# 2011 RISK & CAPITAL REPORT

Incorporating the requirements of APS 330

Third Quarter Update 30 June 2011



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#### 1. Introduction

The Group, as defined in Section 2. Scope of Application, applies the Basel II framework as a cornerstone of its risk management framework and capital strategy, and recognises it is critical for achieving the Group's strategic agenda.

This report provides quarterly information on the following:

- Capital Adequacy Risk-Weighted Assets ("RWA") and Capital Ratios;
- Credit Risk Exposures;
- Credit Risk Provisions, Impaired and Past Due Facilities; and
- Charges for Specific Provisions and Write-offs.

In Australia, the Australian Prudential Regulation Authority ("APRA") has regulatory responsibility for the implementation of Basel II through the release of prudential standards.

This Risk and Capital Report addresses the requirements of APRA's Pillar 3 public disclosure standard, *Prudential Standard APS 330 Capital Adequacy: Public Disclosure of Prudential Information* ("APS 330") for the quarter ended 30 June 2011.

All figures are in Australian dollars ("AUD") unless otherwise noted.

#### The Group's Basel II Methodologies

National Australia Bank Limited and its controlled entities (the "National Australia Bank Group") operate in Australia, Asia, New Zealand, the United Kingdom and the United States of America. The following table sets out the approach to Basel II, which is applied across the Group as at 30 June 2011.

Basel II Approach	Credit Risk	Operational Risk	Non-Traded Market Risk	Traded Market Risk
National Australia Bank Limited	Advanced IRB	AMA	IRRBB	Standardised and IMA
Bank of New Zealand	Advanced IRB	AMA	IRRBB	n/a
Clydesdale Bank PLC	Standardised	Standardised	IRRBB	n/a
Great Western Bank	Standardised	Standardised	IRRBB (1)	n/a

(1) Calculated using an interim measure.

IRB: Internal Ratings Based approach AMA: Advanced Measurement Approach IRRBB: Interest Rate Risk in the Banking Book IMA: Internal Models Approach Bank of New Zealand credit risk exposures consolidated in the Group position are calculated under Reserve Bank of New Zealand ("RBNZ") requirements.

The National Australia Bank Group's subsidiary in the United Kingdom, Clydesdale Bank PLC, is regulated by the Financial Services Authority ("FSA"). Clydesdale Bank PLC has been accredited to apply the standardised approach to operational and credit risk management in accordance with the FSA's requirements.

Great Western Bank ("GWB") is regulated in the United States of America by the South Dakota Division of Banking, the Federal Deposit Insurance Corporation and the Federal Reserve System.

Effective 30 June 2011, GWB Credit Risk and Operational Risk RWA were subject to APRA Basel II Standardised approach. As at 31 March 2011, GWB was subject to Basel I methodology. The net impact of the change was not material.

IRRBB RWA relating to GWB has been calculated and included in the Group's results since 31 December 2010. IRRBB for GWB is not calculated using the IRRBB internal model. A proxy measurement basis is currently being used to calculate RWA for GWB.

#### **Disclosure Governance**

The National Australia Bank Group's External Disclosure Policy defines Board and management accountabilities for APS 330 disclosure, including processes and practices to ensure the integrity and timeliness of prudential disclosures and compliance with National Australia Bank Group policies.

The National Australia Bank Group's Chief Executive Officer attests to the reliability of the Group's APS 330 disclosure within the annual declaration provided to APRA under *Prudential Standard APS 310 Audit and Related Matters*.

Disclosure controls and procedures have been designed and implemented to effectively manage prudential reporting risk.



#### 2. Scope of Application

This disclosure applies to the Level 2 consolidated Group, comprising National Australia Bank Limited and the entities it controls, subject to certain exceptions set out below ("the Group").

The controlled entities in the Level 2 Group include Bank of New Zealand, Clydesdale Bank PLC and Great Western Bank, and certain other financial entities (e.g. finance companies and leasing companies).

