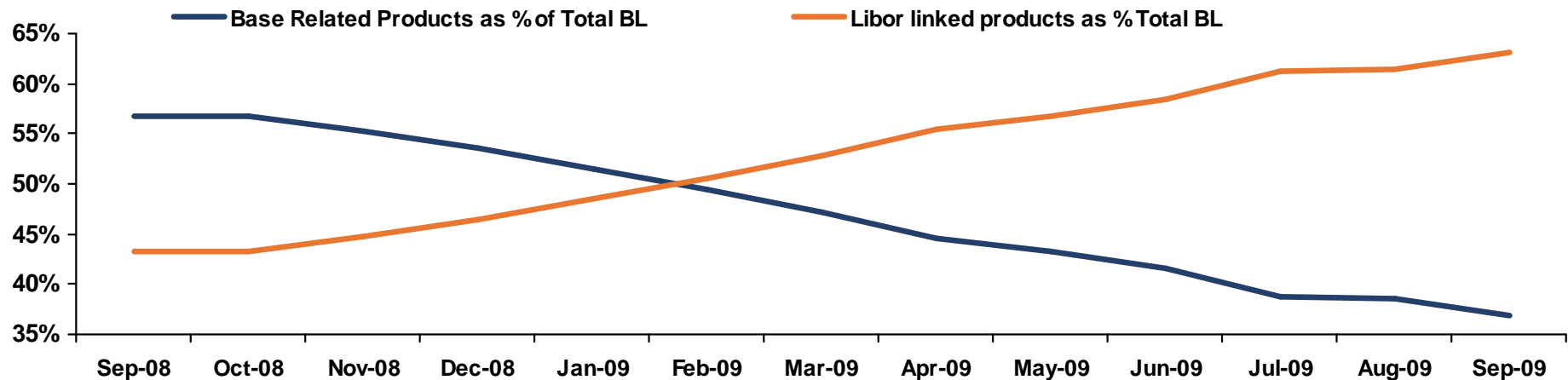


Spreads

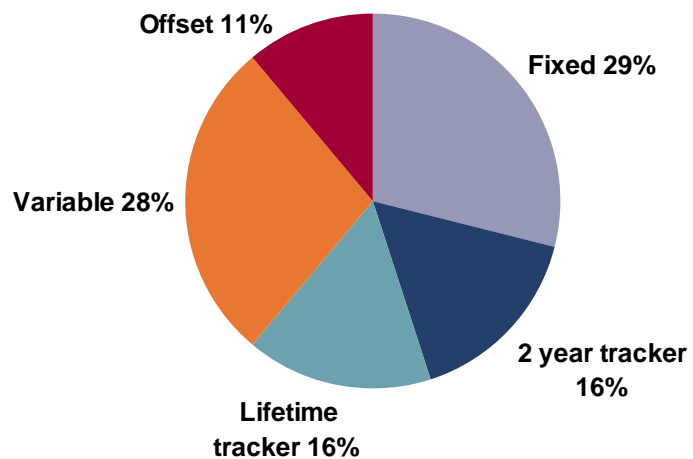


Basis risk mitigation - UK

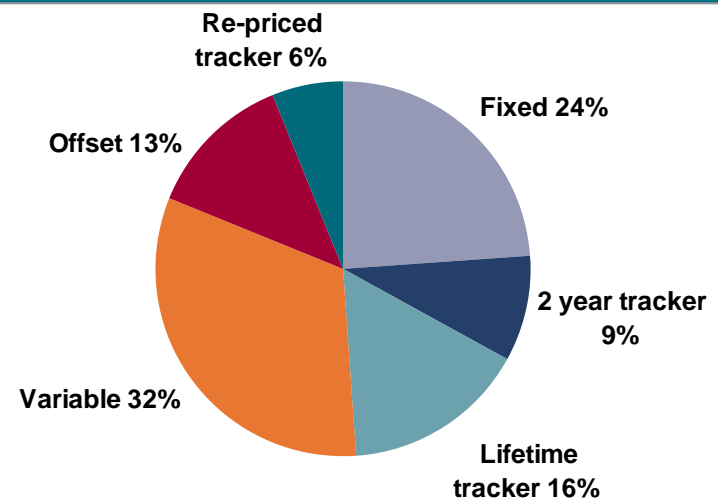
Business Lending Balances



Mortgage book at Sep 08

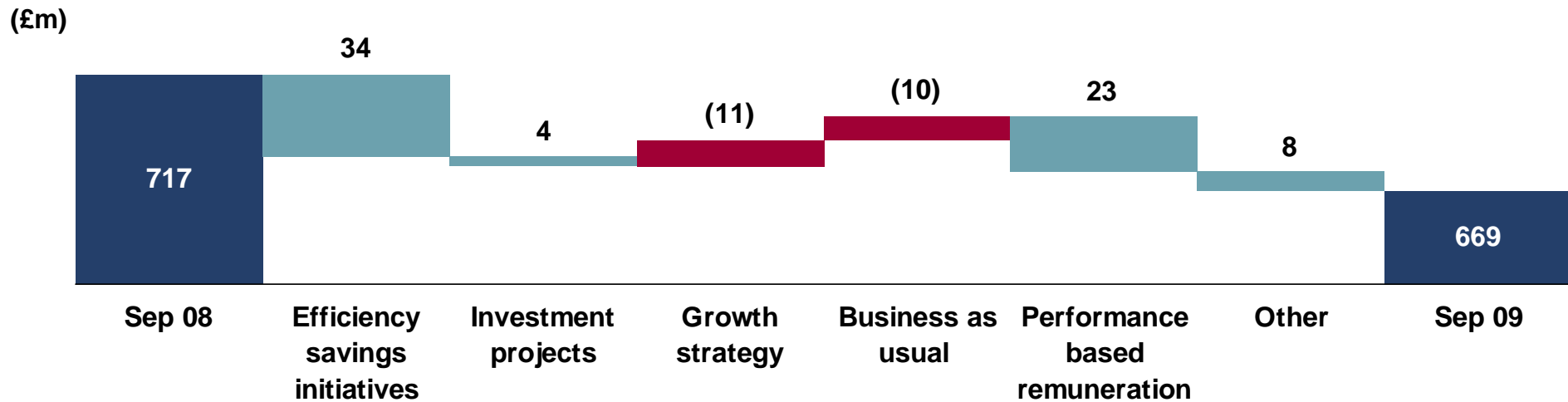


Mortgage book at Sep 09

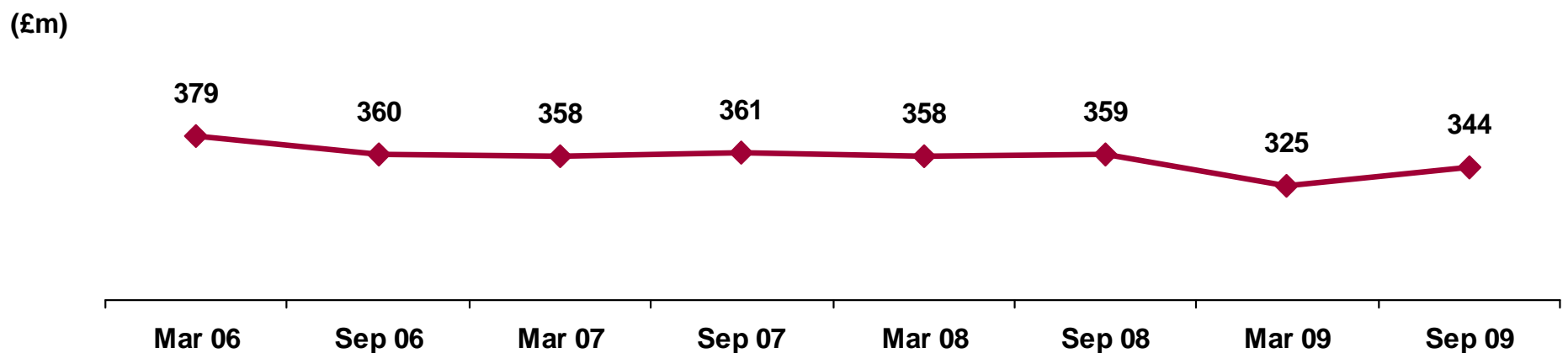


UK Region: Operating expenses

Operating expenses: Full year comparison

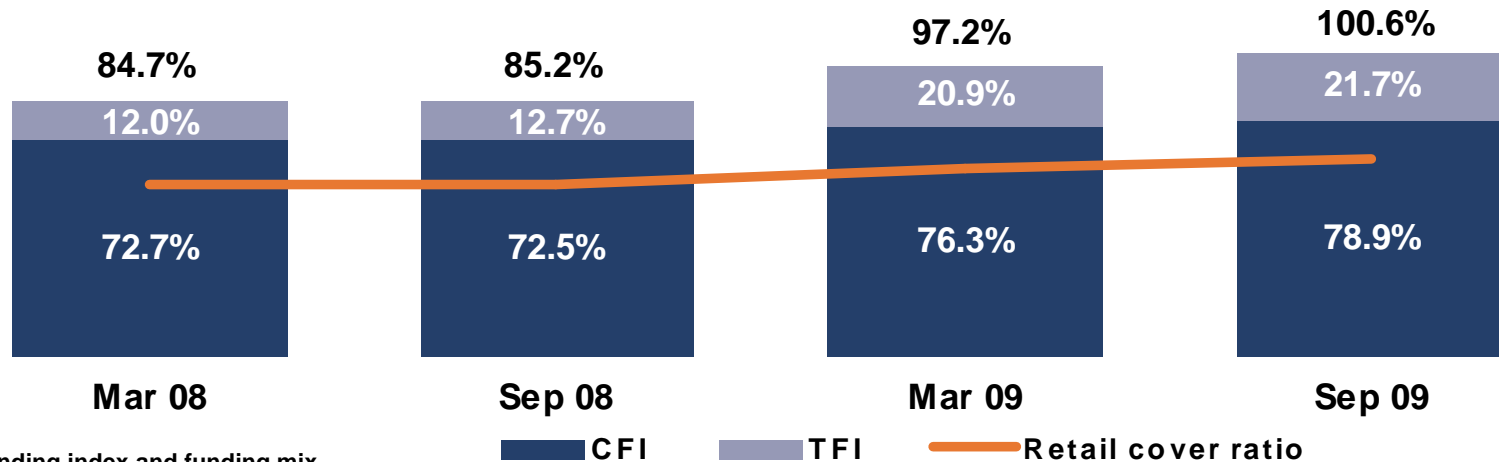


Operating expenses: Trend



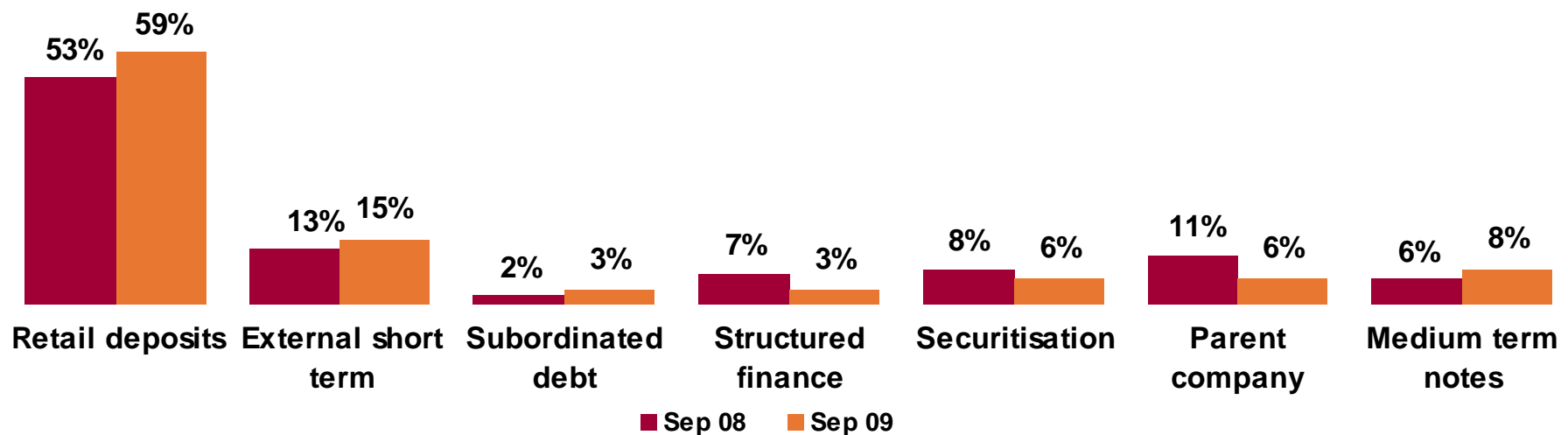
Funding mix - UK

Stable funding index



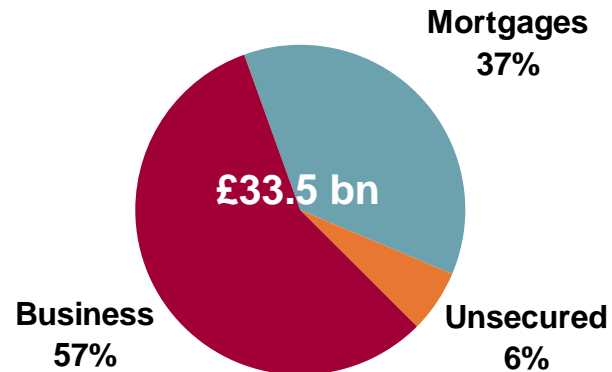
Note: Stable funding index and funding mix charts based on spot balances.

