

more
than
money



WE'RE HERE TO SUPPORT YOU

What Business and Private Bank customers need to know about relief options for business owners to help during COVID-19

We understand that it's a challenging time for many of our customers. That's why we're determined to support you and your business in any way we can. This guide is to help you understand how NAB and the government are supporting business owners who are experiencing financial difficulty as a result of COVID-19.

If your business is struggling with loss of revenue and debt management as a result of COVID-19, these are some of the things available to you.

HOW WE'RE SUPPORTING YOU **with your business**

We've put together a package to help with cashflow, working capital solutions, restructuring existing finances and payment deferrals.



Defer your business loan repayments

You can apply to defer your principal and interest payments for up to six months on a range of business loans, including floating and variable rates and equipment finance loans (excluding Business Overdrafts and Commercial Bills) – NAB eligibility criteria applies¹. Interest will continue to accumulate on to your loan.

How do you defer your loan repayments?

To defer, speak to your Business Banker or use our [online support form](#).



Get a 100-basis point reduction on your NAB Business Options Loan

Automatically available on variable rates for NAB Business Options Loans from 30 March 2020. This is on top of a 25-basis point reduction earlier in March.

How do I get the interest rate reduction?

You don't need to do anything, it happens automatically.



Support options for Business Credit Card customers

All NAB business credit card holders will have their minimum monthly payment reduced to either 0.5% of the closing balance or \$5 (whichever is greater), effective 27 April 2020, for at least the next three months. This change will be outlined on statements issued from 27 April 2020. Please note: Interest is calculated daily on the outstanding balance, so it's always best to pay as much as you can to reduce this balance and minimise interest.

- Plus we're waiving our credit card late payment fee of \$15 for at least the next three months, effective 3 April 2020. You should still pay your minimum monthly payment by the due date to ensure you can continue to use your card.
- You can apply to defer repayments on your business credit card. NAB eligibility criteria applies.¹ Interest will continue to accrue on your account.

How do you access these changes?

To apply to defer repayments on your business credit card, simply speak to your Business Banker or use our [online support form](#). Changes to your minimum monthly payment will be applied automatically, so you don't need to contact us for this.



Take out a new unsecured loan

Apply for an unsecured NAB Business Support Loan up to \$250,000.²

- Loan term of up to 3 years at a reduced variable interest rate of 4.50% p.a.³ No application or loan service fees will apply.
- No repayments for the first 6 months, principal and interest repayments will apply after this period. Interest will continue to accumulate on to your loan.

This is available for businesses, including related entities with less than \$50 million⁴ combined annual turnover and, is for working capital purposes only. It is not available for refinancing.

How do you apply for this loan?

To apply, simply speak to your Business Banker or use our [online enquiry form](#). For more information on the NAB Business Support Loan visit nab.com.au



Larger businesses can contact us to discuss appropriate support on a case-by-case basis.

Bank from home

Now's the time to do your everyday banking online from the safety of your home, with our easy and secure [NAB Internet Banking](#), [NAB App](#) and [NAB Connect](#) for business. You can check your balances, view statements and transactions, block your card, transfer money, pay bills and more. Proof of balance statements for all your accounts are also available – simply login to Internet Banking on your computer to download a copy.

To find out more about how to register for NAB Internet Banking visit nab.com.au/bankonline.

Support for NAB and HICAPS merchants

For small and medium businesses with merchant terminals we've taken the step to automatically waive your merchant terminal rental fees or monthly package fees for three months from 1 April 2020 through to 30 June 2020. All other transaction fees and charges will remain the same.

For merchants on a monthly package plan (who continue to trade) we'll replace your monthly package fee with a per transaction fee which means you only pay for the transactions you process. Your per transaction fee will be the fee that currently applies to transactions over your monthly transaction limit.

WHAT IS THE GOVERNMENT DOING TO HELP?

JobKeeper: Helping employers keep their staff

Who's eligible?

- Businesses with turnover under \$1bn if turnover is 30% down on a comparable period.
- Businesses with turnover over \$1bn if turnover is down by 50%.

Incentives:

- \$1500 per fortnight for every eligible employee, including full-time, part-time, or long-term casuals (a casual employed on a regular basis for longer than 12 months as at 1 March 2020). Sole traders are also included.
- Payments are available for a maximum of six months.
- Funds are paid directly to the employer to pass on to employees.
- Normal PAYG requirements apply to the payments.
- Businesses can decide whether to apply superannuation to the portion of the salaries above ordinary salaries that are covered by JobKeeper.

How and when:

- Payments start in early May. The ATO will reimburse costs from 30 March to 30 April in the first payments.
- Payments are delivered through the Single Touch Payroll system. Employers need to register with the ATO and nominate the employees that are eligible for the program.