Life insurance and funds management entities activities are excluded from the calculation of Basel II RWA and the related controlled entities are deconsolidated from the National Australia Bank Group for the purposes of calculating capital adequacy. Capital adequacy deductions are applied to the investments in, and profits of, these activities.

In addition, certain securitisation special purpose vehicles ("SPVs") to which assets have been transferred in accordance with APRA's requirements as set out in *Prudential Standard APS 120: Securitisation* ("APS 120") have been deconsolidated from the National Australia Bank Group for the purposes of this disclosure. For regulatory purposes credit risk is removed from the sold assets and there is no requirement to hold capital against them, except to the extent the National Australia Bank Group provides facilities to such SPVs.

## Differences arising in consolidation between Regulatory and Accounting approaches

For financial reporting, the National Australia Bank Group applies International Financial Reporting Standards ("IFRS"). Under IFRS the National Australia Bank Group consolidates all entities in which it has the power to govern the financial and operating policies so as to obtain benefit from their activities. This includes life insurance, funds management and securitisation SPVs used to house securitised assets. As noted above, these entities receive a different treatment for Level 2 regulatory consolidation purposes.

A list of material controlled entities included in the consolidated National Australia Bank Group for financial reporting purposes can be found in National Australia Bank Limited's 30 September 2010 Annual Financial Report.

#### 3. Regulatory Environment

The regulatory reform agenda continues to evolve, with a number of key reforms underway. Reform proposals that may affect the National Australia Bank Group include:

- The Basel Committee Capital and Liquidity Reforms (Basel III);
- APRA's Level 3 Conglomerate Supervision proposals;
- APRA's proposed changes to capital adequacy for life and general insurance businesses;
- Impacts flowing from the Dodd Frank reforms in United States of America;
- Findings of the United Kingdom Independent Commission on Banking;
- APRA's Basel II enhancements; and
- The Reserve Bank of New Zealand's Open Bank Resolution



#### 4. Capital

#### Capital Adequacy [APS 330 Tables 16a - e]

The following table provides the Basel II RWA and capital ratios for the Group.

	As	at
	30 Jun 11	31 Mar 11 RWA
	RWA	
	\$m	\$m
Credit risk (1)		
IRB approach		
Corporate (including SME)	113,387	116,297
Sovereign (2)	1,278	1,028
Bank (3)	7,418	6,651
Residential mortgage (3)	52,792	51,389
Qualifying revolving retail (3)	4,498	4,186
Retail SME	8,600	8,985
Other retail	3,773	3,699
Total IRB approach	191,746	192,235
Specialised lending (SL)	41,136	41,762
Standardised approach (4)		
Australian and foreign governments (2)	69	49
Bank	291	269
Residential mortgage	21,947	21,785
Corporate	28,305	27,698
Other	6,606	9,171
Total standardised approach	57,218	58,972
Other		
Securitisation	7,175	10,209
Equity	1,559	1,541
Other (5)	5,795	6,906
Total other	14,529	18,656
Total credit risk	304,629	311,625
Market risk	2,906	3,159
Operational risk (6)	22,475	21,862
Interest rate risk in the banking book	8,258	8,565
Total risk-weighted assets	338,268	345,211
Capital ratios	%	%
Level 2 Tier 1 capital ratio	9.43 %	9.19%
Level 2 total capital ratio	11.04 %	11.33%

<sup>(1)</sup> RWA which are calculated in accordance with APRA's requirements under Basel II, are required to incorporate a scaling factor of 1.06 to assets that are not subject to specific risk weights.

<sup>(2) &#</sup>x27;Sovereign' and 'Australian and foreign governments' includes government guaranteed exposures.

<sup>(3)</sup> For IRB approach: 'Bank' includes ADIs, overseas banks and non-commercial public sector entities. 'Residential mortgage' includes exposures that are partly or fully secured by residential properties. 'Qualifying revolving retail' exposures are revolving, unsecured and unconditionally cancellable (both contractually and in practice), for individuals and not explicitly for business purposes.