Funding mix

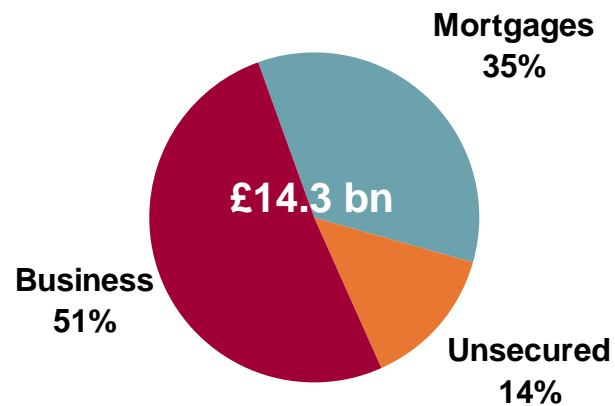


UK portfolio composition

2009 Total portfolio composition



2004 Total portfolio composition



Gross Loans & Acceptances

£33.5bn

100%

Business Lending

£19.0bn

57%

Mortgages

£12.3bn

37%

Unsecured

£2.2bn

6%

Commercial Prop
£7.7bn
41%

Non Property
£11.3bn
59%

Residential
£9.5bn
77%

IHL
£2.8bn
23%

PL
£1.0bn
49%

Cards
£0.5bn
24%

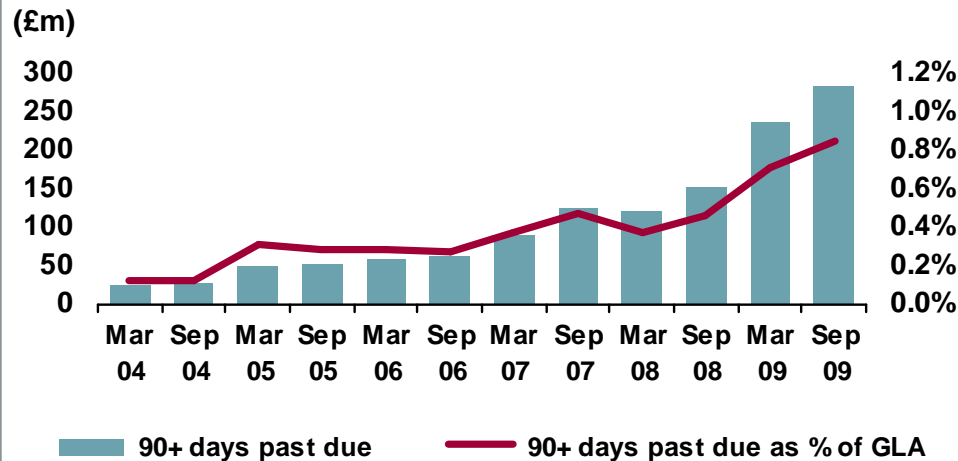
Other (mainly Overdrafts)
£0.7bn
27%

Investment
£5.7bn
75%

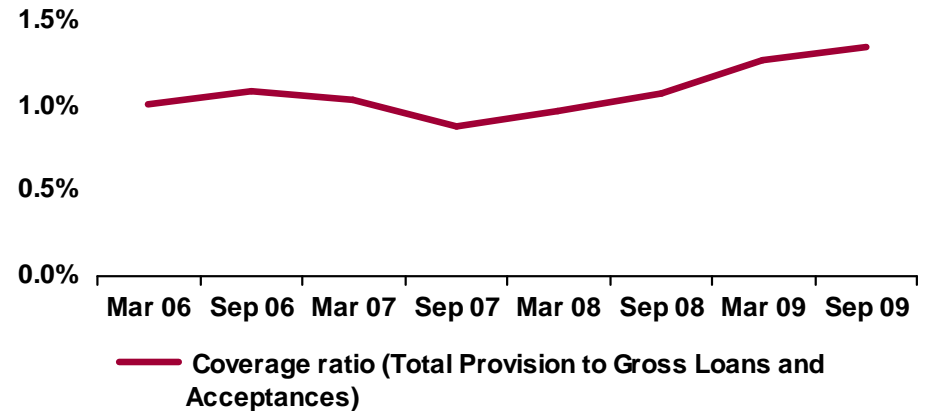
Development
£2.0bn
25%

UK Region: Asset quality

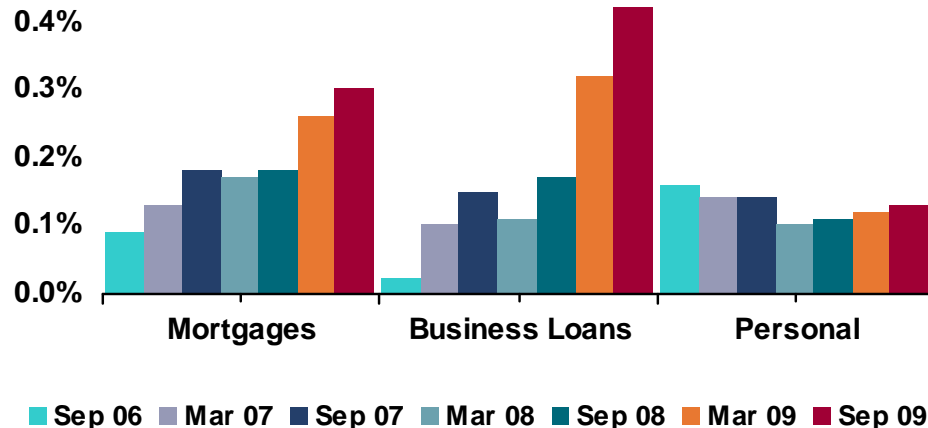
Total 90+ days past due as % gross loans & acceptances



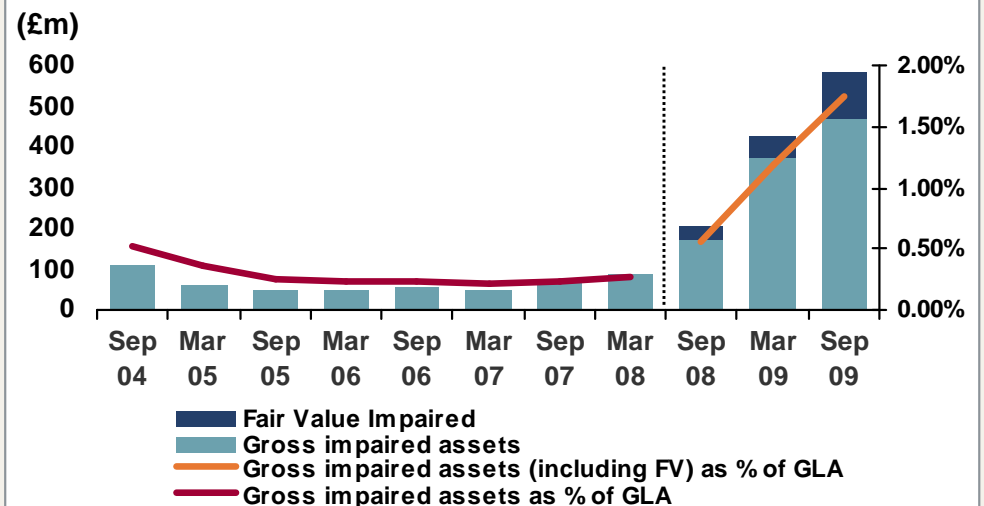
Coverage ratio



90+ days past due as a % of gross loans and acceptances by product

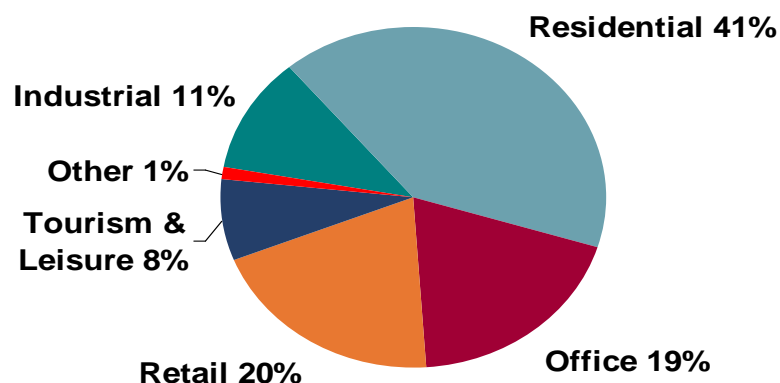


Gross impaired assets

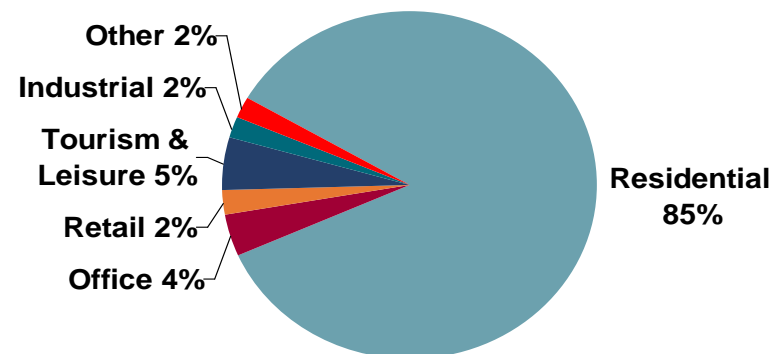


UK Commercial property investment & development lending*

Investment lending



Development lending



Investment lending by balance

| Customer Loan Balance £ | Size £ | % of Commercial Property Portfolio |
|-------------------------|--------------|------------------------------------|
| < 1m | 2.2bn | 30% |
| 1m > 2m | 1.0bn | 14% |
| 2m > 5m | 1.1bn | 15% |
| 5m > 10m | 0.6bn | 8% |
| 10m > 15m | 0.1bn | 1% |
| 15m+ | 0.4bn | 5% |
| Total | 5.4bn | 73% |

Development lending by balance

| Customer Loan Balance £ | Size £ | % of Commercial Property Portfolio |
|-------------------------|--------------|------------------------------------|
| < 1m | 0.5bn | 7% |
| 1m > 2m | 0.5bn | 7% |
| 2m > 5m | 0.5bn | 7% |
| 5m > 10m | 0.3bn | 4% |
| 10m > 15m | 0.1bn | 1% |
| 15m+ | 0.1bn | 1% |
| Total | 2.0bn | 27% |

Additional Information

Australia Banking and MLC

nabCapital

UK Region

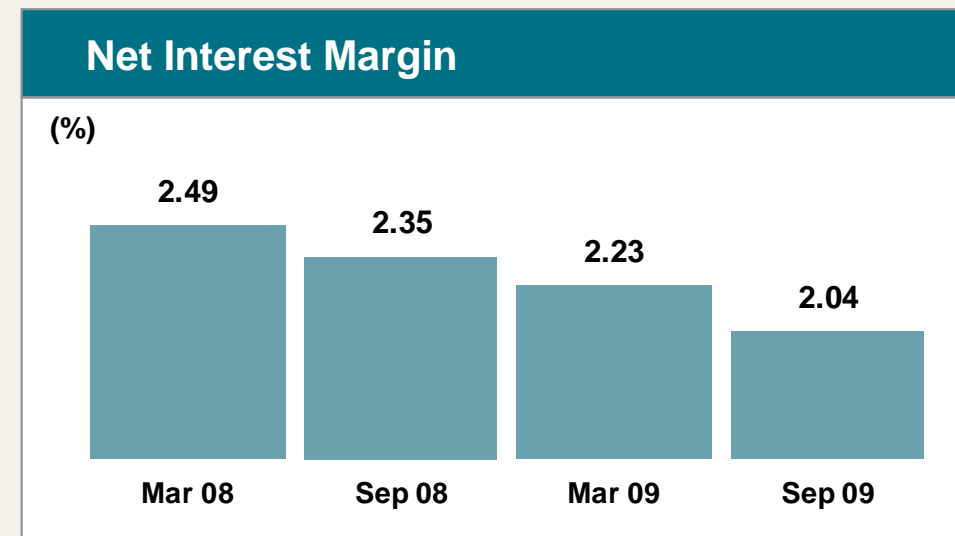
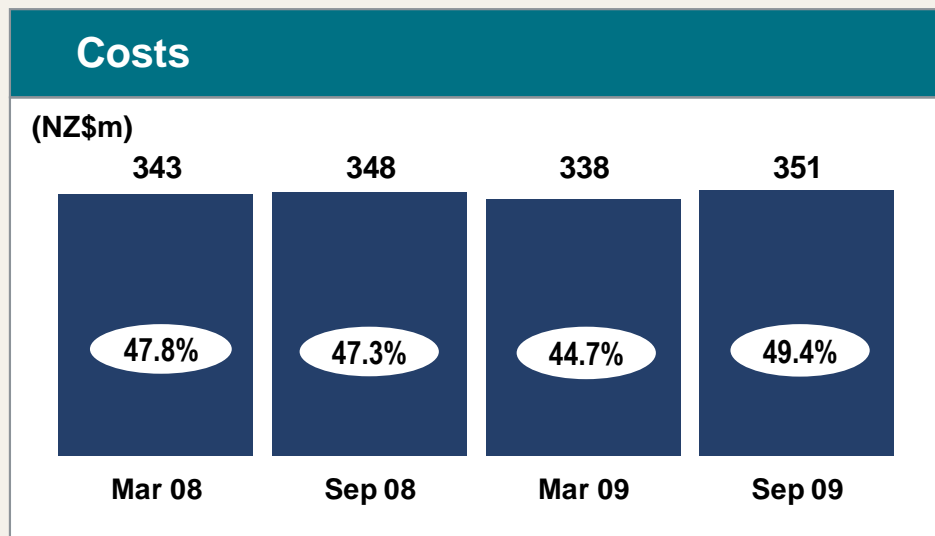
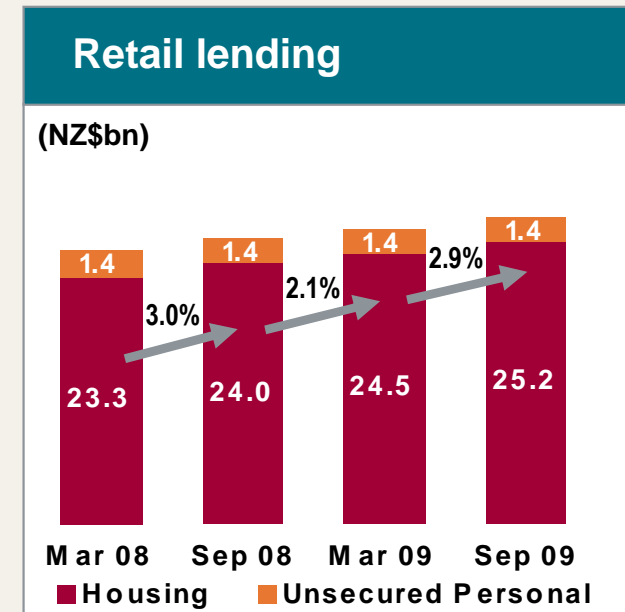
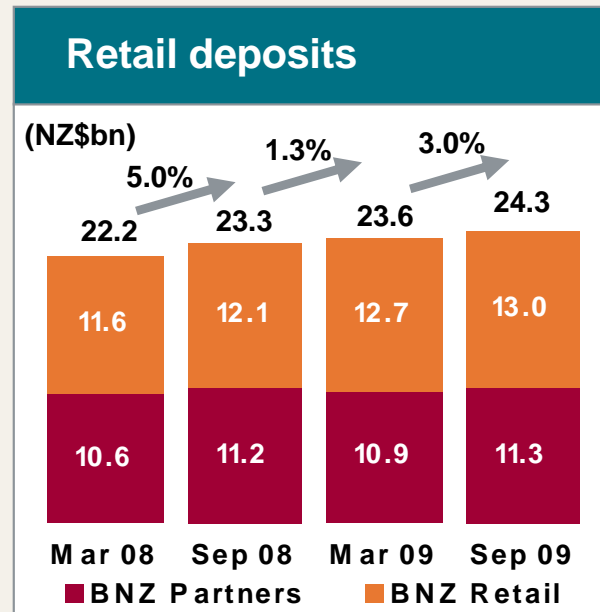
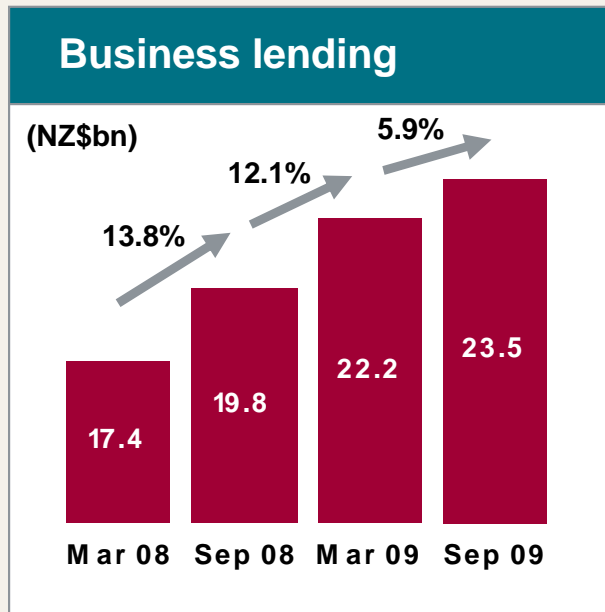
New Zealand and GWB

