

General practices represent a significant proportion of the healthcare industry in Australia, playing a key role in supporting public health and providing essential 'frontline' services to the community.

At NAB Health, we understand the important role that general practice businesses play in supporting community wellbeing. Our dedicated health bankers support general practitioners and their businesses with all their personal and business needs and ambitions.

With more than 160 years' experience in backing Australian businesses and more than 20 years dedicated to the health industry, you'll get the insights, support and expertise you need for your health business.

Market-leading financial solutions for every stage of your career

Wherever you are in your professional journey, we have the insights, products and services to help you excel with both your personal and business financial goals. You'll have dedicated teams of experienced health bankers supporting you at every step – offering in-depth industry knowledge appropriate to your current situation and future ambitions.

Seamless integration with Medfin and HICAPS

We understand that the best financial solutions for healthcare businesses are integrated – combining a range of services to make the complex simple.

Medfin and HICAPS are both part of the NAB Group, so we can work together to offer you a team of health financial specialists who can support you across all your banking needs — from payment processing and equipment financing to personal and business banking.

NAB Health – General Practice finance experts

At NAB Health we understand that general practices are different to other Health professional services and help with the important things you need to consider for a successful practice:



Growing your practice – Plan expansions once you're at 50% capacity to grow your practice alongside your needs and scope.



The right location – Select a strategic practice location close to public transport, parking options, other health amenities and space for potential expansion.



Expert advice – Consult specialist advisers to meet your tax, staff and professional obligations. They'll also help you keep practice tech up to date and guide any expansion plans.



Meeting requirements – National and local government requirements include premises accreditation, registrations, data protection and obtaining a Medicare provider number.



Holistic Health Services network -

Consider offering a range of different services to meet your patients' needs, diversify your business and stay competitive in your industry.



Your staff – Invest in the right staff at every level to make sure your practice runs smoothly, is fully compliant and efficiently services your patients.

Keeping you informed

Health View provides economic updates, quarterly Australian wellbeing reports, podcasts and webinars specific to the health industry to help you stay informed about the issues that matter to you and your business growth. Subscribe now to receive free updates straight to your inbox at nab.com.au/health

To view the latest Health View updates from NAB Business, Research and Insights, visit business.nab.com.au/health

We're here to help



Call us on 13 70 37 Monday to Friday 8.30am to 6.00pm (AEST)



Email us at health@nab.com.au



nab.com.au/health

Terms & conditions, fees & charges apply. Our credit products are subject to lending and eligibility criteria (available upon request).

The information provided in this brochure is intended to be of a general nature only. It has been prepared without considering your objectives, financial situation or needs. Before acting on the information in this brochure, National Australia Bank Limited (ABN 12 004 044 937, AFSL and Australian Credit Licence 230686) (NAB) recommends you consider whether it is appropriate for your objectives, financial situation and needs. NAB recommends that you seek independent advice before acting on any information in this brochure. You should consider the relevant Product Disclosure Statement and Financial Services Guide (available on request) and Target Market Determinations for these products (available at nab.com.au/TMD) before deciding whether to acquire, or to continue to hold, any of our products.

Medfin Australia Pty Ltd (Medfin) & HICAPS Pty Ltd (HICAPS) are wholly owned subsidiaries of National Australia Bank Limited (NAB). Medfin's & HICAPS' obligations do not represent deposits or other liabilities of NAB. NAB does not guarantee its subsidiaries' obligations or performance, or the products or services its subsidiaries offer. You may be exposed to investment risk, including loss of income and principal invested. Banking services are provided by NAB.

©2021 National Australia Bank Limited ABN 12 004 044 937 AFSL and Australian Credit Licence Number 230686. ©2021 Medfin Australia Pty Ltd ABN 89 070 811 148 Australian Credit Licence 391697 ©2021 HICAPS Pty Ltd ABN 11 080 688 866. A166189-1121



