VEGWARE AUSTRALIA

I’m Paul Rayner, I’m the director of Vegware Australia.

I’m Christine Rodger, I'm also a director of Vegware Australia.

We’re the only global food service / packaging supplier on the planet that only sells compostable packaging.

We’re replacing foam & we’re using a sustainably sourced and compostable material.

The most common thing we get asked when people walk up to us at trade shows, when they see our products, is they ask us; ‘Is that plastic?’

And I say, “No, it’s not plastic. Everything that our brand does, Vegware, we only sell compostable packaging”.

All of the products are certified to compost within 12 weeks.

We looked to our original bank, which was the National Australia Bank. They, Thankfully, have be able to support us in a lot of ways.

Through some finance, Trade finance, Foreign exchange. Foreign exchange has been a big help.

Big support. As we do have a lot of transactions with foreign exchange.

It also means that we can bring our finance systems into the one platform, so we can streamline it more. That’s been really really beneficial.

Making foreign exchange payments is very simple. It’s through the NAB connect, put in all the necessary codes and you’re in.

You get real-time rates, which we get really good discounts on.

Very simple. Very simplistic. Very easy.

The foreign exchange team, the finance team, have all been very responsive to our requirements. Very supportive.

Initially, we did need some help setting up the foreign exchange systems. We needed some guidance.

They were quick to come back to us within a matter of a day. We had things set up and were able to use the system very successfully.

They’re always there to help us and guide us each step of the way. We’re confident that we’ve got that support with us with the NAB and the systems they have in place. All our needs have been met.

Yeah, we’re very happy. We’re excited to, you know, have a business banking partner.

NAB. More than money.

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