Asset quality

Capital and Funding

Economic outlook

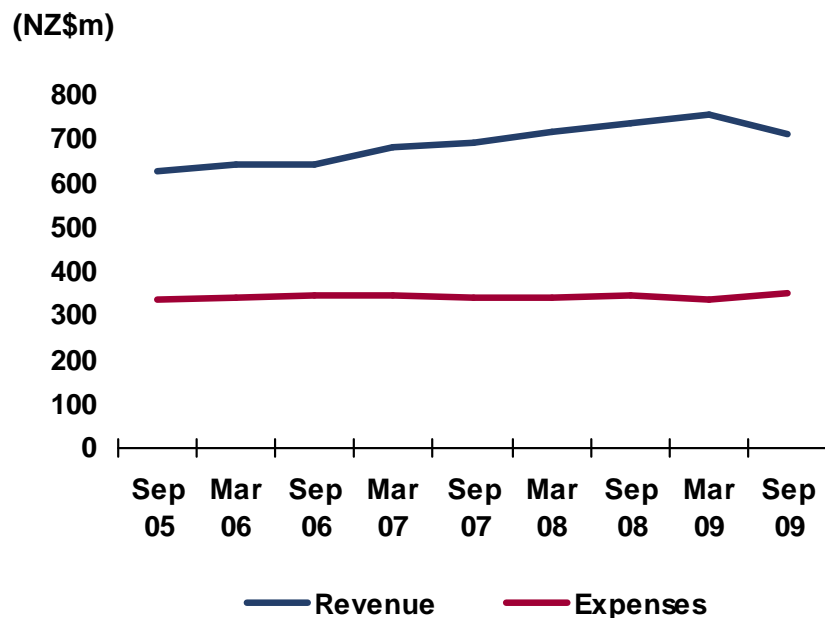
New Zealand Region



X% Cost to Income Ratio

New Zealand: Consistent focus in a challenging environment

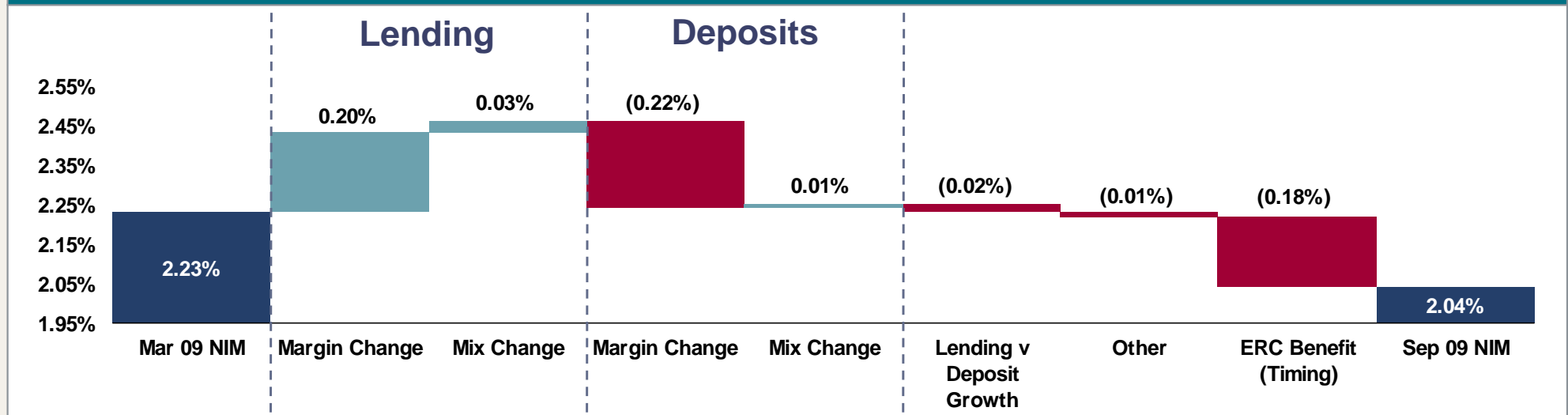
NZ Region – Revenue v Expense growth



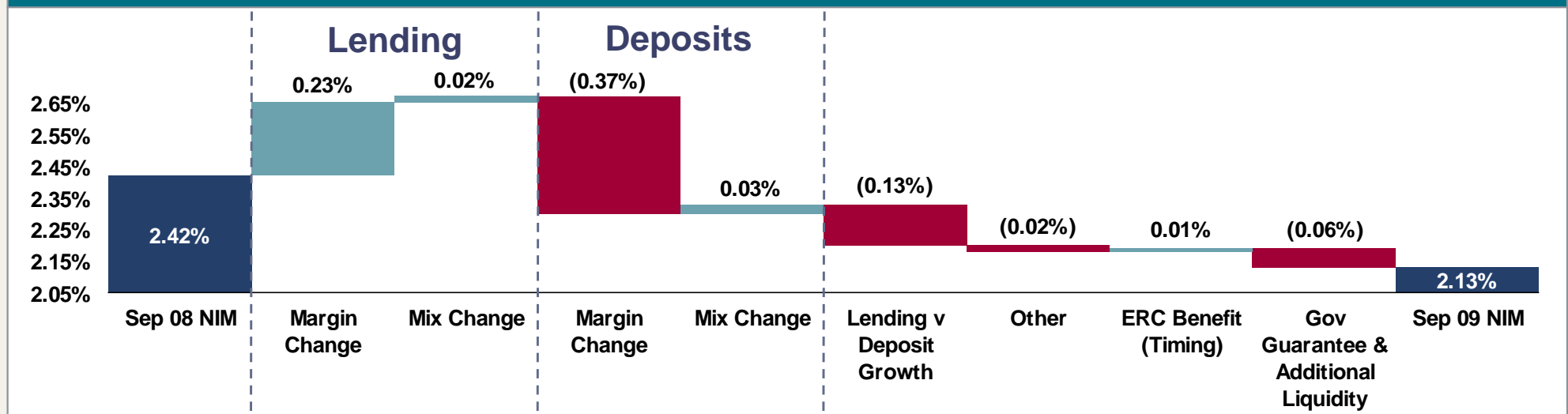
- ▶ Cash Earnings down 12.9% year-on-year driven by bad debts charges in line with credit cycle
- ▶ Adapting to the crisis – strengthening the Balance Sheet
 - > Liquidity levels increased, funding diversified and lengthened, and strong capital position maintained
 - > Higher funding costs, partially offset by asset re-pricing initiatives
 - > Strong focus on customer funding, especially in September 2009 half
- ▶ Strategic agenda remains unchanged
 - > Launch of Group best practice 'iFS' model (as "BNZ Partners") with market share gains in key segments
 - > Further retail progress through innovative product and service offers and an in store focus on retail shopping experience
 - > Continued focus on building people capability
 - > Consistent strategic themes of culture, simplification and new revenue

New Zealand: Net interest margin

September 2009 down 19 bps on March 2009

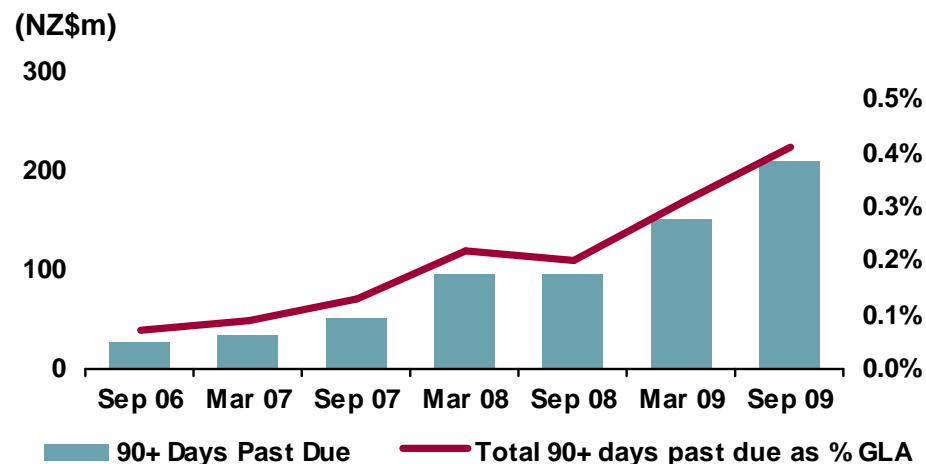


September 2009 down 29 bps on September 2008



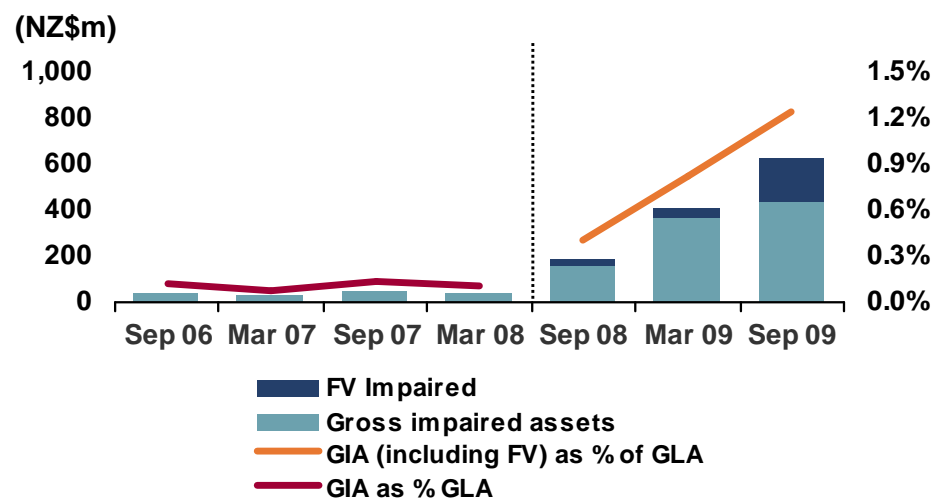
New Zealand: Asset Quality increase in lead indicators in line with credit cycle but net write-offs remain low

Total 90+ days past due as % GLAs

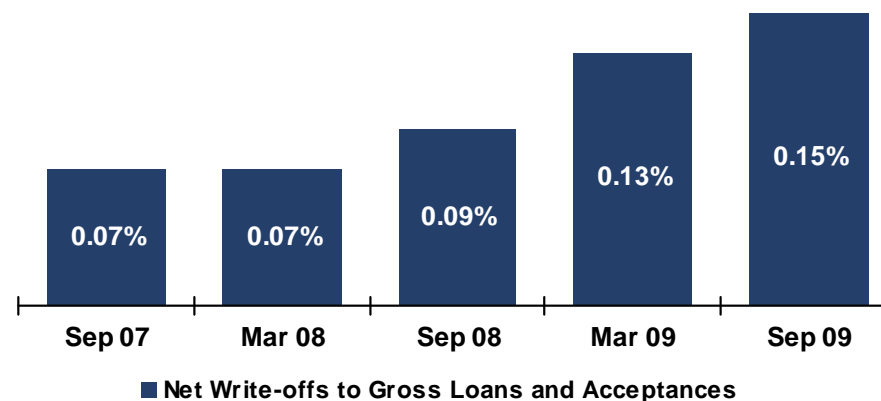


- ▶ The increase in 90+ Days Past Due and Impaired Assets is in line with the credit cycle and has moved off the low base from prior years
- ▶ The increase in lead indicators is primarily in commercial property, business lending and more recently agriculture
- ▶ The NZ Region continues to have low levels of net write-offs due to the strength of the Bank's front line business credit analysis and credit risk management function
- ▶ The NZ Region's historically conservative approach to lending has positioned it well in the current market environment

Gross impaired assets as % GLAs



Net write-offs



GWB: Maintaining focus in a challenging environment

- ▶ Strong relative financial performance
 - > Cash earnings of US\$53m (A\$73m), net interest margin of 3.76% and cost-to-income ratio 48.9%
- ▶ Continued strong customer funding performance with deposit / loan ratio at 118%
- ▶ Maintaining strong asset quality
 - > Lead indicators (90+ DPD plus gross impaired assets / gross loans & acceptances) remain relatively low at 0.96%
- ▶ Targeted acquisitions within defined rural Mid-West footprint
 - > Completed the acquisition of 21 branches in Colorado (12,000 customers, US\$600m in deposits)
 - > Agreed the purchase of 32 branches in Nebraska and Iowa (US\$1,100m in deposits) with anticipated finalisation early December 2009, following regulatory approval
 - > Representation now across seven states in US Mid-West agricultural belt
- ▶ Growth of specialised business capability and portfolio diversification
 - > Agri related lending represents 19% of the overall portfolio
 - > Diversification away from the construction and land development sector (11% of portfolio)

Additional Information

Australia Banking and MLC

nabCapital

UK Region

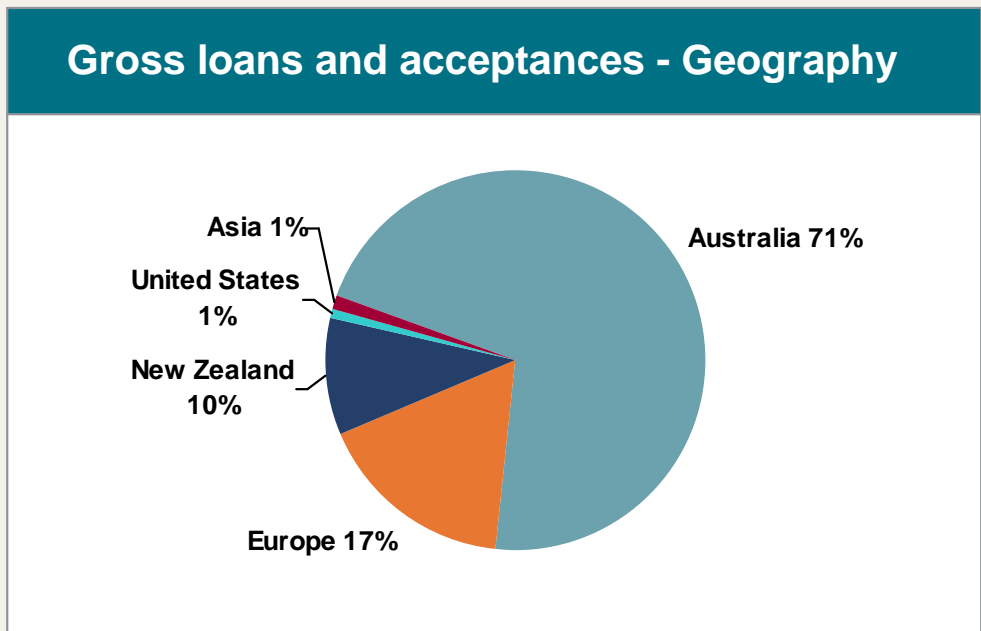
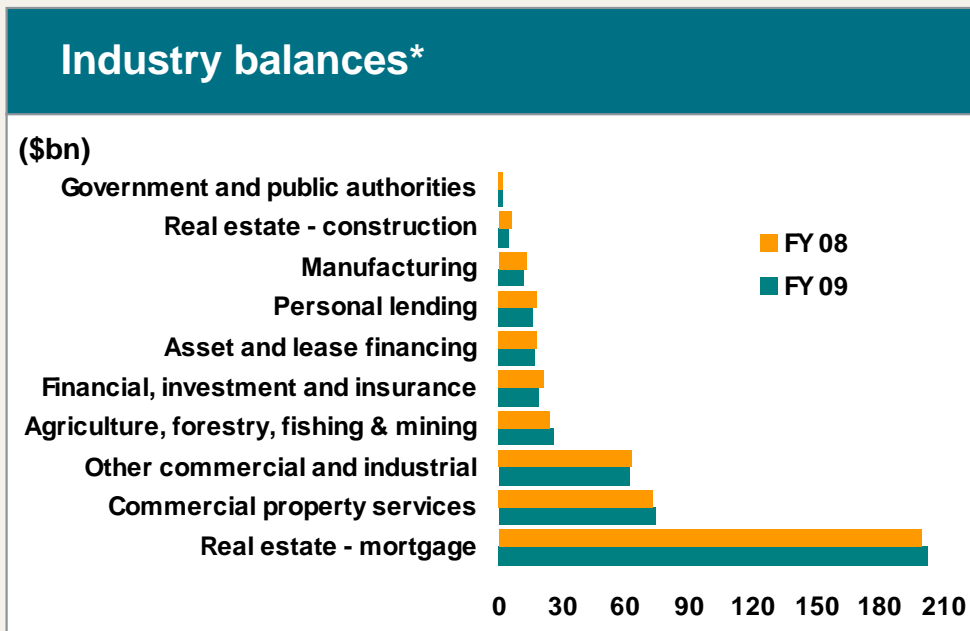
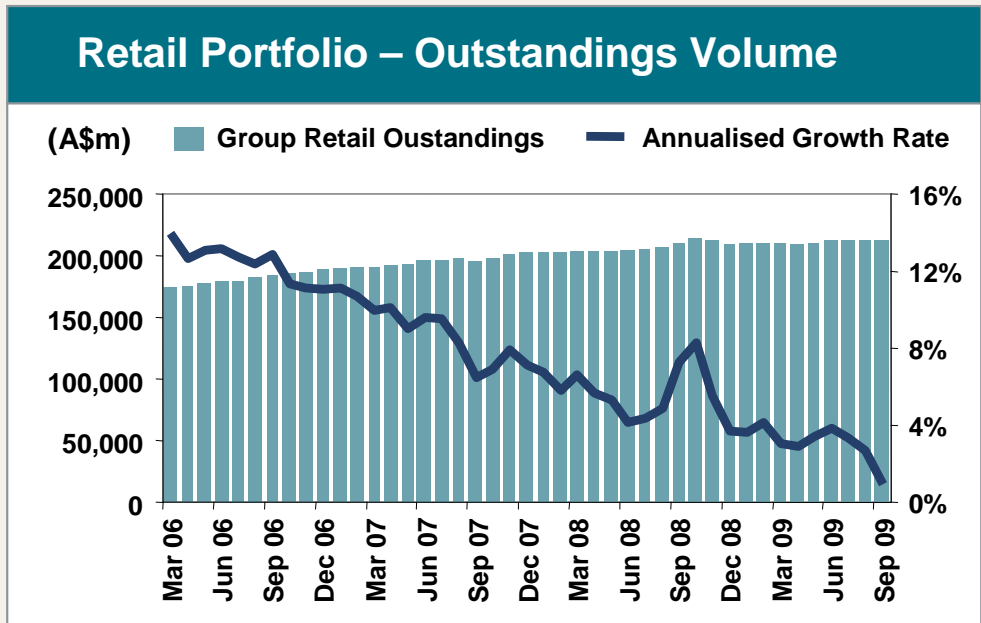
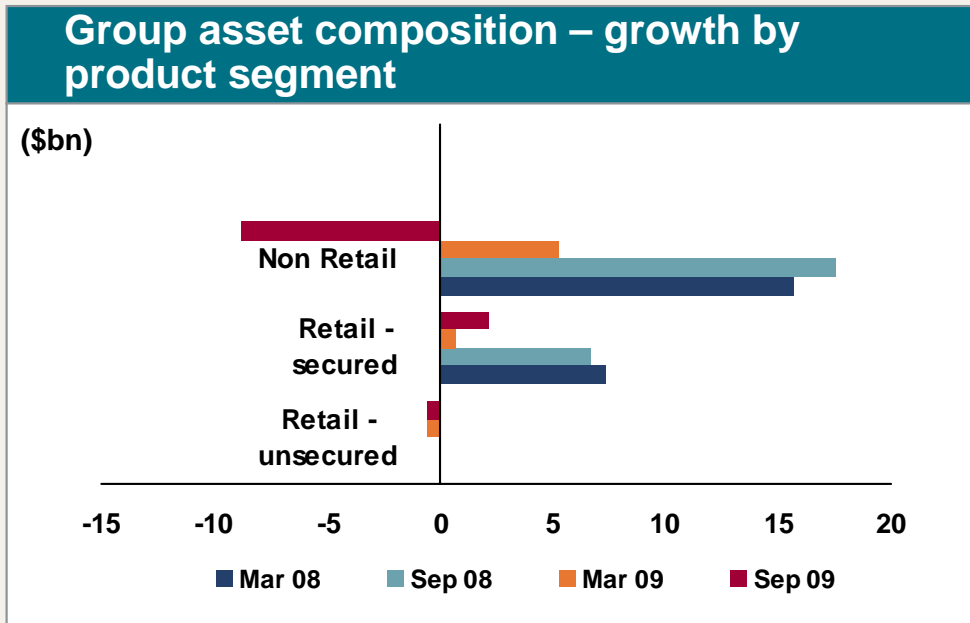
New Zealand and GWB