Boosting cashflow for employers

Who's eligible?

- Employers with aggregated annual turnover under \$50 million.

Incentives:

- Employers will receive a tax-free payment equal to 100% of PAYG withheld on wages for both March and June quarters, up to a maximum payment of \$50,000 in total.
- Minimum payment for employers will be \$10,000 in total (for the March and June 2020 quarters).
- An additional payment equal to total received across March and June quarters will be made with June and September quarters (total minimum businesses will receive is \$20,000 and maximum is \$100,000 including additional payment).

How and when:

- Payments will be received via credit from ATO to your Integrated Client Account upon lodgement of the relevant BAS.

Delivering support for business investment

Who's eligible?

- Businesses with aggregated annual turnover under \$500 million.

Incentives:

- Instant asset write-off threshold increased from \$30,000 to \$150,000 per asset.
- Additional incentive for assets costing more than \$150,000 – businesses can claim 50% of cost of asset in first year in addition to usual depreciation rules applying to balance of cost.

How and when:

- Instant write-off – applies until 30 June 2020 with deductions to be included in 2020 tax return.
- Assets over \$150,000 – applies until 30 June 2021 and must be new asset.

Supporting apprentices and trainees

Who's eligible?

- Employers with fewer than 20 full-time staff that employ an apprentice or trainee as at 1 March 2020.

Incentives:

- Wage subsidy of 50% of apprentice's or trainee's wage paid between 1 January 2020 and 30 September 2020 up to a maximum of \$21,000 (\$7,000 per quarter) per apprentice/trainee.

How and when:

- Registration for subsidy from early April 2020 with final claims to be lodged by 31 December 2020.
- Further details on payment dates to emerge in due course.

Income support for individuals and sole traders

Who's eligible?

- People receiving income support payments (Austudy, ABSTUDY, Jobseeker/Newstart, Youth Allowance, Parenting Payment, Farm Household Allowance and Special Benefits recipients).

Incentives:

- Coronavirus Supplement of \$550 per fortnight in addition to usual support payment.
- Expanded access to income support payments:
 - Jobseeker and Youth Allowance now open to employees who are stood down or lose employment, sole traders, self-employed, casual workers and contract workers who have reduced income due to economic downturn related to coronavirus.
 - Asset testing waived.
 - Waiting period waived.

How and when:

- Coronavirus supplement applies to payments from 27 April 2020 and expanded access to income support payments starts from 25 March 2020.

Rent assistance through an SME Commercial Leasing Code of Conduct

Who's eligible?

Businesses suffering hardship due to COVID-19 that are eligible for the JobKeeper program with turnover up to \$50 million.

Incentives:

- Landlords can't terminate leases due to non-payment of rent during the COVID-19 pandemic period.
- Landlords to reduce leases in proportion to the reduction in the tenant's business through waivers and deferrals.
- Waivers will have to account for at least 50 per cent of the reduction in rent payable.
- Deferrals must be spread over the remaining time on a lease and for no less than 24 months.

How and when:

From 3 April 2020 for the duration of the JobKeeper program.

For more information visit australia.gov.au

Payroll tax relief

Who's eligible?

- Employers obligated to pay payroll tax.

Incentives:

- The incentives vary across states and territories, including waivers and deferments.

How and when:

- Check your state or territory government website for details.

For the full details, eligibility criteria and to find out more about how we can support you visit nab.com.au/coronavirus or speak to your Business Banker.

Want more information on the Government Packages?

Business Help Hotline Phone: 13 28 46

Important information

¹ Your business must be detrimentally impacted by COVID-19 and customers must be current in terms of existing facilities 90 days prior to applying.

² Subject to NAB eligibility and lending criteria.

³ Interest rate current as at 30 March 2020 and subject to change.

⁴ The offer is available to customers with a combined annual turnover of less than \$50m across all their related business entities.

Please note, the following restrictions/exclusions with this offer:

- A Customer Aggregation Group must not have loans or facilities supported by the Scheme with any other lender or financier.
- The loan must not be used to refinance any facilities or loans with NAB or any other lender or financier.
- The loan cannot be used for the purchase of property or equipment.
- Self-Managed Super Funds (SMSFs) are excluded from this offer.

Lending criteria and terms and conditions apply.

Information and rates are correct as at 30 March 2020 and are subject to change. Any advice is general in nature only and does not take into account your objectives, financial situation or needs. You should consider if it is right for you. Applications for credit are subject to NAB's credit approval criteria. Terms and Conditions apply to all NAB products and are available either at nab.com.au or by calling us. Fees and charges are payable. Products are issued by National Australia Bank Limited ABN 12 004 044 937 AFSL and Australian Credit Licence 230686 (NAB).