<sup>(4)</sup> Effective 30 June 2011, GWB credit risk RWA was calculated under the APRA Basel II Standardised approach. This resulted in RWA being reclassified from Standardised 'Other' and distributed across Standardised asset classes consistent with APRA rules. The net impact of this change was not material.

<sup>(5)</sup> Other' includes non-lending asset exposures that are not covered in the above categories. Non-lending assets are specifically excluded from credit risk exposures shown on pages 4 to 7 of this report

<sup>(6)</sup> Effective 30 June 2011, GWB Operational Risk RWA was calculated under the APRA Basel II Standardised approach. At 31 March 2011, there was no Operational Risk RWA for GWB, as GWB was disclosed under Basel I methodology. The impact of this change was not material.

#### 5. Credit Risk Exposures

#### Total Gross Credit Risk Exposures [APS 330 Table 17a]

This table provides the amount of gross credit risk exposure subject to the Standardised and Advanced IRB approaches. The Group has no credit risk exposures subject to the Foundation IRB approach. Gross credit risk exposure refers to the potential exposure as a result of a counterparty default prior to the application of credit risk mitigation. It is defined as the outstanding amount on drawn commitments plus a credit conversion factor on undrawn commitments on a given facility. For derivatives, the exposure is defined as the mark-to-market value plus a potential value of future movements.

For the IRB approach, Exposure at Default ("EaD") is reported gross of specific provisions and partial write-offs and prior to the application of on-balance sheet netting and credit risk mitigation. For the Standardised approach, EaD is reported net of any specific provision and prior to the application of on-balance sheet netting and credit risk mitigation. Exposures exclude non-lending assets, equities and securitisation.

		As at 30 Jun 11			
	On-balance sheet exposure	Non-market related off-balance sheet	Market related off-balance sheet	Total exposures	
Exposure type	\$m	\$m	\$m	\$m	
IRB approach					
Corporate (including SME)	112,495	45,282	25,145	182,922	
Sovereign	22,189	852	7,469	30,510	
Bank	29,836	1,141	42,314	73,291	
Residential mortgage	213,240	33,062	-	246,302	
Qualifying revolving retail	5,629	5,260	-	10,889	
Retail SME	15,913	3,894	-	19,807	
Other retail	3,432	1,240	-	4,672	
Total IRB approach	402,734	90,731	74,928	568,393	
Specialised lending (SL)	41,682	5,482	876	48,040	
Standardised approach (1)					
Australian and foreign governments	3,814	170	-	3,984	
Bank	6,472	5	1,881	8,358	
Residential mortgage	39,515	2,758	-	42,273	
Corporate	23,775	4,299	548	28,622	
Other	6,841	228	-	7,069	
Total standardised approach	80,417	7,460	2,429	90,306	
Total exposure (EaD)	524,833	103,673	78,233	706,739	

<sup>(1)</sup> Effective 30 June 2011, GWB credit risk EaD was calculated under the APRA Basel II Standardised approach. This resulted in exposures being reclassified from Standardised 'Other' and distributed across Standardised asset classes consistent with APRA rules.

		As at 31 Mar 11				
	On-balance sheet exposure	Non-market related off-balance sheet	Market related off-balance sheet	Total exposure		
Exposure type	\$m	\$m	\$m	\$m		
IRB approach						
Corporate (including SME)	112,137	44,138	21,296	177,571		
Sovereign	17,151	625	9,137	26,913		
Bank	25,247	995	31,981	58,223		
Residential mortgage	205,396	33,644	-	239,040		
Qualifying revolving retail	5,462	5,231	-	10,693		
Retail SME	15,738	3,968	-	19,706		
Other retail	3,361	1,181	-	4,542		
Total IRB approach	384,492	89,782	62,414	536,688		
Specialised lending (SL)	40,843	5,273	726	46,842		
Standardised approach						
Australian and foreign governments	2,764	187	-	2,951		
Bank	5,195	3	1,555	6,753		
Residential mortgage	38,318	2,705	-	41,023		
Corporate	23,281	4,334	450	28,065		
Other	9,374	350	-	9,724		
Total standardised approach	78,932	7,579	2,005	88,516		
Total exposure (EaD)	504,267	102,634	65,145	672,046		



#### Average Credit Risk Exposures [APS 330 Table 17a]

The average credit risk exposure is the sum of the gross credit risk exposure at the beginning of the reporting period plus the gross credit risk exposure at the end of the reporting period divided by two.