Asset quality

Capital and Funding

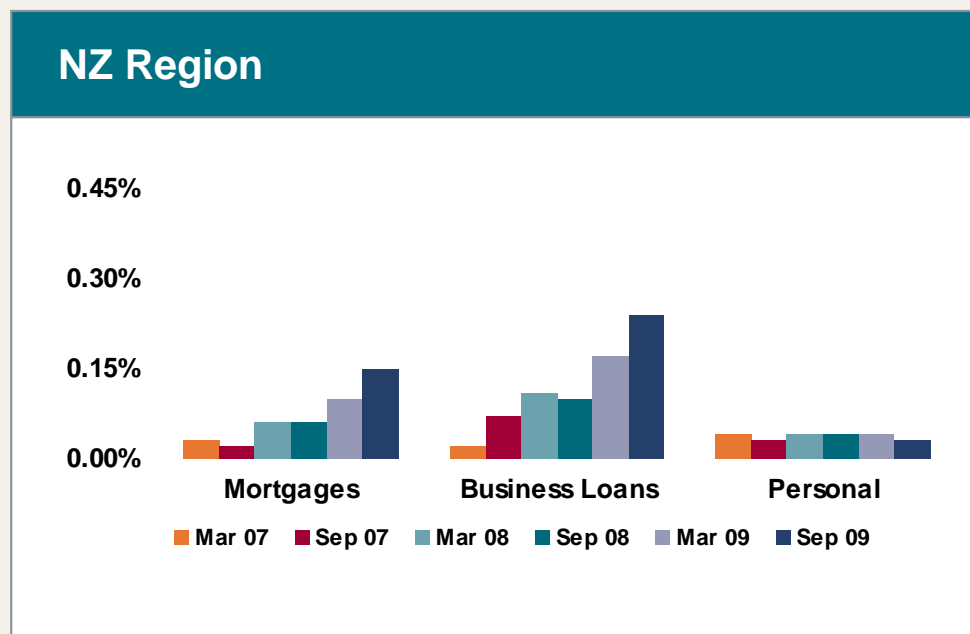
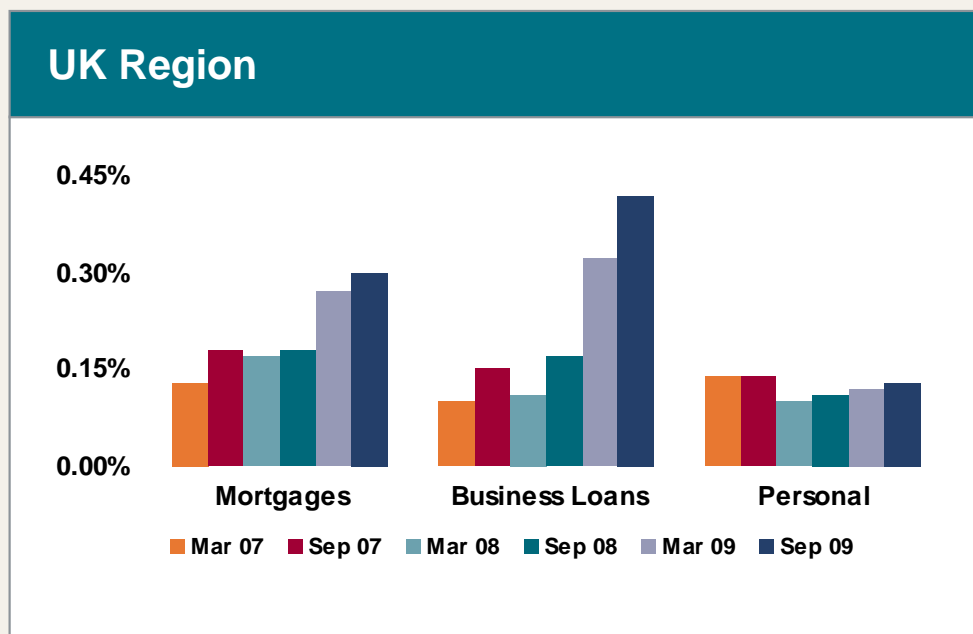
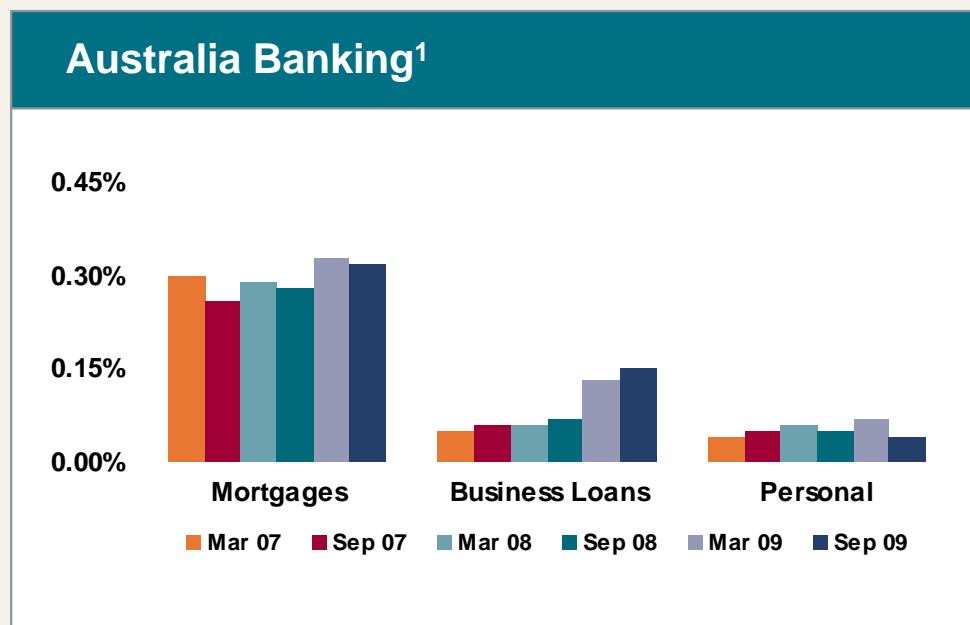
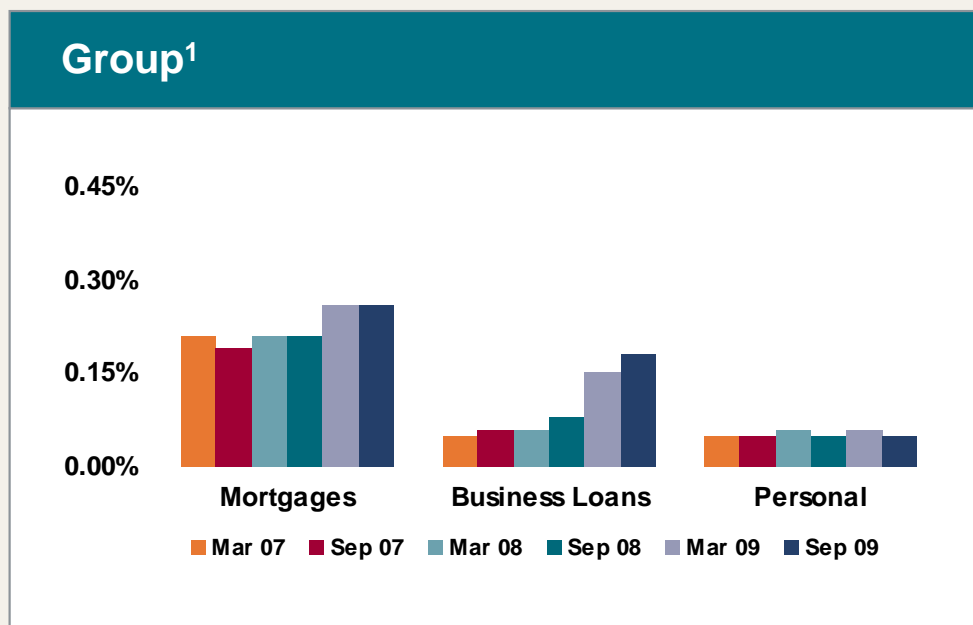
Economic outlook

Group gross loans & acceptances



*Defined by ANZSIC codes

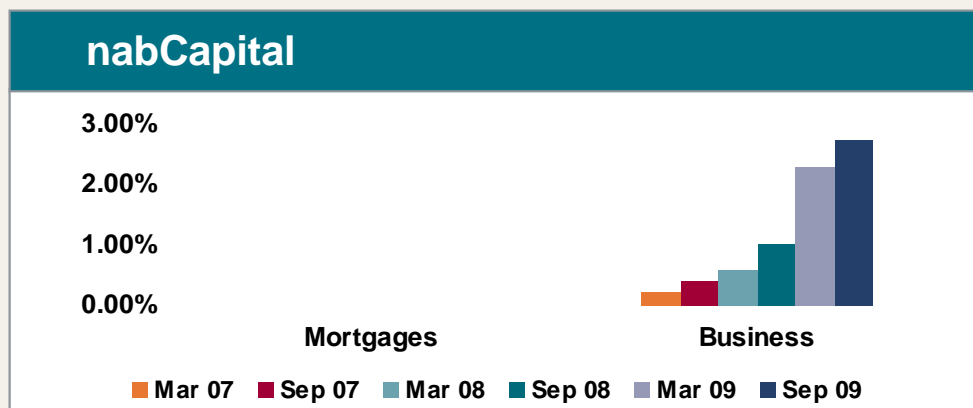
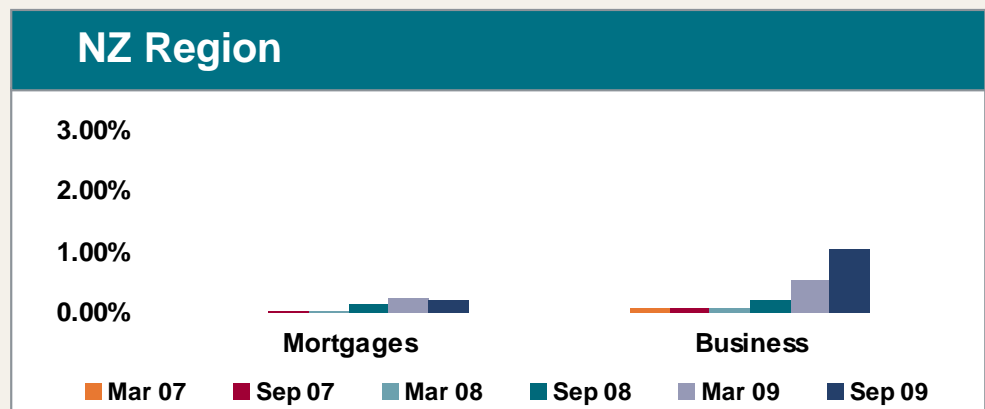
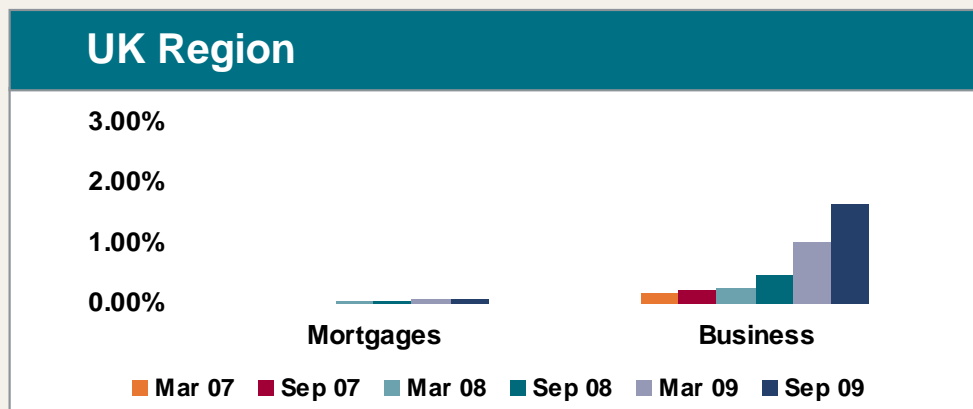
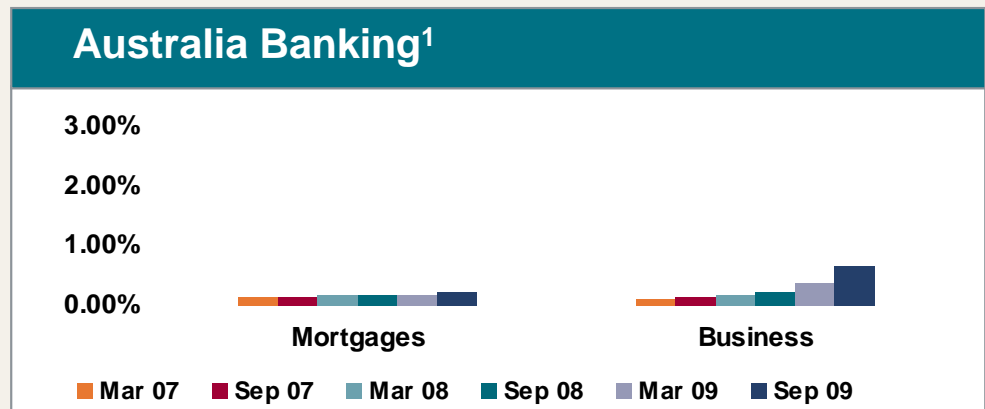
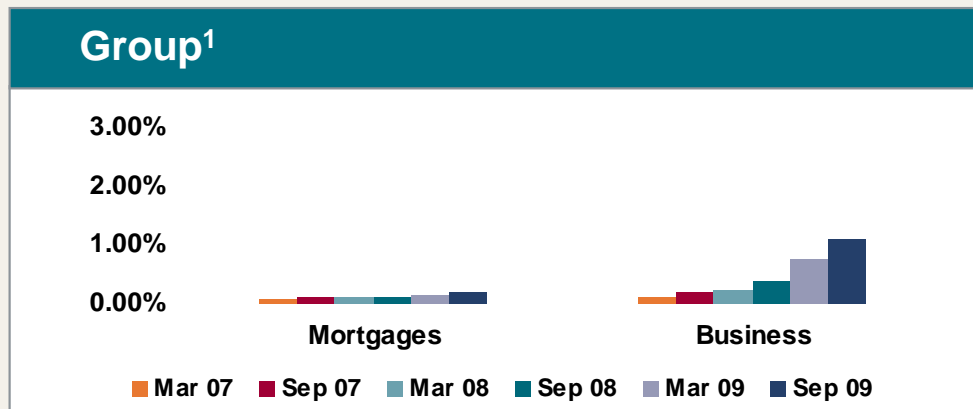
90+ days past due as a % of GLA



¹ September 2009 Australia Banking mortgages adjusted to include National Portfolio product. No change to overall 90+ days past due.

