**Transcript**

Somebody said to me years ago, ‘Oh, having your own business, you’ll sleep like a baby’ and of course I thought, oh cool I’ll sleep all night. And they said, ‘No, you’ll wake up crying and you won’t know why’. And that is the absolute truth.

Mistakes are actually a massive building block of success. Because they only teach you if I do it that way but just do it a bit better, that actually helps you progress.

Progress in a business would have to be a squiggly line. Because you have great days but then something just is out of your control. You can’t panic, you just have to take little steps until you get to the next phase.

It’s not an easy road. We had a manufacturer all lined-up ready to go for our ice-creams. At d-day they’ve turned around and said ‘It’s not going to happen’. And we’re like, ‘Hang on a minute, what?’. So we had to rent a location which was food safe and we had to get all the certificates. We actually worked all night for about five nights and we managed to pull it off.

NAB has definitely helped us from a growth perspective. There’s just all of these insights that I didn’t know that I could tap into. If they can’t help directly in their area, they start suggesting another area and then this lovely eco-system opens up.

When we’re developing and heading into export markets, NAB has already said ‘We’ll support you’.

I’m Jane Templeton and a business owner of GOLP.

NAB. More than money