	3	3 months ended 30 Jun 11			
	Average on- balance sheet exposure	Average non-market related off-balance sheet	Average market related off-balance sheet	Average total exposure	
Exposure type	\$m	\$m	\$m	\$m	
IRB approach					
Corporate (including SME)	112,316	44,710	23,220	180,246	
Sovereign	19,670	739	8,303	28,712	
Bank	27,541	1,068	37,148	65,757	
Residential mortgage	209,318	33,353	-	242,671	
Qualifying revolving retail	5,546	5,245	-	10,791	
Retail SME	15,825	3,931	-	19,756	
Other retail	3,397	1,210	-	4,607	
Total IRB approach	393,613	90,256	68,671	552,540	
Specialised lending (SL)	41,262	5,378	801	47,441	
Standardised approach					
Australian and foreign governments	3,289	178	-	3,467	
Bank	5,834	4	1,718	7,556	
Residential mortgage	38,917	2,731	-	41,648	
Corporate	23,528	4,317	499	28,344	
Other	8,107	289	-	8,396	
Total standardised approach	79,675	7,519	2,217	89,411	
Total exposure (EaD)	514,550	103,153	71,689	689,392	

	6 months ended 31 Mar 2011			
	Average on- balance sheet exposure	Average non-market related off-balance sheet	Average market related off-balance sheet	Average total exposure
Exposure type	\$m	\$m	\$m	\$m
IRB approach				
Corporate (including SME)	111,479	42,918	18,481	172,878
Sovereign	16,026	679	9,395	26,100
Bank	23,031	1,102	37,483	61,616
Residential mortgage	199,588	33,186	-	232,774
Qualifying revolving retail	5,294	5,191	-	10,485
Retail SME	16,002	3,941	-	19,943
Other retail	3,392	1,194	-	4,586
Total IRB approach	374,812	88,211	65,359	528,382
Specialised lending (SL)	40,602	5,650	885	47,137
Standardised approach				
Australian and foreign governments	3,224	183	-	3,407
Bank	5,612	3	1,568	7,183
Residential mortgage	38,043	2,546	-	40,589
Corporate	23,616	4,570	747	28,933
Other	9,991	760		10,751
Total standardised approach	80,486	8,062	2,315	90,863
Total exposure (EaD)	495,900	101,923	68,559	666,382



#### 6. Credit Provisions and Losses

#### Credit Risk Provisions [APS 330 Table 17b - c]

The following tables set out credit risk provision information by Basel II asset class, excluding non-lending assets, equities and securitisation exposures. Definitions of impairment and past due facilities are based on APRA Prudential Standard APS 220: Credit Quality and related guidance notes or return instructions. The determination of specific provisions is in accordance with APRA Guidance Note AGN 220.2: Impairment, Provisioning and the General Reserve for Credit Losses.

	A	As at 30 Jun 11			3 months ended 30 Jun 11	
	Impaired facilities (*)	Past due facilities ≥90 days <sup>②</sup>	Specific provisions	Charges for specific provisions	Net Write-offs	
Exposure type	\$m	\$m	\$m	\$m	\$m	
IRB approach						
Corporate (including SME)	2,337	400	647	176	167	
Sovereign	-	-	-	-	-	
Bank	36	-	36	-	-	
Residential mortgage	647	1,118	152	33	29	
Qualifying revolving retail	-	70	-	44	44	
Retail SME	170	152	86	23	19	
Other retail	10	46	4	24	23	
Total IRB approach	3,200	1,786	925	300	282	
Specialised lending (SL)	1,542	142	304	63	8	
Standardised approach						
Australian and foreign governments	-	-	-	-	-	
Bank	-	-	-	-	-	
Residential mortgage	92	189	17	8	8	
Corporate	1,272	297	184	86	107	
Other	73	78	10	31	30	
Total standardised approach	1,437	564	211	125	145	
Total	6,179	2,492	1,440	488	435	
Additional regulatory specific provisions (3)			540			
General reserve for credit losses (4)			2,823			