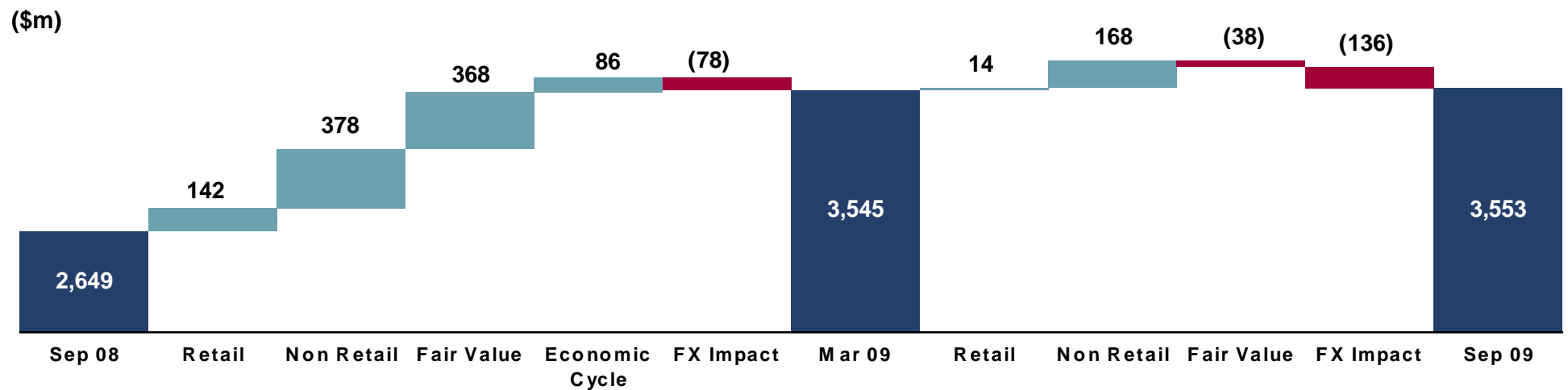
Note: nabCapital continues to have no 90+ DPD loans

Impaired assets as a % of GLA

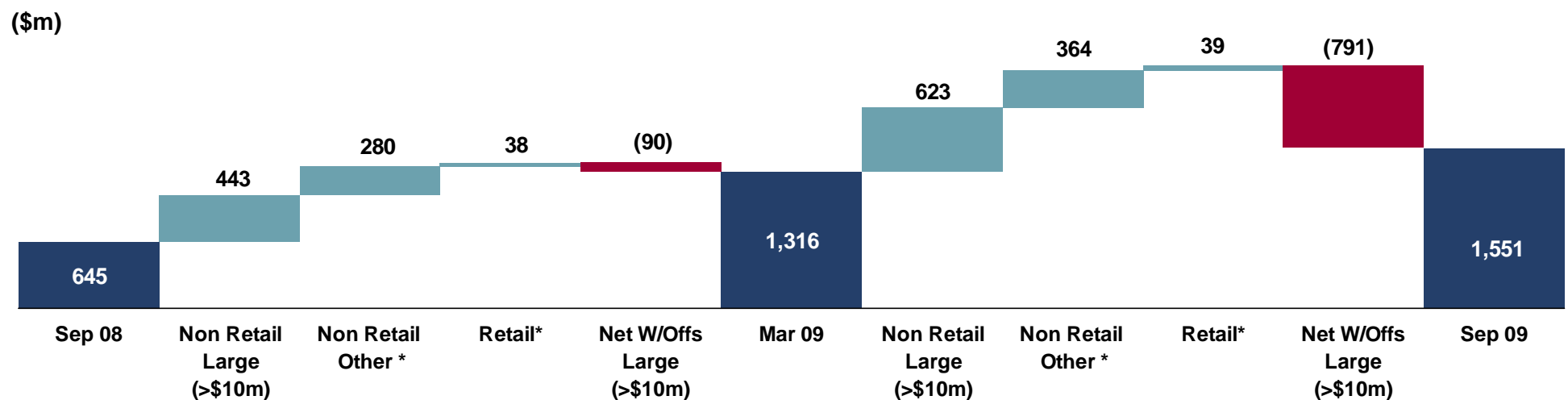


Attribution analysis

Collective Provision attribution – Group

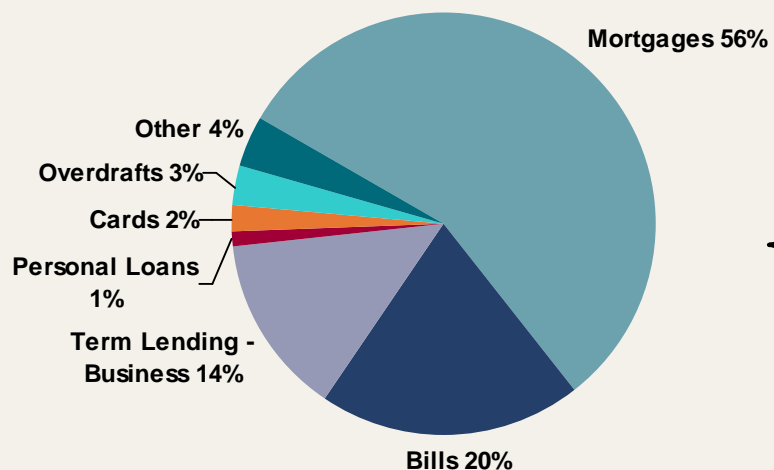


Specific Provision attribution – Group



Australia Banking

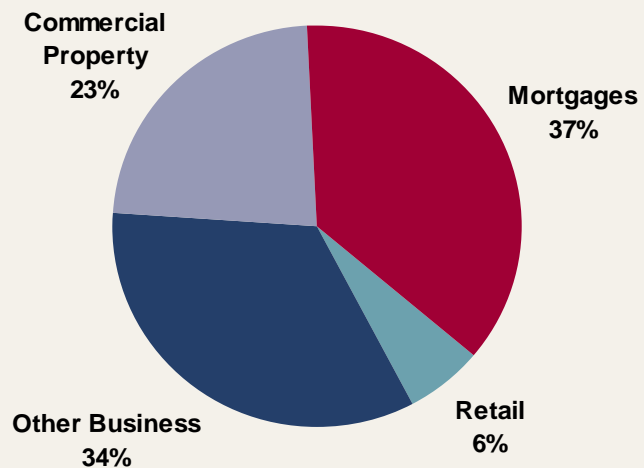
Portfolio break up – total \$283bn



| Australian Mortgages | Sep 09 | Mar 09 | Sep 08 |
|--|--------|--------|--------|
| Owner Occupied | 66.3% | 65.4% | 64.7% |
| Investment | 33.7% | 34.6% | 35.3% |
| Low Document | 2.0% | 2.2% | 2.1% |
| Proprietary | 77.2% | 76.7% | 76.3% |
| Third Party Introducer | 22.8% | 23.3% | 23.7% |
| LMI Insured % of Total HL Portfolio | 13.8% | 13.4% | 12.9% |
| Loan to Value (at origination) | 69.3% | 68.3% | 67.7% |
| Dynamic LVR (Balance to Valuation) % | 53.9% | 53.5% | 53.6% |
| Customers ahead 3 repayments or more % | 46.4% | 45.2% | 42.1% |
| Average loan size \$ ('000) | 223.5 | 218.2 | 213.3 |
| 90 + days past due | 0.57% | 0.67% | 0.54% |
| Impaired loans | 0.43% | 0.37% | 0.32% |
| Specific provision coverage | 14.9% | 14.5% | 14.9% |
| Loss rate | 0.09% | 0.04% | 0.03% |

UK Region

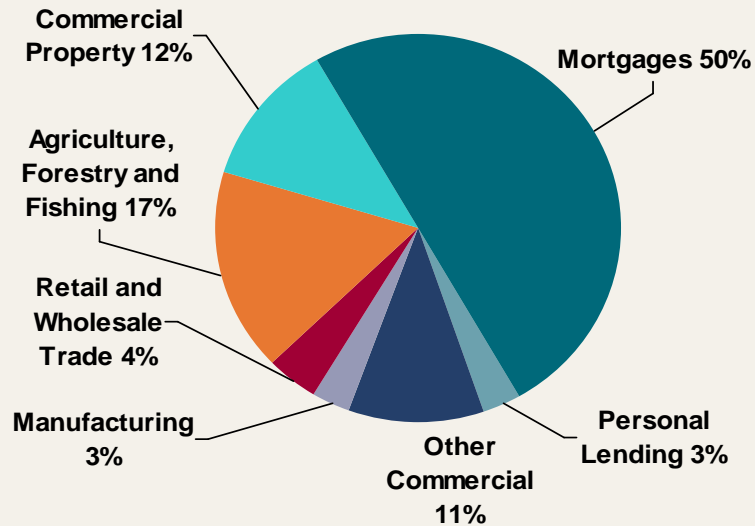
Portfolio break up – total £33.5bn



| UK Mortgages | Sep 09 | Mar 09 | Sep 08 |
|-------------------------------------|--------|--------|--------|
| Owner Occupied | 77% | 75% | 74% |
| Investment | 23% | 25% | 26% |
| Low Document | 0% | 0% | 0% |
| Proprietary | 77% | 77% | 75% |
| Third Party Introducer | 23% | 23% | 25% |
| LMI Insured % of Total HL Portfolio | 1% | 1% | 1% |
| Loan to Value (at origination) | 64% | 63% | 63% |
| Average loan size £ ('000) | 86 | 87 | 87 |
| 90 + days past due | 0.80% | 0.75% | 0.51% |
| Impaired loans | 0.22% | 0.19% | 0.12% |
| Specific provision coverage | 30.0% | 23.2% | 21.4% |
| Loss rate | 0.02% | 0.02% | 0.01% |

New Zealand Region

Portfolio break up – total NZ\$50.7bn

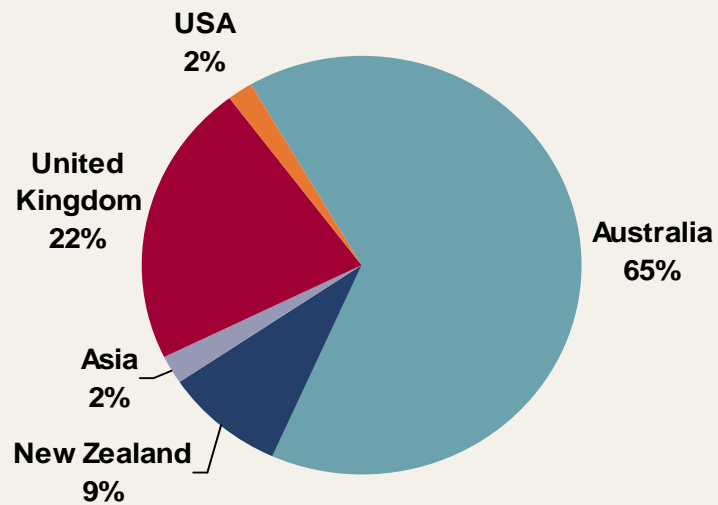
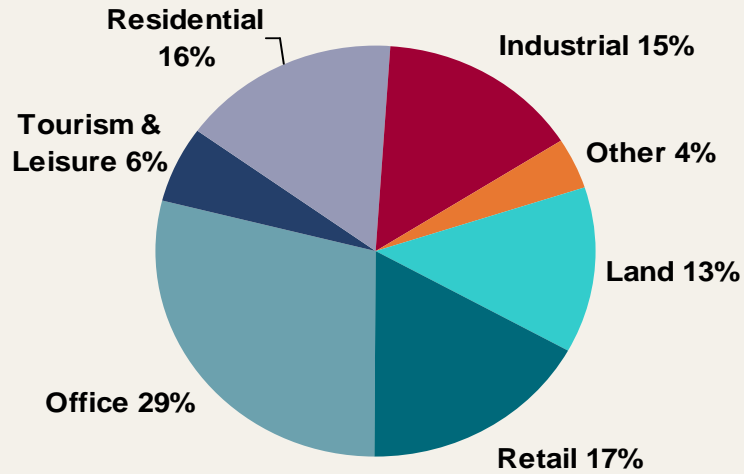


| New Zealand Mortgages NZD\$m | Sep09 | Mar 09 | Sep08 |
|-------------------------------------|--------|--------|--------|
| Low Document | 0.14% | 0.09% | 0.02% |
| Proprietary | 100% | 100% | 100% |
| Third Party Introducer | Nil | Nil | Nil |
| LMI Insured % of Total HL Portfolio | 4.0% | 4.7% | 5.4% |
| Loan to Value (at origination) | 60.7% | 61.9% | 62.0% |
| Average loan size \$ ('000) | 233 | 222 | 219 |
| 90 + days past due | 0.30% | 0.20% | 0.13% |
| Impaired loans | 0.43% | 0.43% | 0.25% |
| Specific provision coverage | 36.4% | 29.2% | 23.3% |
| Loss rate | 0.040% | 0.017% | 0.014% |

Commercial Real Estate – Group Summary¹

Total \$74.5bn

17% of Gross Loans & Acceptances

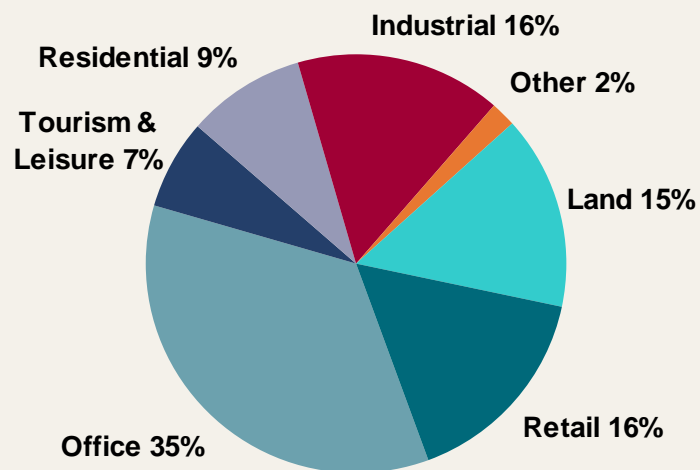


| A\$bn | Aus | UK | NZ | Asia | US | Total |
|----------------|-------------|-------------|------------|------------|------------|-------------|
| nabCapital | 7.4 | 1.3 | 1.7 | 1.2 | | 11.6 |
| Regional Banks | 41.4 | 15.0 | 5.1 | 0.1 | 1.3 | 62.9 |
| Total | 48.8 | 16.3 | 6.8 | 1.3 | 1.3 | 74.5 |
| % of GLA | 15.8% | 22.2% | 14.9% | 49.0% | 20.5% | 17.1% |

Commercial Real Estate – Australia Banking

Total \$41.4bn

15% of Gross Loans & Acceptances
(excludes nabCapital – Australia)



| State | NSW | VIC | QLD | Other | Total |
|---|-------|-------|-------|-------|-------|
| Location % | 33% | 26% | 23% | 18% | 100% |
| Loan Balance < \$5m | 15% | 13% | 10% | 7% | 45% |
| Loan Balance > \$5m < \$10m | 6% | 4% | 3% | 3% | 16% |
| Loan Balance > \$10m | 12% | 9% | 10% | 8% | 39% |
| Loan tenor < 3 yrs | 28% | 21% | 17% | 13% | 79% |
| Loan tenor > 3 < 5 yrs | 3% | 3% | 4% | 3% | 13% |
| Loan tenor > 5 yrs | 2% | 2% | 2% | 2% | 8% |
| Average loan size \$m | 2.0 | 1.6 | 1.9 | 2.3 | 1.9 |
| Loan to Valuation Ratio ¹ | 58% | 59% | 65% | 58% | 60% |
| Security Level ² – Fully Secured | 26% | 20% | 17% | 13% | 76% |
| Partially Secured | 6% | 6% | 6% | 4% | 22% |
| Unsecured | 1% | 0% | 0% | 1% | 2% |
| 90+ days past due | 0.13% | 0.05% | 0.05% | 0.02% | 0.25% |
| Impaired loans | 0.28% | 0.13% | 0.30% | 0.07% | 0.78% |
| Specific provision coverage | 13.1% | 26.4% | 25.9% | 18.6% | 20.8% |

| Trend | Sep-09 | Mar-09 | Sep-08 | Mar-08 |
|-----------------------------|--------|--------|--------|--------|
| 90+ days past due | 0.25% | 0.34% | 0.12% | 0.12% |
| Impaired Loans | 0.78% | 0.38% | 0.07% | 0.07% |
| Specific Provision Coverage | 20.8% | 15.1% | 34.0% | 17.4% |

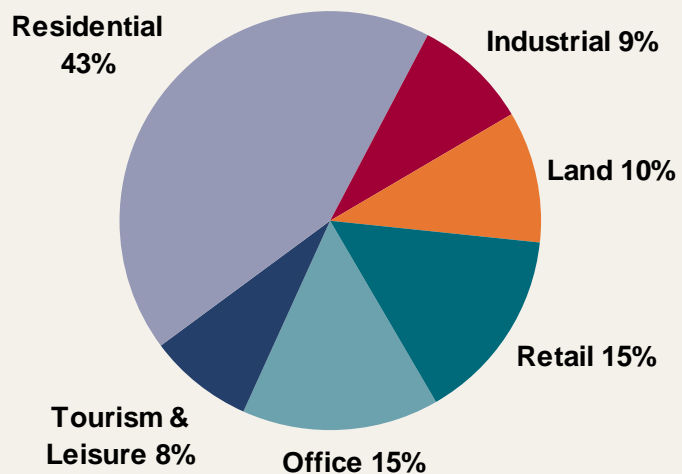
¹ Excludes other collateral

² Fully Secured represents loans of up to 70% of the Market Value of Security. Partially Secured are over 70%, but not Unsecured. Unsecured is primarily Negative Pledge lending.

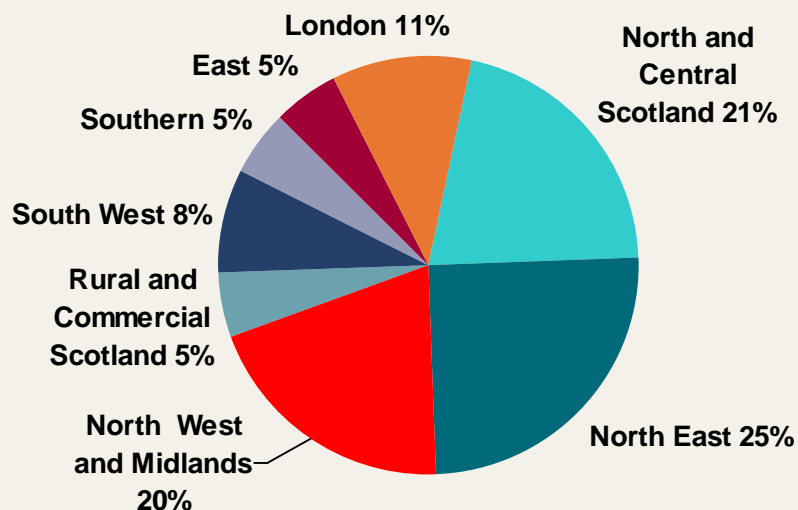
Commercial Real Estate - UK Region

Total £7.7bn

23% of Gross Loans & Acceptances



| Region | Scotland | North | South | London | Total |
|---|----------|-------|-------|--------|-------|
| Location % | 26% | 45% | 18% | 11% | 100% |
| Loan Balance < £2m | 13% | 26% | 12% | 4% | 55% |
| Loan Balance > £2m < £5m | 6% | 10% | 4% | 3% | 23% |
| Loan Balance > £5m | 7% | 9% | 2% | 4% | 22% |
| Average loan tenor < 3 yrs | 9% | 16% | 10% | 5% | 40% |
| Average loan tenor > 3 < 5 yrs | 7% | 11% | 3% | 3% | 24% |
| Average loan tenor > 5 yrs | 10% | 18% | 5% | 3% | 36% |
| Average customer loan size £m | 0.70 | 0.73 | 0.73 | 1.24 | 0.78 |
| Security Level ¹ – Fully Secured | 13% | 25% | 10% | 4% | 52% |
| Partially Secured | 12% | 19% | 8% | 6% | 45% |
| Unsecured | 1% | 1% | 0% | 1% | 3% |



| Trend | Sep-09 | Mar-09 | Sep-08 | Mar-08 |
|-----------------------------|--------|--------|--------|--------|
| 90+ days past due | 1.35% | 0.68% | 0.55% | 0.20% |
| Impaired Loans | 5.60% | 3.08% | 1.28% | 0.55% |
| Specific Provision Coverage | 11.8% | 12.9% | 22.6% | 16.3% |

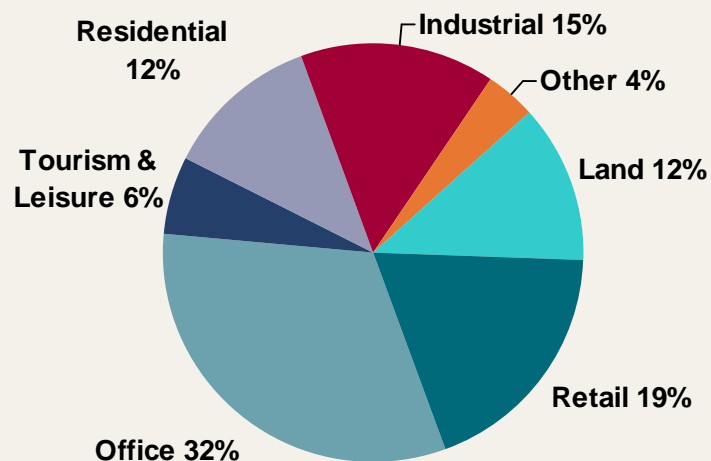
¹ Fully Secured represents loans of up to 70% of the Market Value of Security. Partially Secured are over 70%, but not Unsecured. Unsecured is primarily Negative Pledge lending.

Commercial Real Estate - New Zealand Region

Total NZ\$6.3bn

12% of Gross Loans & Acceptances

(excludes nabCapital - NZ)



| Region | Auckland | Other Regions | Total |
|---|----------|---------------|----------|
| Location % | 39% | 61% | 100% |
| Loan Balance < NZ\$5m | 15% | 33% | 48% |
| Loan Balance > NZ\$5m < NZ\$10m | 5% | 9% | 14% |
| Loan Balance > NZ\$10m | 19% | 19% | 38% |
| Loan to Value (current) | 54.8% | 49.2% | 51.3% |
| Loan tenor < 3 yrs | 31% | 48% | 79% |
| Loan tenor > 3 < 5 yrs | 4% | 7% | 11% |
| Loan tenor > 5 yrs | 4% | 6% | 10% |
| Average loan size NZ\$m | NZ\$3.0m | NZ\$2.0m | NZ\$2.4m |
| Security Level ¹ – Fully Secured | 24% | 40% | 64% |
| Partially Secured | 14% | 20% | 34% |
| Unsecured | 1% | 1% | 2% |
| 90+ days past due | 0.92% | 0.56% | 1.48% |
| Impaired loans | 1.43% | 1.58% | 3.01% |
| Specific Provision coverage | 40.48% | 14.61% | 26.90% |

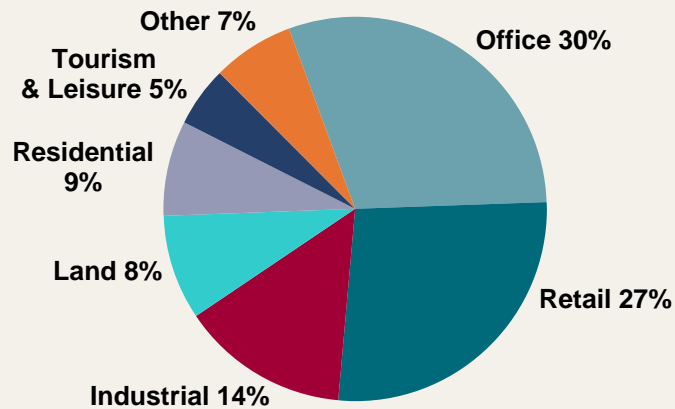
| Trend | Sep-09 | Mar-09 | Sep-08 | Mar-08 |
|-----------------------------|--------|--------|--------|--------|
| 90+ days past due | 1.48% | 1.20% | 0.30% | 0.16% |
| Impaired Loans | 3.01% | 1.52% | 0.39% | 0.07% |
| Specific Provision Coverage | 26.90% | 22.51% | 9.52% | 52.01% |

¹ Fully Secured represents loans of up to 70% of the Market Value of Security. Partially Secured are over 70%, but not Unsecured. Unsecured is primarily Negative Pledge lending.

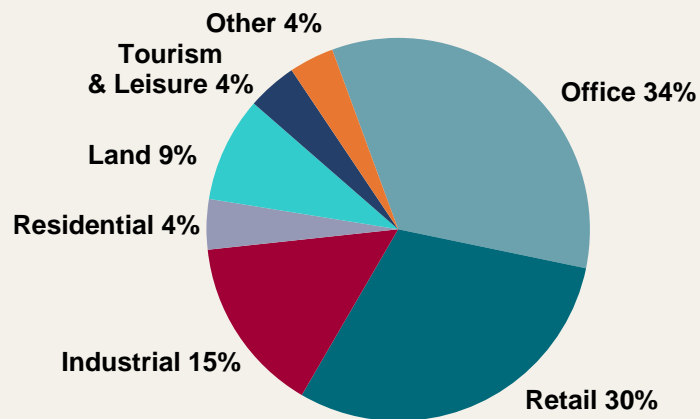
Commercial Real Estate - nabCapital

Total \$11.6bn

25% of Gross Loans & Acceptances



nabCapital - Australia \$7.4bn



| nabCapital - Location | AUS | NZ | UK | Asia | Total |
|---|---------|---------|---------|---------|----------|
| Balance A\$bn | \$7.4bn | \$1.7bn | \$1.3bn | \$1.2bn | \$11.6bn |
| Location % | 64% | 15% | 11% | 10% | 100% |
| Loan Balance < \$5m | 9% | 1% | 0% | 0% | 10% |
| Loan Balance > \$5m < \$10m | 8% | 1% | 0% | 0% | 9% |
| Loan Balance > \$10m | 47% | 13% | 11% | 10% | 81% |
| Loan tenor < 3 yrs | 56% | 15% | 7% | 8% | 86% |
| Loan tenor > 3 < 5 yrs | 6% | 0% | 4% | 0% | 10% |
| Loan tenor > 5 yrs | 2% | 0% | 0% | 2% | 4% |
| Average loan size \$m | 51.4 | 18.4 | 47.1 | 120.1 | 39.3 |
| Security Level ¹ – Fully Secured | 33% | 4% | 2% | 9% | 48% |
| Partially Secured | 15% | 7% | 4% | 1% | 27% |
| Unsecured | 16% | 4% | 5% | 0% | 25% |
| Impaired Loans | 3.0% | 0.1% | 1.3% | 0.3% | 4.7% |

| nabCapital - Australia | NSW | VIC | QLD | Other | Total |
|-----------------------------|------|------|------|-------|-------|
| Location % | 32% | 28% | 11% | 29% | 100% |
| Loan Balance < \$5m | 5% | 3% | 2% | 5% | 15% |
| Loan Balance > \$5m < \$10m | 5% | 3% | 1% | 4% | 13% |
| Loan Balance > \$10m | 22% | 22% | 8% | 20% | 72% |
| Loan tenor < 3 yrs | 29% | 24% | 10% | 25% | 88% |
| Loan tenor > 3 < 5 yrs | 3% | 2% | 1% | 4% | 10% |
| Loan tenor > 5 yrs | 0% | 2% | 0% | 0% | 2% |
| Impaired Loans ² | 0.1% | 4.5% | 0.0% | 0.0% | 4.6% |

² Impaired Loans for VIC represent one large restructured loan, the assets for which are located across multiple states. Excluding this restructured loan, the Total Impaired Loan percentage for nabCapital Australia would reduce from 4.6% to 1.8%.