<sup>(1)</sup> Impaired facilities includes \$173 million of restructured loans (March 2011: \$212 million), which includes \$25 million of restructured fair value assets (March 2011: \$24 million).

Impaired facilities includes \$213 million of gross impaired fair value assets (March 2011: \$255 million).

In the United States there is US\$109 million (March 2011: US\$135 million) of "Other Real Estate Owned" assets where the National Australia Bank Group assumed ownership or foreclosed in the settlement of debt. Of this amount, US\$ 94 million (March 2011: US\$113 million) is covered by the Federal Deposit Insurance Corporation ("FDIC") Loss Sharing Agreement, where the FDIC will absorb 80% of losses arising in recovery of these assets. The real estate assets are included in other assets on the National Australia Bank Group's balance sheet and are not included as impaired facilities.

Specific provisions includes \$98 million (March 2011: \$120 million) of gross impaired fair value assets.

(4) The General Reserve for Credit Losses ("GRCL") at 30 June 2011 is calculated as follows:

	\$m
Collective provision for doubtful debts	3,482
Less collective provisions for securitisation and management overlay for conduit assets and derivatives	(160)
Less collective provisions reported as additional regulatory specific provisions	(540)
Collective provision for doubtful debts eligible for inclusion in a general reserve for credit losses (pre-tax basis)	2,782
Less tax effect	(710)
Collective provision for doubtful debts eligible for inclusion in a general reserve for credit losses (after-tax basis)	2,072
Plus reserve created through a deduction from retained earnings	<i>751</i>
General reserve for credit losses (after-tax basis)	2,823



<sup>(2)</sup> Past due facilities ≥ 90 days includes amounts relating to the acquisition of certain assets of TierOne Bank in June 2010. These amounts are reported gross of the FDIC loss sharing agreement, where the FDIC absorbs 80% of the credit losses arising on the majority of the acquired loan portfolio.

<sup>(3)</sup> Specific provisions for prudential purposes include all provisions for impairment assessed on an individual basis in accordance with IFRS excluding securitisation. All collective provisions on defaulted or otherwise non-performing assets, regardless of expected loss, such as those for 90+ days past due retail and in default with no loss non-retail exposures, have been reported as additional regulatory specific provisions and shown in this report as a separate item.

	As	As at 31 Mar 11			6 months ended 31 Mar 11	
	Impaired facilities	Past due facilities ≥90 days	Specific provisions	Charges for specific provisions	Net Write-offs	
Exposure type	\$m	\$m	\$m	\$m	\$m	
IRB approach						
Corporate (including SME)	2,542	439	645	298	321	
Sovereign	-	-	-	-	-	
Bank	36	-	36	-	-	
Residential mortgage	626	1,091	142	59	47	
Qualifying revolving retail	-	64	-	88	90	
Retail SME	160	152	79	32	37	
Other retail	10	44	5	31	36	
Total IRB approach	3,374	1,790	907	508	531	
Specialised lending (SL)	1,355	121	253	146	259	
Standardised approach						
Australian and foreign governments	-	-	-	-	-	
Bank	-	-	-	-	-	
Residential mortgage	97	186	18	8	2	
Corporate	1,329	212	214	187	157	
Other	103	232	23	90	81	
Total standardised approach	1,529	630	255	285	240	
Total	6,258	2,541	1,415	939	1,030	
Additional regulatory specific provisions			522			
General reserve for credit losses (1)			2.867			
(1) The General Reserve for Credit Losses ("GRCL") at 31 March 20	11 is calculated as follows:		\$m			
Collective provision for doubtful debts			3,488			
Less collective provisions for securitisation and management over		ives	(160)			
Less collective provisions reported as additional regulatory speci		a tay basis)	(522)			
Collective provision for doubtful debts eligible for inclusion in a guless tax effect	enerai reserve for credit iosses (pr	e-tax dasis)	2,806 (690)			
Collective provision for doubtful debts eligible for inclusion in a g		ter-tax basis)	2,116			
Plus reserve created through a deduction from retained earnings			751			
General reserve for credit losses (after-tax basis)			2,867			



### 7. Glossary

Term	Description
ADI	Authorised Deposit-taking Institution ("ADI") as defined by APRA, and authorised by APRA to take deposits from customers.
Advanced IRB approach	The Advanced Internal Ratings Based ("IRB") approach refers to the processes employed by the Group to estimate credit risk. This is achieved through the use of internally developed models to assess potential credit losses using the outputs from the PD, LGD and EaD models.
APRA	The Australian Prudential Regulation Authority ("APRA") is the prudential regulator of the Australian financial services industry. APRA has defined its Basel II requirements in a series of ADI Prudential Standards ("APS").
Company	National Australia Bank Limited ABN 12 004 044 937.
EaD	Exposure at Default ("EaD") is an estimate of the total committed credit exposure expected to be drawn at the time of default for a customer or facility that the Group would incur in the event of a default. It is used in the calculation of RWA.
Foundation IRB	Foundation Internal Ratings Based ("FIRB") approach refers to an alternative approach to Advanced IRB for non-retail credit risk defined under Basel II where a Group develops its own PD models and seeks approval from its regulator to use these in the calculation of regulatory capital, and the regulator provides a supervisory estimate for LGD and EaD.
Group	The Level 2 Group, being the Company and the entities it controls subject to certain exceptions set out in Section 2 Scope of Application.
IFRS	International Financial Reporting Standards
Impaired facilities	Impaired facilities consist of Retail loans (excluding unsecured portfolio-managed facilities) which are contractually 90 days or more past due with security insufficient to cover principal and arrears of interest revenue. Unsecured portfolio managed facilities are classified as impaired assets when they become 180 days past due (if not written off) as per ARF 220 instructions; Non-retail loans that are contractually 90 days or more past due and/or sufficient doubt exists about the ultimate ability to collect principal and interest; and Impaired off-balance sheet credit exposures, where current circumstances indicate that losses may be incurred.
IRRBB	Interest rate risk in the banking book ("IRRBB") arises from changes in market interest rates that adversely affect the Group's financial condition in terms of its earnings (net interest income) or the economic value of its Balance Sheet. As interest rates and yield curves change over time, the Group may be exposed to a loss in earnings or economic value due to the interest rate risk profile of the balance sheet.
LGD	Loss Given Default ("LGD") is an estimate of the expected severity of loss for a credit exposure following a default event. Regulatory LGDs reflect a stressed economic condition at the time of default. It is used in the calculation of RWA.
National Australia Bank Group	National Australia Bank Limited and its consolidated entities
Net write-offs	Write-offs on loans at amortised cost net of recoveries.
Past due facilities ≥ 90 days	Past due facilities ≥ 90 days consist of well-secured assets that are more than 90 days past due and portfolio-managed facilities that are not well secured and between 90 and 180 days past due.
PD	Probability of Default ("PD") is an estimate of the likelihood of a customer defaulting or not repaying their borrowings and other obligations to the Group within the next 12 months.
SME	Small and medium-sized entities.
Specific provisions	Specific provisions for prudential purposes include all provisions for impairment assessed on an individual basis in accordance with IFRS excluding securitisation; all collective provisions on defaulted or otherwise non-performing assets, regardless of expected loss, are reported as additional regulatory specific provisions.
Standardised approach	Standardised refers to an alternative approach to the assessment of risk (notably credit and operational) whereby the institution uses external rating agencies to assist in assessing credit risk and/or the application of specific values provided by regulators to determine RWA.



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