Additional Information

Australia Banking and MLC

nabCapital

UK Region

New Zealand and GWB

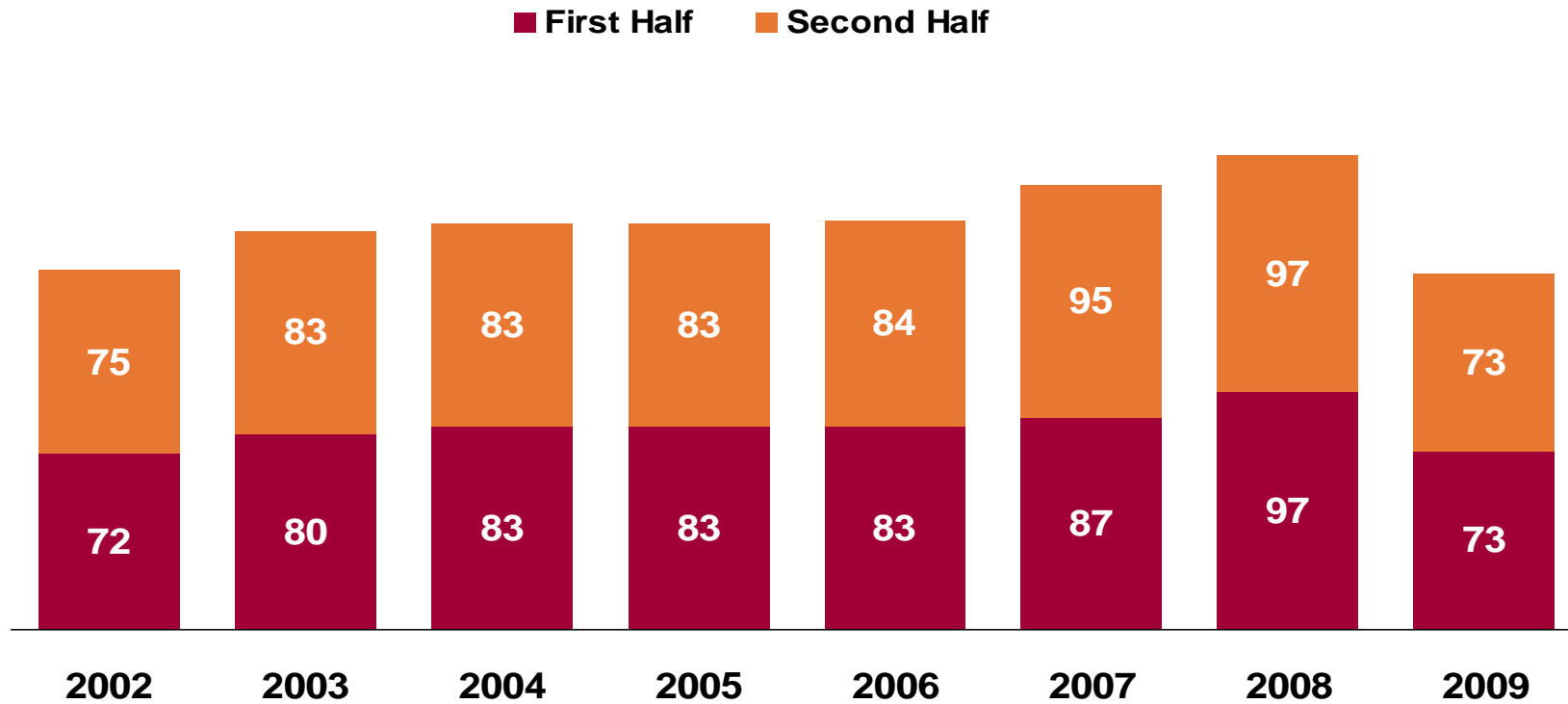
Asset quality

Capital and Funding

Economic outlook

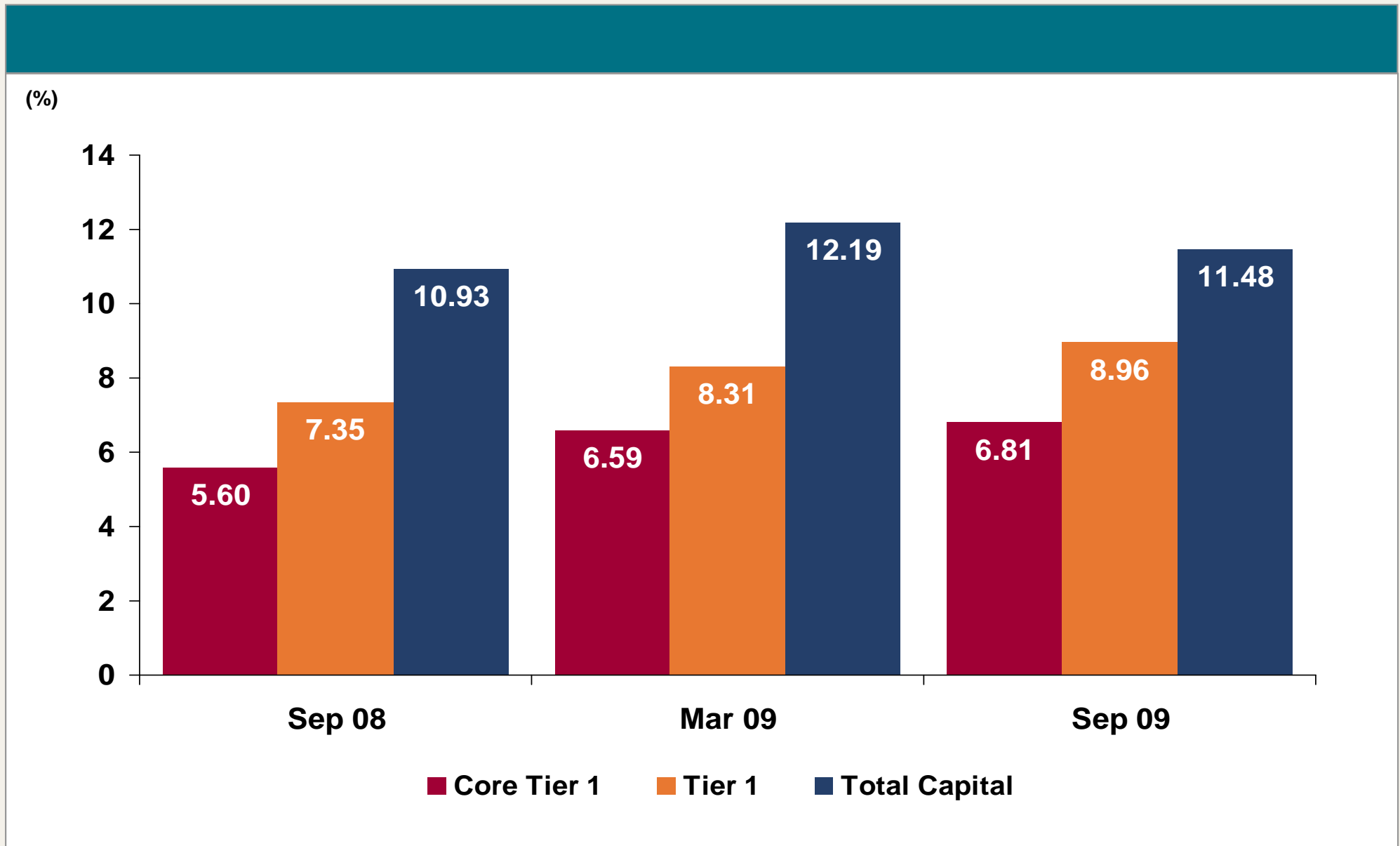
Dividend

Dividends (cents per share)



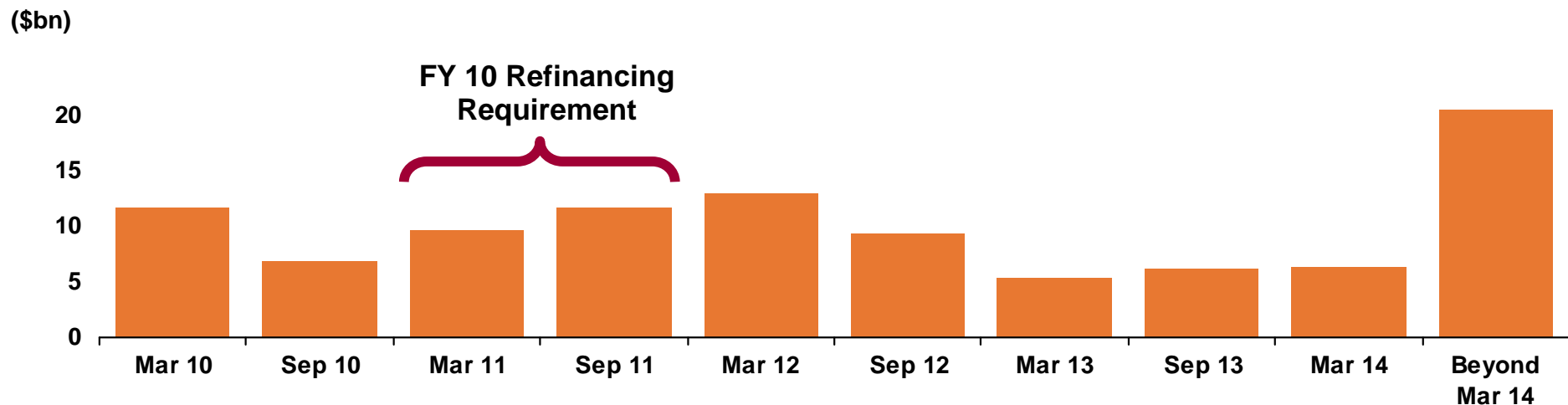
| Payout ratio | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|--------------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 59.2% | 60.7% | 72.6% | 78.2% | 67.3% | 67.4% | 81.4% | 73.6% |

Group Capital ratios

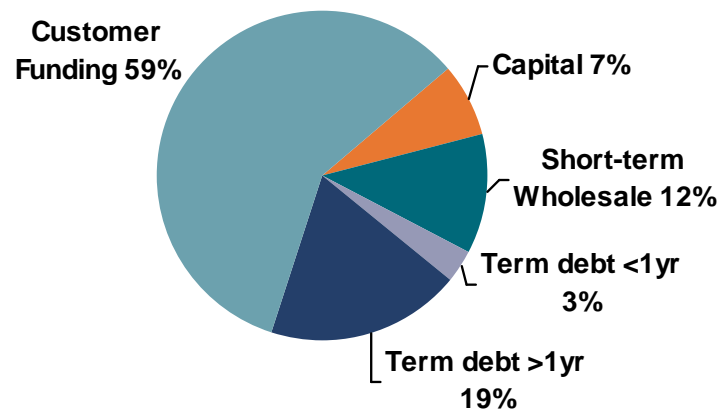


Funding profile remains robust

Term funding maturity profile*



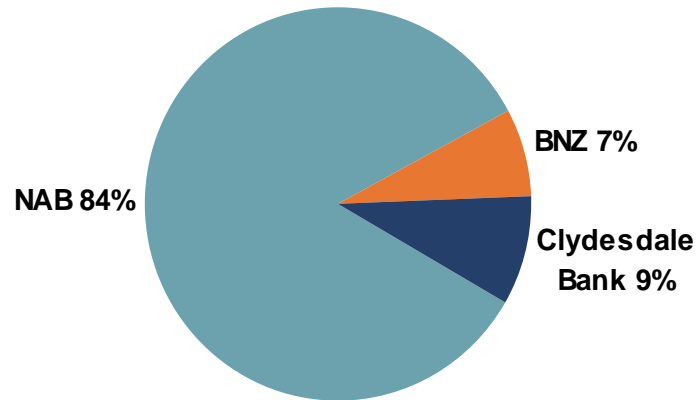
Funding of core assets**



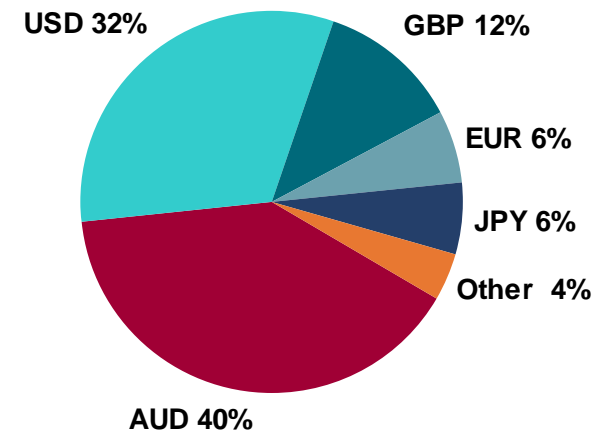
- ▶ The Group's focus is on maintaining a strong SFI
- ▶ Debt that has a remaining term to maturity < 12 months is considered short-term funding under Group metrics
- ▶ FY10 term re-financing requirement is driven by term debt that will roll into the < 12 month maturity category during FY10 and therefore is excluded from the FY10 SFI calculation

Diversified funding portfolio

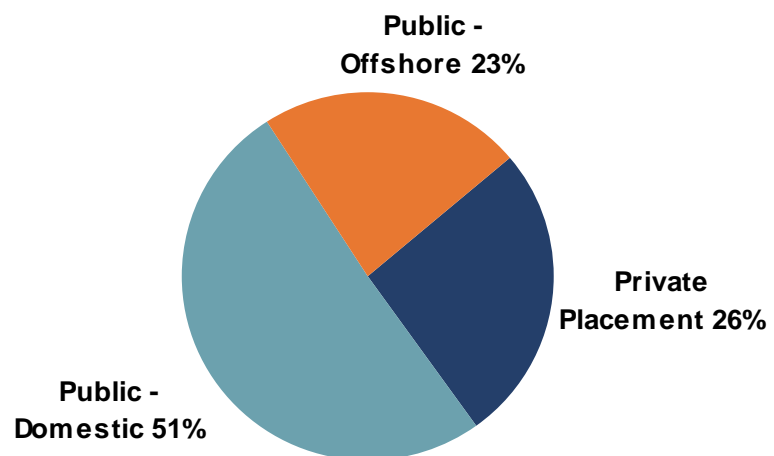
Issuer



Currency

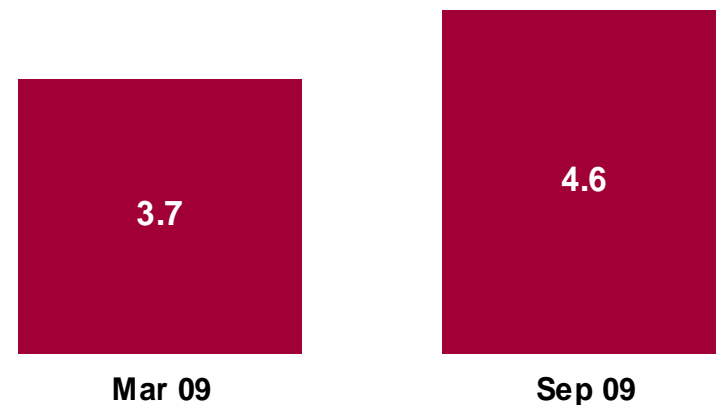


Type



Weighted average maturity of term funding issuance

(years)



UK FSA Capital Comparison – Basel II

- Summarised below are details of current key differences as pertinent to the Group and identified by the ongoing Australian Bankers' Association (ABA) study "Comparison of Regulatory Capital Frameworks – APRA and FSA".¹

| Item | Details of differences | Impact on Bank's Tier 1 capital ratio if FSA rules applied |
|--|--|--|
| RWA Treatment – Mortgages | APRA requires Loss Given Default estimate for loans secured by mortgages to be a minimum of 20% compared to a 10% minimum under FSA rules. This results in lower RWA under FSA rules. | Increase |
| Interest Rate Risk in the Banking Book (IRRBB) | APRA rules require the inclusion of IRRBB within Pillar 1 calculations. This is not required by the FSA and results in lower RWA under FSA rules. | Increase |
| Wealth Value of Business in Force at acquisition | This amount represents the value of business in force (VBIF) at acquisition of MLC, which is an intangible asset. VBIF is deducted from Tier 1 capital under APRA guidelines, whereas under FSA rules, it is deducted from Total Capital. | Increase |
| Estimated Final Dividend | The FSA requires dividends to be deducted from regulatory capital when declared and/or approved. APRA requires dividends to be deducted on an anticipated basis, which is partially offset by APRA making allowance for expected shares to be issued under a dividend re-investment plan. This difference results in higher capital under FSA rules. | Increase |
| DTA (excluding DTA on the collective provision for doubtful debts) | APRA requires Deferred Tax Assets (DTAs) to be deducted from Tier 1 capital, except for any Deferred Tax Assets associated with collective provisions which are eligible to be included in the General Reserve for Credit Losses. Under FSA rules, DTAs are risk weighted at 100%. | Increase |
| Eligible Deferred Fee Income | APRA requires certain deferred fee income to be included in Tier 1 capital. The FSA does not allow this deferred fee income to be included in Tier 1 capital, which results in lower capital under FSA rules. | Decrease |
| Capitalised Expenses | APRA requires a deduction from Tier 1 capital for up-front costs associated with a debt issuance. The FSA requires costs associated with debt issuance not used in the capital calculations to follow the accounting treatment. | Increase |
| Investments in Non-Consolidated Controlled Entities | APRA requires Wealth Net Tangible Assets (NTA) to be deducted 50/50 from Tier 1 and Tier 2 capital. The FSA allows embedded value (including NTA) to be included in Tier 1 capital and deducted from Total Capital under transitional rules to 31 December 2012 (when it will revert to a 50/50 deduction from Tier 1 and Tier 2). | Increase |
| UK Defined Benefit Pension Scheme | The scheme continues to be in deficit as at 30 September 2009. Under FSA rules, the bank's deficit reduction amount may be substituted for a defined benefit liability. No deficit reduction amounts are presently being paid, therefore the liability can be reversed from reserves (net of tax) and no liability is required to be substituted at this time. | Increase |

¹ The above comparison is based on public information on the FSA approach to calculating Tier 1. Some items cannot be quantified where the FSA may have entered into bi-lateral agreements on specific items, which are not generally in the public domain.

UK FSA Capital Comparison – Basel II

Estimated Impact on NAB's capital position

- ▶ The following table illustrates the impact on the Group's capital position considering these key differences between APRA and UK FSA Basel II guidelines.
- ▶ This reflects only a partial list of the factors requiring adjustment

| | Tier 1 Capital | Total Capital |
|---|----------------|---------------|
| 30 September 2009 – APRA basis | 8.96% | 11.48% |
| RWA treatment – Mortgages ¹ | 0.86% | 1.07% |
| IRRBB (RWA) | 0.14% | 0.17% |
| Wealth Value of Business in Force (VBIF) at acquisition ² | 0.43% | 0.00% |
| Estimated final dividend (net of estimated reinvestment under DRP / BSP) | 0.31% | 0.31% |
| DTA (excluding DTA on the collective provision for doubtful debts) | 0.27% | 0.26% |
| Eligible deferred fee income | (0.09)% | (0.09)% |
| Capitalised expenses ³ | 0.04% | 0.04% |
| Investments in non-consolidated controlled entities (net of intangible component) | 0.28% | 0.00% |
| UK Defined Benefit Pension | 0.12% | 0.12% |
| Total Adjustments | 2.36% | 1.88% |
| 30 September 2009 – Normalised for UK FSA differences | 11.32% | 13.36% |

¹ RWA treatment for mortgages is based on APRA 20% loss given default (LGD) floor compared to FSA LGD floor of 10% aligned to the Basel II Framework.

² This ignores any potential accounting differences between IFRS and UK GAAP.

³ Capitalised expenses associated with debt raisings only.

Basel II Risk Weighted Assets

| Asset Class (\$m) | Sep 09 | | Mar 09 | |
|--------------------------|----------------|------------|----------------|------------|
| | RWAs | RWA/EAD % | RWAs | RWA/EAD % |
| Corporate & Business | 179,601 | 57% | 192,112 | 56% |
| Mortgages | 47,924 | 23% | 44,449 | 22% |
| Retail | 14,941 | 50% | 7,601 | 52% |
| Standardised* | 62,468 | 66% | 70,038 | 58% |
| Other Assets | 7,041 | 92% | 7,416 | 82% |
| Total Credit RWAs | 311,975 | 48% | 321,616 | 47% |
| Market RWAs | 3,415 | | 5,121 | |
| Operational RWAs | 22,972 | | 24,336 | |
| IRRBB RWAs | 4,160 | | 1,300 | |
| Total RWAs | 342,522 | | 352,373 | |

IRB Eligible Provisions vs Expected Losses

- ▶ Expected losses (EL): a regulatory measure under Basel II on a gross-of-tax basis, representing losses based on long-term estimates and through-the-cycle considerations
- ▶ Eligible provisions (EP): based on the AIFRS definition of incurred losses. Collective provisions are net of tax while specific provisions and partial write-offs are pre-tax¹
- ▶ The capital deduction is also impacted by the different tax treatment in calculating EL and EP

| (\$m) | Sep 09 | Mar 09 |
|--|--------------|--------------|
| Collective Provision | 2,249 | 2,412 |
| Regulatory specific provision | 467 | 360 |
| IFRS specific provision | 1,351 | 1,125 |
| Partial write-offs | 891 | 597 |
| Total IRB Eligible Provisions (EP) before tax | 4,958 | 4,494 |
| Tax on collective provision | (578) | (716) |
| Total IRB Eligible Provisions (EP) after tax | 4,380 | 3,778 |
| Regulatory Expected Loss (EL) before tax | 5,090 | 4,582 |
| | | |
| Tier 1 deductions (50%) | 355 | 402 |
| Tier 2 deductions (50%) | 355 | 402 |
| Total deductions | 710 | 804 |

¹ At 30 September the approach to determine Eligible Provisions has changed. Regulatory provisions on defaulted or otherwise non-performing assets, where there is no expected loss, are now required to be included in Regulatory Specific Provision rather than included in Collective Provision. Also, provisions attributable to securitisation exposures and associated hedges, including the conduit portfolio, have been excluded from Eligible Provisions (EP) for capital purposes.

Additional Information

Australia Banking and MLC

nabCapital

UK Region

New Zealand and GWB

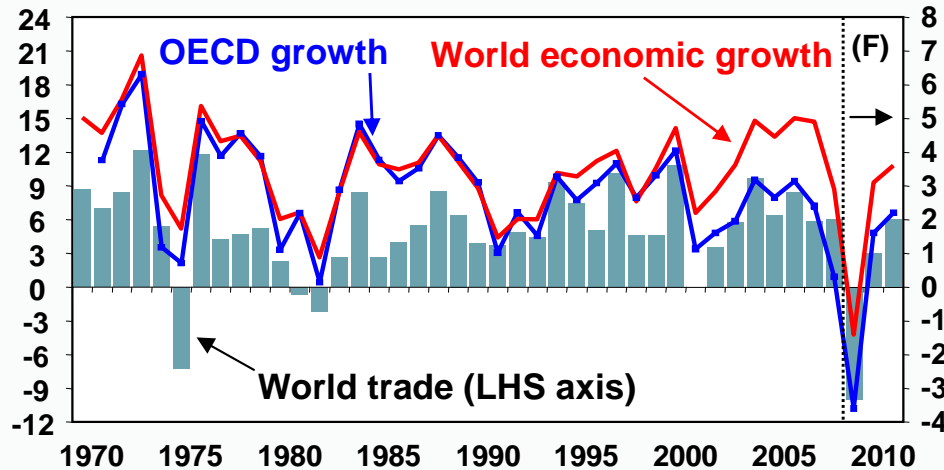
Asset quality

Capital and Funding

Economic outlook

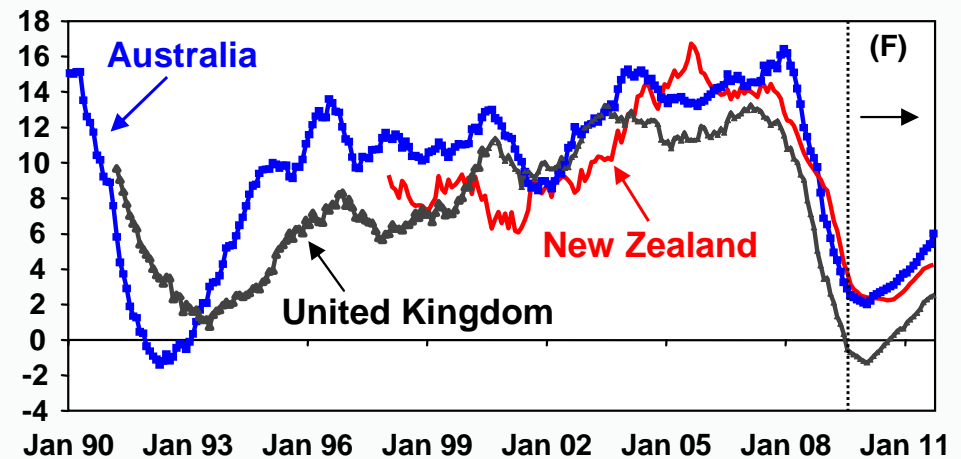
Economic conditions

Annual % growth in global trade, global GDP and OECD economies - 1970 - 2010



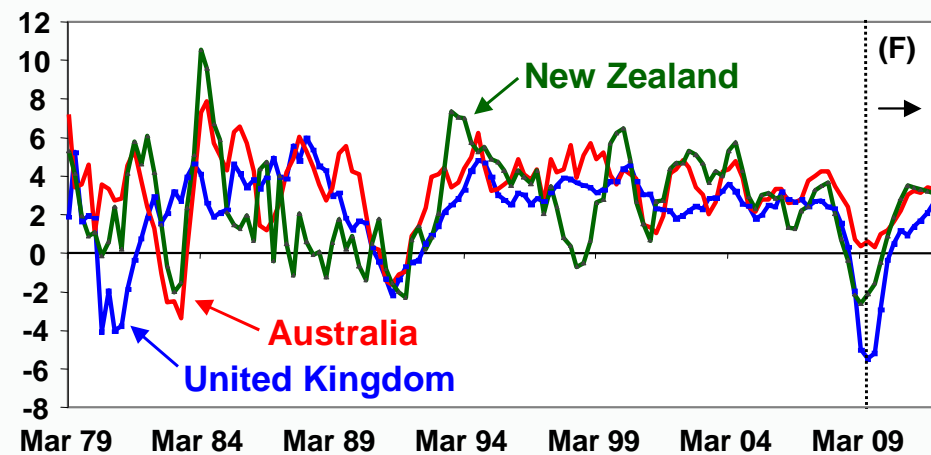
IMF, OECD, Datastream, NAB Forecasts

System credit growth % change year on year



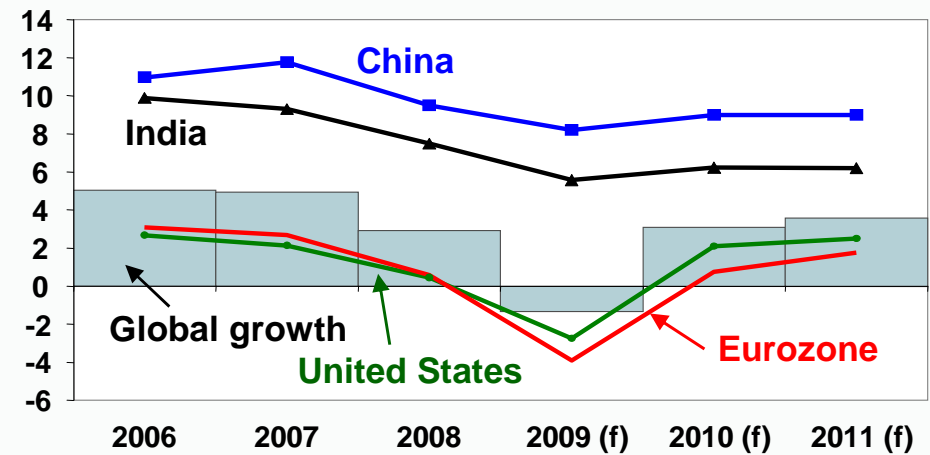
RBA, RBNZ, Bank of England, NAB Forecasts

Real GDP % change year on year



ONS, ABS, SNZ, Datastream, NAB Forecasts

Annual % growth in major economies



Datastream

Australia Regional Outlook

| Economic Indicators (%) (a) | CY07A | CY08A | CY09 (f) | CY10 (f) | CY11 (f) |
|-----------------------------|-------|-------|----------|----------|----------|
| GDP growth | 3.9 | 2.4 | 0.5 | 2.0 | 3.5 |
| Unemployment rate | 4.5 | 4.5 | 6.1 | 6.5 | 6.0 |
| Core Inflation | 3.6 | 4.4 | 3 | 1.8 | 2.4 |
| Cash rate | 6.75 | 4.25 | 3.75 | 4.75 | 5.5 |
| System Growth (%) | FY07A | FY08A | FY09(f) | FY10(f) | FY11(f) |
| Housing | 12.1 | 9.5 | 7 | 8 | 10 |
| Other personal (incl cards) | 13.7 | 6.0 | -7 | 6 | 6 |
| Business | 20.4 | 13.4 | -2 | -5 | 0 |
| Total system credit | 15.2 | 10.6 | 2.4 | 3.1 | 6 |
| Total \$A ADI deposits (b) | 15.7 | 15.0 | 9.5 | 8.5 | 10 |

(a) Percentage change in year ended December, except for cash and unemployment rates, which are as at end December.

(b) Total ADI deposits also includes wholesale deposits (such as CDs), community & non-profit deposits but excludes deposits by government & ADI's.

- ▶ Australia is one of the best performing economies in the OECD – its economy stagnated in 2009 whereas output has fallen heavily in most others.
- ▶ Economy has been supported by significant easing in economic policy (lower interest rates, fiscal stimulus) and continued strength in China which has helped commodity exports.
- ▶ Business surveys show optimism about future trading conditions but the economy may still face a flattish period after the impact of one-off cash transfers and tax incentives and first time buyer scheme winds back. Interest rates are rising back toward neutral levels and there is debate over the size of ongoing fiscal stimulus.
- ▶ Unemployment rate has already risen almost 2 percentage points (to 5.7%) but the labor market has fared much better than elsewhere. Business has hoarded labor through the downturn and cut average hours instead. The outcome has been to support demand and produce a lower expected peak in jobless rate.
- ▶ Credit growth has been modest with falls in business credit and other personal lending. Owner occupier housing is the only solid credit performer. A gradual pick-up in credit is expected as pace of growth in economic activity accelerates.
- ▶ RBA has signalled it intends to gradually move official cash rates back to more neutral levels (around 5-5 ½ %) through the next 18 months as it sees growth going back toward trend through 2010 and inflation is close to target.

UK Regional Outlook

| Economic Indicators (%) | CY07A | CY08A | CY09(f) | CY10(f) | CY11(f) |
|-------------------------|-------|-------|---------|---------|---------|
| GDP growth | 2.7 | 0.7 | -4.7 | 0.5 | 1.9 |
| Unemployment | 5.3 | 5.8 | 8.4 | 9.5 | 8.5 |
| Inflation | 2.4 | 3.6 | 1.5 | 1.7 | 1.8 |
| Cash rate | 5.5 | 5.0 | 0.5 | 1 | 2.5 |
| System Growth (%) | FY07A | FY08A | FY09(f) | FY10(f) | FY11(f) |
| Housing | 11.3 | 8.5 | 2.1 | 1 | 3.5 |
| Consumer | 6 | 6.6 | 3 | 1 | 3 |
| Business | 17.5 | 12.7 | 1 | -3 | -2 |
| Total lending | 13.0 | 9.8 | 1.7 | -1 | 1.5 |
| Household deposits | 7.6 | 8.6 | 3.1 | 3.7 | 5 |

- ▶ Deep recession under way – the worst of the postwar period with an expected cumulative drop in output of 6% - but economy now positioned to start growing again.
- ▶ Very big public sector stimulus and very low interest rates helped put a floor under the economy. Housing market finally improving and commercial property prices recently stabilised after big falls.
- ▶ We expect only a moderate slow recovery. Private sector credit demand still very weak and there is more room for household de-leveraging. Also the UK faces sizeable fiscal adjustment as taxes rise and public spending is cut for years ahead to lower the large government deficit.
- ▶ Unemployment is rising fast and expected to peak at around 10% - currently around 8%.
- ▶ Weaker Sterling, a long period of low interest rates and a turn in the stock cycle should help the economy return to growth but a sustained upturn needs stronger private sector demand. Large amounts of idle capacity is expected to hold investment back and high unemployment is expected to curb household incomes – hence the forecast moderate recovery in demand and GDP.

NZ Regional Outlook

| Economic Indicators (%) | CY07A | CY08A | CY09(f) | CY10(f) | CY11(f) |
|---------------------------|-------|-------|---------|---------|---------|
| GDP growth | 3.2 | 0 | -1.6 | 2.3 | 3.3 |
| Unemployment | 3.5 | 4.7 | 7.0 | 7.4 | 6.3 |
| Inflation | 2.4 | 4.0 | 2.3 | 2.2 | 1.4 |
| Cash rate (end period) | 8.3 | 5 | 2.5 | 3.75 | 5.75 |
| System Growth (%) | FY07A | FY08A | FY09(f) | FY10(f) | FY11(f) |
| Housing | 14 | 10.6 | 3.6 | 2.7 | 4.1 |
| Personal | 5.9 | 6.1 | -0.8 | -4 | -1 |
| Business | 15.9 | 14.2 | 10.9 | 2.7 | 3 |
| Total lending | 14.4 | 11.8 | 6.3 | 2.4 | 3.4 |
| Household retail deposits | 15.5 | 13.2 | 12.4 | 7.4 | 6 |

- ▶ The recession which began in Q1 2008 ended in Q2 2009. Leading indicators of activity, including business and consumer confidence surveys, point to accelerating growth over the next 12 months.
- ▶ The strength of the NZD against the GBP and the USD is causing significant concern for exporters in those currencies. However the rate against the AUD is helping some manufacturers and the tourism sector.
- ▶ Ideally, the current recovery should be dominated by exports and accompanied by relatively soft domestic demand to address economic imbalances, including high foreign debt and low household savings.
- ▶ Unfortunately, the desired rebalance is still not being achieved.
- ▶ Continued weak credit growth can be expected as the already highly indebted household sector proves reluctant to borrow further and businesses face either poor balance sheets or substantial spare capacity.
- ▶ House prices are again edging higher and there are pockets of excess demand but it appears unlikely that there will be a return to the speculative boom of earlier years.

Disclaimer: *This document is a presentation of general background information about the Group's activities current at the date of the presentation, 28 October 2009. It is information in a summary form and does not purport to be complete. It is to be read in conjunction with the National Australia Bank Limited Full Year Results filed with the Australian Securities Exchange on 28 October 2009. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice, when deciding if an investment is appropriate.*

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Note: *Information in this document is presented on an ongoing operations basis.*

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